

# **OMA Board of Directors Meeting**

April 24, 2023 | 7:00 pm - 9:00 pm

Sand Trap Pub at Gearhart Hotel | 1157 N. Marion Ave, Gearhart, OR 97138

# **AGENDA**

A.	We	elcoi	me & Roll Call (Teri Lenahan)	-		
В.	Consent Calendar* (Teri Lenahan)					
	1.	Mi	nutes of the January 26, 2023 OMA Board of Directors Meeting	02		
	2.	Cu	rrent Financial Report	07		
	3.	Tra	nsactions by Vendor	09		
	4.	20	23 OMA Committees	10		
C.	202	23 S	ummer Conference, Travel Expense Approvals* (Teri Lenahan)	12		
D.	202	23 S	ummer Conference, Registration Fees* (Teri Lenahan)	13		
Ε.	Re	spor	nses to RFP for 2025 & 2026 Summer Conference Locations* (Angela Speier)	14		
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ı.	Committee Updates (Teri Lenahan)					
		1.	Student Contest Committee	105		
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		5.	Nominating Committee	109		
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J.	Otl	her I	Business (Teri Lenahan)	-		
К.	Ad	iour	nment (Teri Lenahan)	_		

<sup>\*</sup>Agenda items denoted with an asterisk indicate a motion is recommended. The sample motion will appear in the agenda item's associated materials.



# OMA Board of Directors Meeting January 26, 2023 | 9:00 a.m.

Local Government Center, Suite 200 | 1201 Court St NE, Suite 200 | Salem, OR 97301

# **MINUTES**

## **Voting Board Members:**

Teri Lenahan, President – Present

Rod Cross, President-Elect – Present

Jeff Gowing, Past President – Present

Chas Jones, Director – Present

Rich Mays, Director - Present

Meadow Martell, Director – Present

Henry Balensifer III, Director – Present

(virtually)

Jim Trett, Director – Present

Vacancy

**Non-voting Board Member:** Patty Mulvihill, Secretary/Treasurer - Present **Staff:** Angela Speier, LOC Project & Affiliates Manager; Melissa Dablow, LOC Training & Events Coordinator; and Lisa Trevino, LOC Member Engagement Director

#### A. Welcome & Roll Call

Mayor Lenahan welcomed the members and called the meeting to order at 9:00 am.

#### **B. Board Member Orientation**

Angela Speier reviewed the new board member orientation PowerPoint that was located in the meeting packet.

#### C. Consent Calendar

It was moved by Past President Gowing and seconded by Mayor Trett to approve the consent calendar as presented. There was no discussion and the motion passed unanimously (8-0). (8 Yes [Lenahan, Cross, Gowing, Balensifer, Martell, Jones, Mays, and Trett]; 0 No; 0 Abstain; 0 Absent; 1 vacancy).

#### D. Vacant Board Position Appointment

The board reviewed the six applications that were received and weighed them in terms of geographic diversity and size of community. Mayor Martell was impressed with the Mayor Kaufman's application and would like to see representation from the south coast. The board discussed Mayor Kaufman's active participation in LOC and OMA events and meetings. The board also discussed Mayor Cathy Clark's impressive resume, but noted the board already has a representative from Region 3.

<u>It was moved by Mayor Cross and seconded by Mayor Martell to appoint Tamie Kaufman to the</u> OMA Board Directors to serve in the unexpired term of the vacant seat most recently held by

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Mayor Carol MacInnes. There was no discussion and the motion passed unanimously 8-0.

(8 Yes [Lenahan, Cross, Gowing, Balensifer, Martell, Jones, Mays, and Trett]; 0 No; 0

Abstain; 0 Absent; 1 vacancy).

The board discussed appointing the mayors who were not selected to serve on committees and Mayors Lenahan and Cross volunteered to let the applicants know the outcome of the meeting.

### E. Adopt 2023 Budget

Angela Speier noted the board reviewed the 2023 budget during their December meeting and no changes were made at that time.

It was moved by Past President Gowing and seconded by Mayor Balensifer to adopt the 2023 budget as presented by LOC staff. The board discussed the attendance levels at the New Mayors Workshop. Mayor Mays asked about the financial health of the OMA and Director Mulvihill said the association has a healthy beginning fund balance. The board also discussed membership dues and the need to develop a plan on how any increase would be spent. There was no further discussion and the motion passed unanimously 8-0. (8 Yes [Lenahan, Cross, Gowing, Balensifer, Martell, Jones, Mays, and Trett]; 0 No; 0 Abstain; 0 Absent; 1 vacancy).

## F. Appointment to 2023 Committees

The board reviewed the volunteer applications located in the meeting packet and approved the following committee appointments.

## **Conference Planning Committee**

- Mayor Jim Trett, Detroit
- Mayor Henry Balensifer, Warrenton
- Mayor Cec Koontz, Monmouth
- Mayor Meadow Martell, Cave Junction
- Mayor Rod Cross, Toledo
- Mayor Tim Rosener, Sherwood
- Mayor Teri Lenahan, North Plains
- Mayor Kathy Sell, Eagle Point
- Mayor Dean Sawyer, Newport
- Mayor Cathy Clark, Keizer–Mayor Clark declined to serve on this committee due to other commitments.

## **Mayor Leadership Award Committee**

- Mayor Cec Koontz, Monmouth
- Past President Jeff Gowing, OMA Board of Directors
- Mayor Lucy Vinis, Eugene
- Mayor Susan Wahlke, Lincoln City
- Mayor Chas Jones, Philomath

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Mayor John McArdle, Monmouth

## **Nominating Committee**

- Past President Jeff Gowing, OMA Board of Directors
- Mayor Cathy Clark, Keizer
- Mayor Bryan Cutchen, Oakridge
- Mayor Steve Callaway, Hillsboro
- Mayor John McArdle, Monmouth
- Mayor Brain Quigley, Stayton will serve as an alternate

## **Student Contest Selection Committee**

- Mayor Malynda Wenzl, Forest Grove
- Mayor Tom Vialpando, Vale
- Mayor Deb Simmons, Manzanita
- Mayor John Hughto, Malin
- Mayor Stan Pulliam, Sandy
- Mayor Randy Lauer, Troutdale
- Mayor Tamie Kaufman, Gold Beach
- Mayor Kathy Sell, Eagle Point

### **Resource Committee**

- Mayor Scott Keyser, Molalla
- Mayor Rod Cross, Toledo
- Mayor Jim Trett, Detroit
- Mayor Tamie Kaufman, Gold Beach
- Mayor Tom Vialpando, Vale
- Mayor Rich Mays, The Dalles
- Mayor Meadow Martell, Cave Junction
- Mayor Brian Quigley, Stayton

# **Constitution & Bylaws**

- Mayor Cathy Clark, Keizer
- Mayor Tim Rosener, Sherwood
- Former Mayor and Past President Brian Dalton, OMA Honorary Member
- Mayor Henry Balensifer, Warrenton
- Mayor Bryan Cutchen, Oakridge
- Mayor Rich Mays, The Dalles
- Mayor Brian Quigley, Stayton

It was moved by Past President Gowing and seconded by Mayor Cross to approve the committee rosters for 2023. There was no further discussion and the motion passed unanimously. 8-0. (8 Yes

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[Lenahan, Cross, Gowing, Balensifer, Martell, Jones, Mays, and Trett]; 0 No; 0 Abstain; 0 Absent; 1 vacancy).

### G. Responses to RFP for 2025 and 2026 Summer Conference Locations

Melissa Dablow, LOC Events and Training Coordinator sent the RFP to several cities that were identified by the board at their September meeting. The RFP was released in November and staff received one response from the city of Seaside and the Seaside Convention Center. The board expressed concern about the lodging costs in Seaside during the summer. The board decided to reopen the RFP again next month statewide with more flexible dates in August and review any submittals at their April board meeting. Director Mulvihill said the board might also reconsider what they ask the host city to contribute. The board agreed to reach out to cities with the ability to host to garner more interest.

## H. 2023 Spring Workshop, Hotel Expense Approvals

The board members indicated who will be attending the conference and their hotel needs.

## I. Membership Drive 2023 and 2023 Directory

Angela Speier provided an update on the membership drive. Staff will send the board regional lists so members can reach out to the mayors who have not yet applied.

#### J. OMA Newsletters

President Lenahan explained that board members are responsible for writing articles for the quarterly OMA Newsletter. She encouraged to the board to think about the articles and to take ownership of the Newsletter and follow through with the articles they commit to write. The board reviewed the suggested list of articles located in the packet and identified the following topics and authors for Quarter 1.

- Mayor Cross An overview of the OMA New Mayor Workshops from the trainer's perspective
- Mayor Lenahan North Plains Spotlight article
- Mayor Westfall, Klamath Falls City Day at the Capitol
- Mayor Lenahan and Mayor Beaty, Beaverton OMA Homelessness Proposal and tips for lobbying for your city's needs
- Mayor Lenahan Introduction of Mayor Kaufman OMA's newest board member

The following topics and authors were identified for Quarter 2.

- Angela Speier Work with the city of Hood River on the Spotlight article
- Angela Speier OMA Summer Conference
- Update on the OMA Homelessness Taskforce Proposal
- LOC IGR Department Legislative Update
- Mayor Martell and Mayor Wahlke, Lincoln City Update on TLT legislation to expand a city's ability to use the tax for other purposes
- Mayor Cross How cities can remain competitive in retaining and recruiting employees

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#### K. 2023 Annual Summer Conference

The OMA Summer Conference will be taking place at the Best Western Hood River Inn, August 10-12. Abigail Elder, Hood River City Manager and Mayor Paul Blackburn attended this portion of the meeting virtually. Ms. Elder said the city will be working with Visit Hood River to plan tours. The board and the city discussed the role of the host mayor and the host city. The city discussed the popularity of Hood River in the summer and suggested moving the Silent Auction to Friday night and have dinner on your own Thursday night. In addition, to restaurants Hood River does have a food truck pod at the Waterfront Park that people could go too.

The members discussed the following session/tour ideas:

- Urban renewal tour
- Mid-Columbia Community Action Council explaining how the community is assisting its unhoused residents
- City river tour
- Fruit Loop tour
- A mountain tour above the fruit growing region
- Encouraging outdoor activities such as windsurfing, rafting, and kiteboarding
- Hold a spouse's tour in The Dalles highlighting their Mural Fest

#### L. Other Business

President Lenahan asked the board for their cell phone numbers and their favored way of communication. Discussion ensued on the Homelessness Taskforce and how to transition from the taskforce efforts into the legislative process. LOC staff will draft a communication to come from President Lenahan and President-Elect Cross to the taskforce members thanking them for their work on the proposal, but also indicating their work has been completed. Moving forward staff will work with the OMA Board of Directors, the current elected members of the taskforce, and the cities supporting the proposal to move the legislation forward.

#### M. Adjournment

President Lenahan adjourned the January 26, 2023 meeting at 11:28 a.m.

**APPROVED** by the Oregon Mayors Association Board of Directors on April 24, 2023.

Respectfully submitted by:

Angela Speier, LOC Project and Affiliates Manager

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# Oregon Mayors Association

Budget vs. Actuals: Budget FY 23 - FY23 P&L

January - February 2023

		TOTAL	
	ACTUAL	BUDGET	REMAINING
Income			
4-4001 Membership Dues	16,488.00	21,000.00	4,512.00
4-4660 Silent Auction		5,000.00	5,000.00
4-4700 OMA Spring Workshop		3,000.00	3,000.00
4-4753 Fall Workshop		6,000.00	6,000.00
4-4754 Summer Conference	1,200.00	28,000.00	26,800.00
4-4760 Mayor's Sponsors		20,000.00	20,000.00
General Fund			
Beginning Cash		74,303.00	74,303.00
Beginning Scholarship Fund		15,356.00	15,356.00
Total General Fund		89,659.00	89,659.00
Total Income	\$17,688.00	\$172,659.00	\$154,971.00
GROSS PROFIT	\$17,688.00	\$172,659.00	\$154,971.00
Expenses			
4-5000 Cost of Events			
4-5301 OMA Summer Conference			
4-5302 Summer Conference LOC Staff Expenses/Fees		1,100.00	1,100.00
4-5307 Venue Rental		5,000.00	5,000.00
4-5308 Food and Beverage		25,000.00	25,000.00
4-5309 Hotel Expenses		7,200.00	7,200.00
4-5310 Activity Fees		1,000.00	1,000.00
4-5313 Speakers		5,000.00	5,000.00
4-5314 Postage / Printing		650.00	650.00
4-5390 Conference Scholarships		4,500.00	4,500.00
Total 4-5301 OMA Summer Conference		49,450.00	49,450.00
4-5350 Spring Workshop Expenses			
4-5357 Spring Workshop Venue Rental		500.00	500.00
4-5358 Spring Workshop Food & Beverage		1,500.00	1,500.00
4-5359 Hotel Expense		2,000.00	2,000.00
4-5360 Speaker Fees		1,000.00	1,000.00
Total 4-5350 Spring Workshop Expenses		5,000.00	5,000.00
4-5400 Fall Workshop			
4-5404 Venue Rental		500.00	500.00
4-5405 Food and Beverage		4,500.00	4,500.00
4-5406 Hotel Expenses		2,000.00	2,000.00
4-5407 Speakers Fall Workshop		2,000.00	2,000.00
Total 4-5400 Fall Workshop		9,000.00	9,000.00
4-5512 New Mayor Training	464.44	3,500.00	3,035.56
Total 4-5000 Cost of Events	464.44	66,950.00	66,485.56
4-6000 Operating Expenses			
4-6013 Directory		4,000.00	4,000.00

# Oregon Mayors Association

Budget vs. Actuals: Budget FY 23 - FY23 P&L

January - December 2023

NET INCOME	\$12,901.89	\$7,432.00	\$ -5,469.89
NET OPERATING INCOME	\$12,901.89	\$7,432.00	\$ -5,469.89
Total Expenses	\$4,786.11	\$165,227.00	\$160,440.89
Melio Credit card fee	6.00		-6.00
Total 4-6000 Operating Expenses	4,315.67	98,277.00	93,961.33
4-6050 Contingency		39,621.00	39,621.00
4-6042 Insurance		750.00	750.00
4-6041 Listserv		750.00	750.00
4-6040 WEB	1,926.00	2,000.00	74.00
4-6033 Supplies / Marketing	395.64	2,000.00	1,604.36
4-6031 Copy, Fax, Printing		100.00	100.00
4-6030 Postage	19.44	1,000.00	980.56
4-6028 Newsletter	551.39	3,000.00	2,448.61
4-6025 Miscellaneous	13.23	1,000.00	986.77
4-6023 Mayor's Contest		3,800.00	3,800.00
4-6018 Mayor's Board Expense	1,409.97	14,500.00	13,090.03
4-6017 LOC Services		25,756.00	25,756.00
	ACTUAL	BUDGET	REMAINING
		TOTAL	



# **Oregon Mayors Association**

# Transaction List by Vendor

January - February, 2023

DATE	TRANSACTION TYPE	NUM	MEMO/DESCRIPTION	ACCOUNT	AMOUNT
CivicPlus LLC					
01/24/2023	Bill Payment (Check)	Ann	ual website fee	4-1001 Checking	-1,926.00
Garten		OMA C	Quarter 4 Newsletter		
02/23/2023	Bill Payment (Check)			4-1001 Checking	-551.39
	, , ,			<u> </u>	
Henry Balensifer			rental car reimbursement for Ne	ew	
02/17/2023	Bill Payment (Check)	Mayors Work	shop in Vale	4-1001 Checking	-294.14
0=/ 1.7/=0=0	2 : ay (e	Dill baaks fra	no LOC avadit sandar Narr Marra		
LOC			m LOC credit cards: New Mayord meetings, postage, printing,	) (	
01/24/2023	Bill Payment (Check)	listserv fee	a mooningo, pootago, primang,	4-1001 Checking	-4.089.92
01/24/2020	Dill I ayment (Oneck)			4-1001 Offecking	-4,003.32
Melio					
02/17/2023	Bill Payment (Check)		Charle for	4-1001 Checking	-1.50
02/17/2023	Bill Payment (Check)		Check fee	4-1001 Checking	-1.50 -1.50
02/17/2023	Bill Payment (Check)			4-1001 Checking	-1.50
02/24/2023	Bill Payment (Check)			4-1001 Checking	-1.50
02/2 1/2020	Din Faymoni (Ondon)			1 1001 Onlocking	
Newport, City of			er unexpected costs for OMA erence and \$400 to		
01/24/2023	Bill Payment (Check)		for whale watching activity	4-1001 Checking	-2,982.00
01/24/2023	Dill I ayment (Oneck)		J ,	4-1001 Offecking	-2,902.00
Diebord Move		Reimburser	ment for Mayor Mays		
Richard Mays 02/17/2023	Bill Payment (Check)	mileage for	OMA Board Meeting 1-26-23	4-1001 Checking	-180.12
02/17/2023	biii rayineni (Oneck)			4-1001 Checking	-100.12
T : 17.1		Reimbursen	nent for Mayor Lenahan		
Teri K Lenahan	D:II D (Ob Is)		OMA Board Meeting 1-26-23	4 4004 Ob 1	75.00
02/17/2023	Bill Payment (Check)			4-1001 Checking	-75.33
		Reimhursen	nent for Mayor Mays Hotel		
The Dalles			ard Meeting 1-26-23		
02/17/2023	Bill Payment (Check)			4-1001 Checking	-179.52
		T 15 :	de come a mara est. N. a. v. A. f.		
Tom Vialpando		Travel Reim Workshop Is	bursement-New Mayors		
02/17/2023	Bill Payment (Check)	vvolkatiop is	Sidila Oity	4-1001 Checking	-170.30



**TO:** OMA Board of Directors

**FROM:** Angela Speier, OMA Staff Liaison & LOC Project & Affiliates Manager

**SUBJECT:** 2023 OMA Committees

**DATE:** April 13, 2023

During its January 26, 2023 meeting the OMA Board of Directors established its committee rosters for this calendar year. Below is a list of the committees as established.

## **Conference Planning Committee**

- Henry Balensifer, III, Mayor of Warrenton
- Rodney Cross, Mayor of Toledo and Committee Chair
- Cecelia Koontz, Mayor of Monmouth
- Teri K. Lenahan, Mayor of North Plains
- Meadow Martell, Mayor of Cave Junction
- Tim Rosener, Mayor of Sherwood
- Dean Sawyer, Mayor of Newport
- Kathy Sell, Mayor of Eagle Point
- Jim Trett, Mayor of Detroit

## Mayor's Leadership Award Committee

- Jeff Gowing, OMA Past President
- Dr. Chas Jones, Jr., Mayor of Philomath
- Cecelia Koontz, Mayor of Monmouth
- John McArdle, Mayor of Independence
- Lucy Vinis, Mayor of Eugene
- Susan Wahlke, Mayor of Lincoln City

## **Nominating Committee**

- Steve Callaway, Mayor of Hillsboro
- Cathy Clark, Mayor of Keizer
- Bryan P. Cutchen, Mayor of Oakridge
- Jeff Gowing, OMA Past President and Committee Chair
- John McArdle, Mayor of Independence
- Brian Quigley, Mayor of Stayton, Alternate

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#### **Student Contest Committee**

- John Hughto, Mayor of Malin
- Tamie Kaufman, Mayor of Gold Beach
- Randy Lauer, Mayor of Troutdale
- Stan Pulliam, Mayor of Sandy
- Kathy Sell, Mayor of Eagle Point
- Debra Ann Simmons, Mayor of Manzanita
- Tom Vialpando, Mayor of Vale
- Malynda Wenzl, Mayor of Forest Grove

## **Constitution & Bylaws Committee**

- Henry Balensifer, III, Mayor of Warrenton
- Cathy Clark, Mayor of Keizer
- Bryan P. Cutchen, Mayor of Oakridge
- Brian W. Dalton, OMA Past President
- Richard A. Mays, Mayor of The Dalles
- Brian Quigley, Mayor of Stayton
- Tim Rosener, Mayor of Sherwood

## **Resource Committee**

- Henry Balensifer, III, Mayor of Warrenton and Committee Chair
- Rodney Cross, Mayor of Toledo
- Tamie Kaufman, Mayor of Gold Beach
- Scott Keyser, Mayor of Molalla
- Meadow Martell, Mayor of Cave Junction
- Richard A. Mays, Mayor of The Dalles
- Brian Quigley, Mayor of Stayton
- Jim Trett, Mayor of Detroit
- Tom Vialpando, Mayor of Vale



**TO:** OMA Board of Directors

**FROM:** Angela Speier, OMA Staff Liaison & LOC Project & Affiliates Manager

**SUBJECT:** 2023 Summer Conference, Travel Expense Approvals

**DATE:** April 13, 2023

With the adoption of the 2023 budget, the board allocated funds to pay for the costs associated with board members attending its workshops and conferences if the board member's city cannot cover said expenses. The purpose of this agenda item is to identify which board members require assistance, and the type of assistance needed to attend the Summer Conference in Hood River, so LOC staff can move forward appropriately.

Once the board members have indicated their level of needed assistance, the board needs to authorize LOC staff to make the relevant expenditures.



**TO:** OMA Board of Directors

FROM: Angela Speier, OMA Staff Liaison & LOC Project & Affiliates Manager

**SUBJECT:** 2023 Summer Conference, Registration Fees

**DATE:** April 13, 2023

Prior to the registration opening for the 2023 Summer Conference taking place August 10-12 in Hood River, LOC staff would like direction from the board on the conference registration fee. Below are the last three years of in-person registration fees.

Year	Member Registration	Non-Member Registration	<b>Guest Registration</b>
2022	\$375	\$425	\$60
2021	\$350	\$400	\$50
2019	\$325	\$375	\$50



**TO:** OMA Board of Directors

**FROM:** Angela Speier, OMA Staff Liaison & LOC Project & Affiliates Manager

**SUBJECT:** Responses to RFP for 2025 & 2026 Summer Conference Locations

**DATE:** April 13, 2023

LOC staff issued a RFP for the 2025 and 2026 OMA Summer Conferences to targeted cities in November 2022. Staff received one proposal from the city of Seaside which was presented to the Board of Directors during the January meeting. The Board of Directors voiced their concern with the high cost of lodging and requested staff reissue the RFP statewide.

Cities were asked to submit their responses by March 31 and staff received one proposal from the city of Seaside. Staff consulted with President Lenahan and agreed to extend the deadline by one week. Staff received six proposals, a breakdown of the proposals is listed below, and the complete proposals are attached for the board's review.

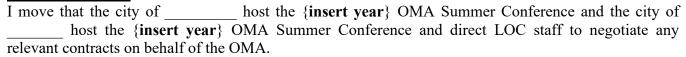
City/Venue	Dates	Room Rental	Food & Beverage Minimum 2022 total F&B: \$21,000+/-	Hotel Rates Per night
Ashland Hills Hotel & Suites	August 7-9, 2025 August 6-8, 2026	\$2,900	\$20,000	\$169-\$229
Baker City	August 14-16, 2025 August 13-15, 2026	Varies depending on venue selected	Did not specify	\$98 BW \$209 Geiser
Coos Bay and North Bend	Did not specify	\$3,000 based on 2020/21 contract	No minimum; \$21,000 spent in 2021	\$145

City/Venue	Dates	Room Rental	Food & Beverage Minimum 2022 total F&B: \$21,000+/-	Hotel Rates Per night
Pendleton Convention Center	August 2025 August 2026	\$1,000 per day includes all AV	N/A	\$185
Salem Convention Center	July 31-Aug 2, 2025 Aug 7-9, 2025 Aug 28-30, 2025 July 30-Aug 1, 2026 Aug 6-8, 2026 Aug 27-29, 2026	\$3,990	\$15,000	\$149-\$189
Seaside Convention Center	July 31-Aug 2, 2025 Sept 4-6, 2025 July 30-Aug 1, 2026 Sept 10-12, 2026	2025: \$1,000 per day 2026: \$1,200 per day	N/A	Aug: \$349- \$407 Sept: \$190- \$449

# **Attachments**:

- 1. Ashland Hills Hotel and city of Ashland
- 2. Baker City
- 3. The Mill Casino Hotel & RV Park and cities of Coos Bay and North Bend
- 4. Pendleton Convention Center
- 5. Salem Convention Center
- 6. Seaside Convention Center

# **Proposed Motion:**





Dear Mrs. Speier,

Thank you for the opportunity to present a proposal from Ashland Hills Hotel & Suites for the **Oregon Mayors Association 2025 and 2026 Summer Conference.** I am delighted to inform you that we have availability of the hotel and the event spaces across considered 2025 and 2026 dates with your preference of the first week in August.

Ashland Hills Hotel & Suites located in a charming mountain town of Ashland is a prime location for a summer conference. It offers spacious and flexible event spaces and 120 guest rooms all featuring hip, retro-modern flair. Ashland is a fantastic destination with attractions including outdoor recreation, the nationally recognized Oregon Shakespeare Festival, superb wineries within a few minute drive, spas, as well as great shopping and food scene reminiscent of a big city.

### HOTEL:

Our hotel features 120 fully renovated, spacious guest rooms and suites featuring flat screen TVs, coffee makers, microwaves and refrigerators. Most guest rooms offer balconies or patios overlooking hills of Ashland and beautifully manicured grounds.

#### **Hotel amenities and services:**

- Complimentary hot continental breakfast buffet
- On site restaurant & mercantile, LUNA Café www.LunaCafeAshland.com
- Fitness center
- Complimentary parking
- EV charging stations
- Complimentary WiFi
- Seasonal outdoor heated pool and Jacuzzi
- Two tennis and pickleball courts
- Waterstone Spa Studio
- Business center
- Laundry facilities
- Complimentary bikes

## **GUEST ROOMS:**

In August 2025 and 2026 we are happy to extend the following discounted group rates from Thursday to Saturday with the following rates also available two days pre and two days after the conference:

\$169 Standard King rooms

\$179 for Premium King rooms

\$179 for Queen-Queen rooms

\$219 for Junior King Suites, Junior Queen-Queen Suites

\$229 for King Family Duo (featuring 3 beds)

These rates are exclusive of 12.7% lodging tax.

#### **EVENTS AND CATERING:**

Our team of catering professionals and events service staff will support the planning and execution of your event to ensure a successful conference. Based on your needs we can offer the following to accommodate your conference needs:

- Two sections of the Grand Ballroom for the General Session for 120 140 participants
- One section of the Grand Ballroom to serve as a meal function space
- Cosmos and Orion Ballrooms to serve as breakout rooms that can accommodate 50 people each
- Stardust Lounge for the social

The **combined room** rental for the use of these event spaces, plus our Constellation Hall for registration, as well as the Stardust Lounge, should you have a reception or any other social gathering, is **\$2,900**.

Hotel's conference spaces Floor Plan and capacity at a glance can be found here:

CAPACITY AT A GLANCE - Ashland Hills Hotel & Suites

The above rental fee includes use of tables, chairs, linens, house décor, water stations, and the set up and tear down of all equipment. The prices are based on use of each room for up to 8 hours per day and can be adjusted based upon the actual scheduled needs for your event.

The proposed total room rental fee is based upon actualization of the Food & Beverage Minimum of \$20,000.

For **Menu** choices and **A/V** prices please refer to the attached additional documents.

#### **SPECIAL CONCESSIONS:**

- Complimentary Suite for the OMA President for the duration of the conference
- Complimentary guest room for the Event Lead for the duration of the conference
- 1 free guest room with 50 actualized room nights

anolina anagura

- Extended room rates two days before and two days after the conference
- 10% discount to Waterstone Spa with locations at the hotel, as well as downtown Ashland.

Thank you again for the opportunity to present you with this proposal. I look forward to hearing from you. Should you have any questions, please do not hesitate to contact me.

Warmest regards,

Karolina Lavagnino

Director of Sales & Marketing

Neuman Hotel Group

541-631-2004

Karolina@NeumanHotelGroup.com



# 2025 and/or 2026 OMA Summer Conference Host City Application Form

Please submit your completed Host City Application Form by Friday, April 7, 2023 to:

Angela Speier, League of Oregon Cities

E-mail: aspeier@orcities.org; Phone: 503-588-6550 Yes, our city would love to host a future OMA Summer Conference! Mayor: E-mail: **2026 Summer Conference** 2025 Summer Conference Please complete the following conference information about your city. **Lodging Accommodations** Web Site: 11)WW. ASULAN E-mail: Karolina (avagnino @ **Conference Meeting Space** Y Same as above Facility Name:\_\_\_\_\_\_# of Meeting Rooms:\_\_\_\_\_\_# Address:

Web Site:

E-mail:

Distance from lodging facility:\_\_\_

Contact Person:

Phone:

Travel	Ashland (DMO) -> primary contact to events -: Vathanne Cato
Contact	-: Vathanne Cato
541 2601	2850 Katharine@asuland APPENDIX C
Meals	Tours & Events (Copy this page if you have additional locations to be considered)
1.	Location: Our Moll 604 Cayse
	Address: 5010 OF Ide Asuland OV
	Phone: 541 482 4311 Web Site: Dakkholdat, org
	Contact Person: Rachel Dals
	Phone: 541 488 5340 E-mail: rachel. dials@ashland.ov. 48
	Brief description of location or tour idea: There is well as the second of the second
	Soffewent the location is close to the
,	Ashland Hills with a nice venue golf Shep.
	Transportation Required? Yes No City to Provide? Yes No
2.	Location: Historic Walking Caus Dountoun
	Address: Na W/ Walk Asuland.
	Phone: 91 776 1299 Web Site: Walkasuland. COM
	Contact Person: Peter Time (awner)
	Phone: Same E-mail: Same
	Brief description of location or tour idea: Dynamic Faux Could
	De custamized: Scheduled to bost
	accommodate the Conference time. Inveres 5.
3.	Transportation Required? Yes No City to Provide? Yes No
4.	Location: VIT, ASULANA SEL STRUCTURE LUCUS
	Address: Mt. ASWANA SU WAA. AT WAA IT WATER
	Phone: 5414822897 ext224 Web Site: WWW. Mtashland. Com
	Contact Person:
	Phone: Some E-mail: andrewa Mtasuland. Com
	Brief description of location or tour idea: A SUMMINE WILL ON THE
1	tswanacan wande veung widtowers,
	(orginalla the loage, meaning the seems.
	Transportation Required? ☐ Yes ☐ No City to Provide? ☐ Yes ☐ No

<b>Suggested Host City Contrib</b>	utions	
Welcome Gift Bags for Mayors	Yes, we can provide these.	☐ No, we're unable to provide.
Thursday Welcome Reception	les, we can sponsor.	☐ No, we can't sponsor this event.
AND DANIE OF A DAN O	CLANIA A MAINAIL	over 100 restaurants
and when so	cere to aw usit www.	attendees. travel asulard.com

### Attachment 2



# BAKER CITY, OREGON

P.O. Box 650, Baker City, OR 97814-0650 541-523-6541 Voice/TDD www.bakercity.com MAYOR

**Beverly Calder** 

**COUNCILORS** 

Johnny Waggoner Sr. Jason Spriet

Dean Guyer

Ray Duman

Matthew Diaz Nathan Hodgdon

**CITY MANAGER** 

Jonathan Cannon

Friday, April 7, 2023

Angela Speier aspeier@orcities.org 1201 Court St. NE Suite 200 Salem, OR 97301

Dear Angela Speier,

Thank you for the opportunity to submit this RFP for consideration to host either the 2025 or 2026 OMA conference with a preference for 2026. Baker City is available to host the conference in 2025 anytime August 14-30 and in 2026 anytime August 13-29.

Enclosed with this cover letter is the following:

- 2025 and/or 2026 OMA Summer Host City Application Form
- Lodging Accommodations attachment
- Conference Meeting Space Attachment

Baker City can produce a truly unique conference experience. Baker City has a resort hotel conference center however the gem of the city is the Historic Downtown. This affords us a unique opportunity to host a conference in a truly immersive and festival-like experience within our city. Baker City is known for its many outdoor events and parades throughout the summer. Why not host the OMA conference within our Downtown? Baker City can provide a downtown conference experience utilizing our historic Main Street and Court Plaza. A large Main Event tent set up on Main Street or within Court Plaza provides a truly unique opportunity. Breakout rooms and facilities within historic and modern buildings within walking distance of the Main Event tent. This allows the OMA to take advantage of food and drink vendors using local caterers, restaurants, and food trucks that regularly host large groups. In the event of bad weather, the National Guard Armory, Fairgrounds facilities, and main street buildings can be used in place of a Main Event tent.

Conference visitors have many options to recreate in Baker City from the Golf Course to the sports complex. Museums, public art, art exhibits, and other facilities offer plenty of things for people to see and do outside of conference presentations and tours. Conference-goers who wish to travel in the area can visit Hells Canyon, Sumpter railroad and museum, a Copper-belt winery, Anthony Lakes, and explore hiking trails around Phillips reservoir.

With some coordinated planning, Baker City can host a truly unique OMA conference and meet the space, room, attendee, and accessibility requirements.

Included in the Host City application form are six potential tours. If additional or subject-specific tours are desired, I am confident Baker City can provide locations to meet a desired topic. For example, Brownfield development, historic preservation, public art, and more.

I look forward to hearing from the OMA Board of Directors to discuss the possibilities of hosting the OMA Conference in Baker City.

Sincerely,

Jonathan Cannon

City Manager - Baker City citymanager@bakercity.gov (541) 524-2040



# 2025 and/or 2026 OMA Summer Conference Host City Application Form

Please submit your completed Host City Application Form by <u>Friday, April 7, 2023</u> to: Angela Speier, League of Oregon Cities

E-mail: aspeier@orcities.org; Phone: 503-588-6550

Yes, our city would love to host a future OMA Summer Conference!

Mayor: Beverly Calder	
City: Baker City	
Phone: 541-524-2040	E-mail: citymanager@bakercity.gov
X 2025 Summer Conference	★ 2026 Summer Conference
Please complete the following conferen	nce information about your city.
<b>Lodging Accommodations</b>	
Hotel Name: Multiple Locations see a	ttached # of Guestrooms:
Address:	
Phone:	Web Site:
Contact Person:	
Phone:	_ E-mail:
Conference Meeting Space	
☐ Same as above	
Facility Name: Main St and multiple lo	cations see attached # of Meeting Rooms:
Address:	
Phone:	_ Web Site:
Contact Person:	
Phone:	_ E-mail:
Distance from lodging facility:	

# Meals, Tours & Events (Copy this page if you have additional locations to be considered)

1.	Location: National Historic Oregon Trail Interpretive Center or Baker Heritage Museum						
	Address: 22267 Oregon Highway 86	, Baker City, C	PR 97814-6016				
	Phone: 541-523-1843	Web Site	https://www.blm.gov/learn/interpretive-centers/na	tional-historic-oregon-	-trail-interpretive-cen		
	Contact Person: To be determined						
	Phone:	E-mail:					
	Brief description of location or tour	idea: The cen	ter is a BLM National H	istoric Site	∋.		
	The BLM, Baker City, and Baker Co	unty worked ir	a joint effort to join ext	nibits from	the site		
	and the Mussum in Baker City wh	nile the cente	r was closed for repai	rs.			
	Transportation Required? Yes	□ No	City to Provide?	☐ Yes	⊠No		
2.	Location: Proposed event center	constuction s	ite.				
	Address: Hughes Lane Baker City						
	Phone:	Web Site					
	Contact Person: Bryan Tweit						
	Phone: 541-519-5377	E-mail: <u>b</u>	akercountyedc@gma	il.com			
	Brief description of location or tour				ourism		
	and economic development.						
3.	Transportation Required? Yes	 □ No	City to Provide?	□ Yes	XNo		
4.	Location: Historic Downtown wal	lking tour	•		• •		
	Address: Main Street Baker City						
	Phone:	Web Site	:				
	Contact Person: To be determined						
	Phone:						
	Brief description of location or tour						
	walking tour with representatives						
	<u></u>		<u>~</u>				
	Transportation Required? ☐ Yes	XNo	City to Provide?	☐ Yes	XNo		

# Meals, Tours & Events (Copy this page if you have additional locations to be considered)

1.	Location: Downtown Beer and Food Walk						
	Address: Main Street						
	Phone: Web Site:						
	Contact Person: To be determined						
	Phone: E-mail:						
	Brief description of location or tour idea: A guided walk through the downtown visiting						
	understanding how Baker City grew a craft alcohol, unique restaurants, and speciality food						
	experience on Main Street. Including a speciality cheese restaurant and chocolatier						
	Transportation Required? ☐ Yes No City to Provide? ☐ Yes No						
2.	Location: Geiser Pullman Accesible Playground						
	Address: Geiser Pullman Park - walking distance of Main Street						
	Phone: 541-524-2040 Web Site: Bakercity.com						
	Contact Person: Joyce Bornstadt						
	Phone: 541-524-2040						
	Brief description of location or tour idea: Join Baker City staff for a visit to an all abilities						
	playground and learn how the playground moved from concept into reality.						
	1						
3.	Transportation Required?   Yes  No City to Provide?  Yes  No						
4.	Location: Leo Adler Memorial Path						
	Address: Resort Street						
	Phone: Web Site:						
	Contact Person: To be determined						
	Phone: E-mail:						
	Brief description of location or tour idea: Walking tour to portions of the Leo Adler						
	Memorial Pathway. See how this three mile long path became a pedestrian						
	backbone of the city along the powder river.						
	Transportation Required? ☐ Yes XNo City to Provide? ☐ Yes XNo						

Suggested Host City Contrib	<u>utions</u>	
Welcome Gift Bags for Mayors	Yes, we can provide these.	$\square$ No, we're unable to provide.
Thursday Welcome Reception	Yes, we can sponsor.	$\hfill\square$ No, we can't sponsor this event.
Other Suggestions (briefly descri	be):	

## **Lodging Accommodations**

All lodging questions for the RFP should be directed to Bryan Tweit with the Economic Development Council. 541-519-5377

Geiser Grand Hotel 1996 Main Street Baker City OR 97814 https://www.geisergrand.com/ 30 rooms

Sunridge Best Western 1 Sunridge Lane Baker City, OR 97814

https://www.bestwestern.com/en\_US/book/hotels-in-baker-city/best-western-sunridge-inn-conference-center/propertyCode.38183.html

162 rooms

Baker City Super 8 Motel 250 Campbell St Baker City, OR 97814 https://www.wyndhamhotels.com/super-8 72 rooms

Mtn View RV Park 2845 Hughes Lane Baker City, OR 97814 http://www.mtviewrv.com/

## **Conference Meeting Space**

All Conference Meeting space questions for the RFP should be directed to Bryan Tweit with the Economic Development Council. 541-519-5377

Main Street Main Event Tent either on Main Street or in Court Plaza adjacent to Main Street. Backup facilities are available weather dependent.

Breakout Rooms City Hall Chambers 1655 First Street Baker City, OR 97814 Seating 50

Geiser Grand 1996 Main Street Baker City OR 97814 Seating for 100 https://www.geisergrand.com/

Baker Tower 1705 Main Street Baker City, OR 97814 Two rooms seats 60 and 100 plus https://www.bakertower.com/

Baker County Event Center Banquet seating 250

https://www.visitbaker.com/list/member/baker-county-conference-event-center-fairgrounds-1603

Sunridge Best Western 1 Sunridge Lane Baker City, OR 97814

https://www.bestwestern.com/en\_US/book/hotels-in-baker-city/best-western-sunridge-inn-conference-center/propertyCode.38183.html

Seating 100

Pythian Castle
To be determined – under restoration

#### Attachment 3





April 4, 2023

Oregon Mayors Association Board of Directors 1201 Court St. NE. #200 Salem, OR 97301

President Mayor Teri Lenahan and Board Members,

The cities of Coos Bay and North Bend, are pleased and honored to jointly submit a proposal to host the 2025 or 2026 Oregon Mayors Association Summer Conference. While two different cities, Coos Bay and North Bend are one community working together on an ongoing basis for the advancement and prosperity of both local governments.

This beautiful coastal area is home to the Southwest Oregon Regional Airport, exceptional golf courses, sand dunes, fishing, crabbing, clamming, scenic ocean lookout points, state parks, hiking, walking, biking, disc golf, and many other outdoor activities.

Coos Bay and North Bend anchor the Southern Coast as a highly active harbor with the largest deep-draft port between San Francisco and Puget Sound. Both cities are artistic and profoundly shaped by the coastal Native American Tribes that have called the area home since time immemorial, as well as a multitude of historic buildings, theaters, shops, restaurants, and galleries as well as varied and beautiful city parks ranging from sports venues to a Japanese garden setting.

In addition, both cities boast robust downtown associations that hold numerous community events all year round. They host farmers markets, arts events, music, cultural and holiday events, and athletic competitions for people of all ages.

The cities of Coos Bay and North Bend and the Mill Casino successfully held the 2020 Oregon Mayors Association Summer Conference. As members of OMA, we believe we have the perfect setting for one of the upcoming summer conferences where OMA can advance its mission to convene, network, train and empower Oregon's Mayors.

Respectfully,

Mayor Joe Benetti City of Coos Bay Mayor Jessica Engelke City of North Bend



# 2025 and/or 2026 OMA Summer Conference Host City Application Form

Please submit your completed Host City Application Form by <u>Friday, April 7, 2023</u> to:

Angela Speier, League of Oregon Cities

E-mail: aspeier@orcities.org; Phone: 503-588-6550

Yes, our city would love to host a future OMA Summer Conference!

City: Coos Bay & North Bend		
Phone: 541-269-8912	E-mail: jbenetti@coosbay.org & jengelke@northbendcity.org	
<b>2025</b> Summer Conference	<b>2026 Summer Conference</b>	
Please complete the following confer	ence information about your city.	
<b>Lodging Accommodations</b>		
Hotel Name: The Mill Casino Hotel	1 & RV Park # of Guestrooms: 203	
Address: 3201 Tremont Avenue		
	Web Site: www.themillcasino.com	
Contact Person: Amy Bailey		
Phone: 541-756-8800 ext 1574	E-mail: abailey@themillcasino.com	
Conference Meeting Space		
Same as above		
Facility Name:	# of Meeting Rooms: $\frac{7}{2}$	
Address:		
Phone:	Web Site:	
Contact Person:		

# Meals, Tours & Events (Copy this page if you have additional locations to be considered)

1.	Location: Front Street Tour and Dining Experience				
	Address: Historic Front Street in Coos Bay				
	Phone: 541-269-1181 Web Site: www.oregonsadventurecoast.com				
	Contact Person: Janice Langlinais-Executive Director of the Coos Bay, North Bend, Charleston VCB				
	Phone: 541-269-1181 E-mail: janice@oregonsadventurecoast.com				
	Brief description of location or tour idea:  Participants will experience the newly developed historical front street project with a variety of restaurants and food trucks. Enjoy live music while taking a stroll down this historic waterfront development				
2.	Transportation Required? Yes No City to Provide? Yes No Location: Traditional Salmon Bake at The Mill				
	Address: 3201 Tremont Avenue				
	Phone: 541-756-8800 Web Site: WWW				
	Contact Person: Amy Bailey				
	Phone: 541-756-8800 ext 1574 <sub>E-mail: www.themillcasino.com</sub>				
	Brief description of location or tour idea:  Join Coquille Indian Tribe Chief, Jason Younker at the Fire Pit to learn about the culture of the Coquille Indian Tribe and the traditional ways of cooking the Salmon. Sample a buried fish and watch them prepare dinner.				
3.	Transportation Required? Yes No City to Provide? Yes No				
4.					
	Address: Downtown North Bend  Phone: 541-269-1181 Web Site: www.oregonsadventurecoast.com				
Contact Person: Janice Langlinais-Executive Director of the Coos Bay, North Bend, Charleston V					
	Phone: 541-269-1181 E-mail: janice@oregonsadventurecoast.com				
Brief description of location or tour idea:  Participants will experience downtown businesses in North Bend Main Street with a Sip & Stroll. Meshops stay open late and dining and nightlife venues participate serving beer & wine while welcoming the serving beer wine while welcoming the serving the serving beer wine while welcoming the serving beer wine while welcoming the serving beer wine while welcoming the serving the serving beer wine while welcoming the serving the serving beer wine while welcoming the serving the					
	Transportation Required? Yes No City to Provide? Yes No				

<b>Suggested Host City Contril</b>		
Welcome Gift Bags for Mayors	Yes, we can provide these	No, we're unable to provide.
Thursday Welcome Reception	Yes, we can sponsor.	No, we can't sponsor this event.

# Other Suggestions (briefly describe):

ATV Experience: Enjoy an ATV Tour on the largest expanse of coastal sand dunes in North America with Spinrreel Dune Buggy & ATV Rentals.

Golf Experience: The natural contours of dunes, streams and coastal forest also make for beautiful golf courses like the renowned Bandon Dunes Golf Course.

## Attachment 4



April 5, 2023

Oregon Mayors Association
Conference Site Selection Committee

Thank you for the opportunity to offer Pendleton, Oregon as a location for your 2025 and 2026 conferences. Pendleton loves company and we are great hosts. Pendleton is built for events with a convention center, plenty of lodging rooms, over 35 restaurants and lots of interesting attractions for your guests.

The conference has been hosted in Pendleton in the past and is was a great experience for our community. We loved the time you spent here and would like the chance to welcome you here again. In addition to the accommodations and meeting spaces we will have planned several tours and special events other conferences won't be offered. I hope that has piqued your interest!

On behalf of the City of Pendleton we would hope you consider our invitation and we hope you choose Pendleton!

Thank you so much,

Pat Beard

Par Box

Manager, Pendleton Convention Center



# 2025 and/or 2026 OMA Summer Conference Host City Application Form

Please submit your completed Host City Application Form by <u>Friday, April 7, 2023</u> to:
Angela Speier, League of Oregon Cities

E-mail: <u>aspeier@orcities.org</u>; Phone: 503-588-6550

Yes, our city would love to host a future OMA Summer Conference!

Mayor - John Turner

City - Pendleton, Oregon

Phone - 541-276-6569

E-mail - pat.beard@ci.pendleton.or.us

X 2025 Summer Conference X 2026 Summer Conference *Please complete the following conference information about your city.* 

**Lodging Accommodations** 

Hotel Name: Oxford Suites # of Guestrooms: 92

Address – 2400 SW Court St., Pendleton, Oregon

Phone – 541-276-6000 Web Site – oxfordsuitespendleton.com

Contact Person – Cari Shafer, Manager

Phone – 541-276-6000 E-mail – caris@oxfordsuites.com

**Conference Meeting Space** 

Facility Name – Pendleton Convention Center # of Meeting Rooms – 9 & Main Hall

Phone – 541-276-6569 Web Site – meetinpendleton.com

Contact Person - Pat Beard

Phone - 541-276-6569

E-mail – pat.beard@ci.pendleton.or.us

**Distance from lodging property - .5 miles** 

# Meals, Tours & Events (Copy this page if you have additional locations to be considered)

1. Pendleton Underground Tours – 31 SW Emigrant, Pendleton, OR
Phone – 541-276-0730 Web Site – pendletonundergroundtours.org
Contact Person – Brooke Alexander
Phone – 541-276-0730 E-Mail Address – pendletonundergroundtours@yahoo.com

Pendleton's wild west history left us an underground city beneath Pendleton's downtown. It was built by Chinese laborers who came to finish the intercontinental railway. It is 1 ½ hour guided tour and it includes Pendleton's last brothel that closed in 1968. It was used as speakeasys during Prohibition and as USO location during WWII.

Transportation – Yes by the City

2. Pendleton Round-Up Stadium Tour - 500 SW Court St, Pendleton Phone - 541-276-6569 Web Site pendletonroundup.com Contact Person - Erika Patton, Executive Manager Phone 541-276-2553 E-mail erika.patton@pendletonroundup.com

The Pendleton Round-Up began in 1910 and has become the marque rodeo in the United States. It has been voted the best rodeo by the Professional Rodeo Cowboys Association 10 times, America's Best Rodeo by USA Today 8 times and multiple national magazines confirm is a "must see" event. The Round-Up is more than a rodeo, it's brand has grown through merchandise sales and branding of America's fastest growing whiskey, Pendleton Whisky. The event doubles the size of Umatilla County for a week and generates over \$25,000,000.00 in direct spending from tourism for our community. It is an hour long guided tour with appearances by the Round-Up and Happy Canyon Court. Transportation is not required.

3. Pendleton UAV Test Range
Address – 2016 Airport Rd., Pendleton, OR
Phone 541-276-7754 Web Site – pendletonairport.com
Contact Person – Steve Chrisman
Phone 541-276-7754 E-mail - steve.chrisman@ci.pendleton.or.us

The Pendleton UAS Test Range has become the number one destination for commercial and Military testing of unmanned aerial vehicles. There will be a 20 minute presentation on the Pendleton UAS Range (2 short videos of national news stories on it): Tour of the PUR HQ (WWII B-17 Bomber Hangar) and Oregon UAS Center of Innovation Excellence. Also the 3D Printing Lab, Machine Shop, Electronics Lab, UAS Drone Training School, Airbus' Vahana Project (single seat autonomous electric VTOL flying taxi) – One of the most successful autonomous flying cars in history and other Uncrewed Aerial Systems (UAS) projects that are operating here. Additionally you will take an Airfield Caravan Tour and visit 16-UAS Test Pads (good chance to see some drones being tested). The mayors will visit Phase IV UAS Industrial

Park (good chance to see some drones being tested) – subsidized by EDA grant and tour City-financed UAS Hangars. It is a 2-hour tour.

Transportation is required and will be provided by the City of Pendleton.

4. Cocktail Reception at the Pendleton Round-Up Hall of Fame Address – 1114 SW Court Ave., Pendleton Phone – 541-278-0815 Web Site – rounduphalloffame.org

The Round-Up and Happy Canyon Hall of Fame is home the hundreds of inductees who have been the life and soul of the Round-Up. It includes historical rodeo figures, tribal members and animals who have been part of Round-Up. Mix and mingle with other mayors in an interesting setting and enjoy the rich heritage of the greatest rodeo in history.

Transportation is not required as it adjacent to the Convention Center.

5. BBQ and Music in Happy Canyon Arena Address – Pendleton Convention Center

The Pendleton Convention Center and the Happy Canyon Arena are "co-joined" twins if you will and share a common wall. You can walk from the Convention Center into the painted backdrops of Happy Canyon Arena. Happy Canyon is the oldest community pageant in America and Oregon's "Official" pageant. It will be an evening of fun with Pendleton Catering's famous BBQ and a live band.

Transportation is not required.

6. Golf Tournament – Pendleton is fortunate to have 2 golf courses and we will facilitate a "Mayor's PGA Championship" (Pendleton Golf Championship.

Transportation will be required and provided by the City of Pendleton.

## **Suggested Host City Contributions**

Welcome Gift Bags for Mayors Yes, we can provide these

Thursday Welcome Reception Yes, we can sponsor



## **ROOM REBATE PROGRAM**

### Hold your next event in Pendleton, Oregon and your group can get cash REWARDS!

We have a special program to assist you in bringing your groups, conventions and/or meetings to Pendleton. Our special incentive program funding can assist with costs of meals, bringing in a specialspeaker, entertainment, or whatever special needs your group may have. You control what you use thefunds for, we just provide them. This program is simple; all you really need to do is start with Travel Pendleton. Pendleton might be the surprise of your life with small town atmosphere and costs while providing great modern amenities.

This program is our way to encourage groups that are looking for a location for their next event to think and choose Pendleton. The spreadsheet below explains the incentives to include in your packet of materials to your site selection committee. We will also be happy to assist you with information to include in your packet regarding activities, dining, and entertainment options available in Pendleton.

- Only properties inside the city limits of Pendleton, Oregon participate in this program.
- o All reporting forms are due back within 15 days of close of event.
- Reporting forms will be verified by participating properties.
- All Rebates are paid out after your event and the participating properties report back on how many rooms were sold.

Travel Pendleton is committed to making Pendleton the best choice for your next event.

## **Levels of Room Rebates**

Total Room Nights		Rebate Per	Rebate			
Total Noc	on Nights	Room Night Min		Room Night Min		Max
25	200	\$4.00	\$100.00	\$800.00		
201	400	\$5.00	\$1,005.00	\$2,000.00		
401	600	\$6.00	\$2,406.00	\$3,600.00		
600	1000	\$7.00	\$4,200.00	\$7,000.00		

# ROOM REBATE PROGRAM APPLICATION

All applications to be pre-approved by Travel Pendleton due to budget limitations

Organization Name:		
Event Name:		
Representative Name:		
Mailing Address:		
City State ZIP:		
Telephone Number:		
Fax number:		
Email address:		
Preferred Arrival Date:		
Preferred Departure Date:		
Alternate Arrival Date:		
Alternate Departure Date:		
Attendance:		
Decision Date:		
Other (please specify):		
Sleeping Room Forecast :-		
Dates Requested:		2 9 1
Number of guest rooms needed per night:		
Percentage: single, double, triple, quad:		
Special Requests :-		
ADA rooms, locations, airport transportation, etc.:		
Tax ID number or EIN:		
Completed W9 must be included with this form.	Signature:	
	Date:	

### Attachment 5

200 Commercial Street SE Salem, Oregon 97301 www.salemconventioncenter.org Phone: 503 589-1700 Fax: 503-589-1715 Toll Free: 1-877 589-1700



### **Proposal Prepared for Oregon Mayor's Association**



### **Available Dates:**

July 31-August 2, 2025, August 7-9, 2025, August 28-30, 2025 July 30-August 1, 2026, August 6-8, 2026, August 27-29, 2026

Thank you for your inquiry regarding the 2025/2026 Oregon Mayor's Association Annual Conference. Currently, our facility is available for this event on the above dates, and we would love to welcome your group to SCC & the Grand Hotel in Salem.

### **About SCC**

The Salem Convention Center is LEED-EB Silver certified. The interior is built with local recycled materials, all from within a 500-mile radius of Salem and features large expansive windows for natural lighting. We are committed to preserving the environment. This was the objective for SCC from the ground up. SCC's team remains committed to exploring new opportunities to better conserve & reuse our valuable resources.

We have been voted one of the top three best convention venues in Oregon by Professionals & Meeting Planners as well as one of the "100 Top Green Companies in Oregon" from Oregon Business magazine.

### **Event Space**

The Salem Convention Center is conveniently located in the heart of Salem's downtown. It offers more than 30,000 square feet of versatile meeting space and is the perfect venue for multiple-day conventions, workshops, and meetings. As part of our full-service approach, our experienced convention service staff & Travel Salem are here to guide you through every detail of your event.

The Salem Convention Center is ADA compliant.

### **Event Space Rates**

Based on your event space needs, we can offer you a special *discounted* facility rental fee of \$3990.00 with a minimum food & beverage purchase of \$15,000.00. All food & beverage, including bar sales, will be applied towards the food & beverage minimum. Should your food and beverage purchase fall below the F&B minimum, the difference will be charged as room rental. All food & beverage, room rental and audio-visual rentals are subject to an 18% service charge. Room rental includes complete set up and tear down of the ballroom, including staging, tables, chairs, and a dedicated banquet staff scheduled to provide service during your event.

### Catering

Our culinary team's inspiration is to support local growers and farmers by bringing the Northwest's freshest bounty to your event. This passionate approach is our hallmark in serving consistent, high-quality cuisine while supporting Oregon's sustainability. Please keep in mind that our Catering Department will be happy to create a specialized menu upon request.

SCC & Travel Salem will host the Thursday evening reception.

#### **Exhibits**

SCC will offer up to 10 exhibit tables complimentary for duration of conference.

### **Audio/Visual & Internet Services**

SCC offers complete audio-visual services as well as on-site services and we will work with you and your staff to provide whatever is necessary to assure the success of your event. Attached is the current audio-visual information as well as internet packages. The Salem Convention Center offers complimentary Wi-Fi with limited speeds.

### **Function Space**

Based on your event requirements, the following function space has been reserved. We require a definite agenda no later than 30 days prior to your event.

Date	Time	Event	Room	Setup	Agr
Thursday	1pm – 5pm	Registration	Gallery	Flow	120
	1pm – 2pm	Orientation	Croisan A	Crescent Rounds	TBD
	2pm – 5pm	OMA Board Mtg	Croisan B/C	Hollow Square	TBD
	2pm – 4pm	City Tours	Santiam #123	Crescent Rounds	120
	5:30pm – 7:30pm	Reception & Silent Auction	Gallery	Flow	120
	8:30pm – 10:30pm	President's Reception	Gallery	Flow	120
Friday	7am – 5pm	Registration	Gallery	Flow	120
	7am – 8am	Networking Breakfast	Santiam #456	Rounds	120
	8am – 8:45am	Opening Session	Santiam #123	Crescent Rounds	120
	9am – 5pm	Breakout Sessions	Croisan A	Classroom	40
	9am – 5pm	Breakout Sessions	Croisan B	Classroom	40
	9am – 5pm	Breakout Sessions	Croisan C	Classroom	40
	12pm – 1pm	Lunch	Santiam #456	Rounds	120
Saturday	7:30am – 5pm	Registration	Gallery	Flow	120
	7:30am – 8:30am	Networking Breakfast	Santiam #456	Rounds	120
	7:30am – 8:45am	OMA Committee Bkfst	Pringle Creek	Conference	TBD
	7:30am – 8:45am	General Session	Santiam #123	Crescent Rounds	120
	9am – 5pm	Breakout Sessions	Croisan A	Classroom	40
	9am – 5pm	Breakout Sessions	Croisan B	Classroom	40
	9am – 5pm	Breakout Sessions	Croisan C	Classroom	40
	12pm – 1pm	Lunch	Santiam #456	Rounds	120
	4:45pm – 5:45pm	Reception	Willamette Foyer	Flow	140
	6pm – 9pm	Dinner	Willamette B/C	Rounds	140
	8pm – 10pm	President's Reception	Willamette Foyer	Flow	140

#### **INSURANCE**

You, at your sole cost and expense must obtain a commercial general liability insurance policy providing coverage for the duration of your event, and in the amount of **One Million Dollars (\$1,000,000)**, naming as additional insureds, "The Salem Group, LLC, The Salem Group Convention Center Company, LLC and the Urban Renewal Agency of the City of Salem, Oregon".

### **Guest Room Rates**

For those attending who require overnight lodging, the *adjoining* Grand Hotel in Salem is happy to offer you the following group rates: **These rates are non-commissionable**.

Room Type	Single Rate	Double Rate
Deluxe King	\$149.00	\$159.00
Deluxe Double Queen	\$159.00	\$169.00
Suite King	\$169.00	\$179.00
Suite Double Queen	\$179.00	\$189.00

Please note that all room rates are quoted exclusive of applicable state and local taxes & fees, currently 12.54%. These group rates will be offered two days before and two days after the dates indicated above, subject to availability of rooms at the time the reservation is made.

The Grand Hotel is pleased to offer (1) comp room per (50) rooms actualized. In addition, we are pleased to offer the Presidential Suite at a reduced rate of \$299.00 from Thursday – Saturday.

All guest room rates include their expanded breakfast buffet served every morning from 6:30 am-10:00 am. In addition, all guest rooms offer complimentary internet access and wireless access is available throughout the entire complex.

### **Parking**

On-site, *complimentary* covered parking is available in our parking garage consisting of 288 parking spots. In addition, we have ample complimentary overflow parking just (1) block from the convention center at the Pringle Parkade. SCC also has a covered Porte Cochere for bus parking, loading & unloading.

Thank you again for considering the Salem Conference Center & the Grand Hotel. Please do not hesitate to call me if you have any questions

or if I can provide additional information. I look forward to hearing back from you soon.

Sincerely,

Theresa Greco

Theresa Greco Director of Catering Salem Convention Center

# **APPENDIX C**



## 2025 and/or 2026 OMA Summer Conference Host City Application Form

Please submit your completed Host City Application Form by <u>Friday, April 7, 2023</u> to:
Angela Speier, League of Oregon Cities

E-mail: aspeier@orcities.org; Phone: 503-588-6550

Yes, our city would love to host a future OMA Summer Conference!

Mayor:	ratare own sammer conference.
Colom	
City: 503-588-6255 Phone: 503-588-6255	
<b>2025</b> Summer Conference	
Please complete the following conferen	ce information about your city.
<b>Lodging Accommodations</b>	
The Grand Hotel Hotel Name:	# of Guestrooms:
201 Liberty St SE	
503-540-7800 Phone:	www.grandhotel.com Web Site:
Theresa Greco Contact Person:	
503-779-1402 Phone:	thresa@salemconventioncenter.org <b>E-mail:</b>
Conference Meeting Space	
Same as above	1.4
Facility Name:	# of Meeting Rooms: 14 OR 97301
Address:	
866-614-1900 <b>Phone:</b>	web Site:
TI C	
503-770-1402 Phone:	theresa@salemconventioncenter.org  E-mail:
Distance from lodging facility:	
·	

# APPENDIX C

### Meals, Tours & Events (Copy this page if you have additional locations to be considered)

Tours would be determined as the date gets closer. Travel Salem would work with city staff as well

**1. Location:**as other partners to determine what new development should be showcased. Phone: Web Site: Contact Person: Phone: E-mail: Brief description of location or tour idea: Transportation Required? Yes No City to Provide? Yes No 2. Location:\_\_\_\_\_ Address:\_\_\_\_\_ Phone:\_\_\_\_\_\_ Web Site:\_\_\_\_\_ Contact Person: Phone: E-mail: Brief description of location or tour idea: 3. Transportation Required? Yes No City to Provide? Yes No 4. Location: \_\_\_\_\_ Address: Phone: Web Site: Contact Person: Phone:\_\_\_\_\_ E-mail:\_\_\_\_\_ Brief description of location or tour idea: No City to Provide? Yes Transportation Required? Yes

# **APPENDIX C**

Suggested Host City Contribut	<u>cions</u>	
Welcome Gift Bags for Mayors	Yes, we can provide these.	No, we're unable to provide.
Thursday Welcome Reception	Yes, we can sponsor.	No, we can't sponsor this event.
Other Suggestions (briefly describe	e):	

### **Attachment 6**



### **Request For Proposal Supplier & Contact:**

Seaside Civic & Convention Center
Tina Eilers, Director of Sales
(503) 738-8585; teilers@seasideconvention.com
www.seasideconvention.com

### **Proposed Conference Dates:**

Oregon Mayors Association Summer Conference 2025

July 31 – August 2, 2025 (dates have been placed on a tentative hold for this event)
September 4-6, 2025 (Dates have also been offered to the OR City/County Managers Association. The first group to express interest in holding these dates will receive first priority.)

Oregon Mayors Association Summer Conference 2026

July 30 – August 1, 2026 (dates have been placed on a tentative hold for this event)
September 10-12, 2026 (Dates have also been offered to the OR City/County Managers Association. The first group to express interest in holding these dates will receive first priority.)

Please note: I recognize that OMA generally holds their summer conference in late July or early August. Historically speaking, hotel lodging rates in Seaside are at the peak of the summer tourism season during July and August. I wish to propose an option for OMA to consider for 2025 & 2026, to move their conference to the week after Labor Day, which may assist with lodging costs that are more in line with the OMA conference budget. Thank you for taking this into consideration, as we would love to host you in Seaside! And, September is generally beautiful out on the Oregon coast!!

### **Rental Fee:**

<u>2025</u>: \$1,000.00/day = 16/hrs consecutive usage per day, \$75.00/hr or fraction of an hr thereafter \*This is a full building rental with exclusive usage of all meeting rooms, pre-function and lobby spaces

2026: \$1,200.00/day = 16/hrs consecutive usage per day, \$75.00/hr or fraction of an hr thereafter \*This is a full building rental with exclusive usage of all meeting rooms, pre-function and lobby spaces

### **Deposits:**

- 1. ½ of rental fee due upon signing of contract
- **2.** Final invoice issued post-event

### **Included In Rental Fee:**

- A. Standard facility/conference room set-up and strike, changeovers, and housekeeping services
- **B.** Basic sound, lighting, audio visual equipment, multimedia projectors, high speed fiber-optic wireless internet, heating, custodial services, parking, HVAC services and 250 black and white copies
- **C.** Such equipment including, but not limited to, stage, risers, chairs and tables

### **Current Additional Fees (subject to change):**

A. Non-catering Linens: \$10.00/linen

B. Table Skirts: \$5.00/skirt



- **C.** Vendor Booth: \$25.00/booth (includes 8'x10/ pipe & drape, bare 8' table, 2 chairs)

  \*please note, if you do not need pipe and drape for vendor booths there is no fee as tables and chairs are included in cost of rental
- D. Electrical Drop to Vendor Booth: \$20.00/vendor

### **Additional Equipment:**

See attached Equipment List for details on complimentary equipment provided with rental, along with a section that outlines additional equipment provided for a nominal fee. Quantities of equipment available may vary slightly depending on current inventory, purpose of this list is to give a general idea of what is available.

### Accessibility:

Our recently renovated convention center has adequate accessibility for those with mobility limitations. In addition to wheelchair accessible restrooms, we have 2 elevators that access the upper-level meeting rooms. With being a smaller convention center, it is also easier to travel from one meeting room to another.

Meeting Space: (24,600 sq ft meeting space, 16 breakout rooms, 8,900 sq ft prefunction/lobby space)

Here are samples of our how our meeting space can be utilized for your event. For full meeting space breakout details, please visit the "Facility" tab on our website: https://seasideconvention.com/floor-plan/

Business Center: We have a business center located in our NE Lobby. It serves well as a registration area and is equipped with a printer, computer, landline phone if needed, etc.

*Prefunction/Lobby:* Provides space for 3-5 table-top displays (and more if needed), highly visible area for attendees as they come and go.

Pacific Room: Our largest meeting space with a stage. Can easily accommodate 120+ at crescent-rounds (we have full rounds that can seat 5-6 in half-round style seating). Equipped with 2 projectors and screens, along with sound for presentations. Can accommodate if you would like to have a keynote speaker attached to a meal. This room is also equipped with 5 or 6 assisted listening devices for those who may have a difficult time hearing in a larger meeting room.

Necanicum Room: Can function as one large room, or 2 separate rooms with airwall closed. Ideal for meals and/or 2 additional break-out rooms that can each seat up to 225 theater style or 172 each classroom style. Room has built-in AV. Great potential location for silent auction and reception.

Riverside Room: Can function as one large room, or 3 separate rooms with airwalls closed. Ideal for breakout space(s). When separated into 3 breakout rooms, two of the breakouts can each seat 72 theater style and the third room can seat 114 theater style. Can seat 192 classroom style as one large room. Room has built-in AV.

*Seaside Room*: Can seat 120 theater style or 80 classroom style. Can also divide down into 3 separate spaces with airwalls. 3 built-in projectors, sound can be set-up as needed.

Sunrise Room: Smaller space, ideal for board meeting or group of 20 classroom or 36 theater style.



Sunset Room: Fixed board table with seating for 8.

Seamist Room: The Seamist room is located just off the west end of the prefunction area. It serves as a perfect small, private room for staff. In addition, it is a lockable room if needed for security of items left in there by staff.

### Catering:

Our exclusive contracted caterer is Oregon Fine Foods. Clients work directly with ORFF in the planning of Food & Beverage needs for their event. All invoicing for F&B is submitted to SCCC by ORFF, with the client receiving one invoice from SCCC covering the full event. Please see attached Food & Beverage menu from ORFF. Catering menu remains similar from year-to-year and is typically updated annually to reflect any changes or pricing adjustments.

There is not a food and beverage minimum related to building rental. However, when utilizing the catering services of Oregon Fine Foods, they may have minimums related to number of people, bar and concession services. Please refer to the "Service Information" located at the beginning of the attached menu for details relating to minimums. The menu also contains current pricing. In addition, the attached menu is located on our website for your reference. <a href="https://seasideconvention.com/catering/">https://seasideconvention.com/catering/</a>

### **Host City Traditions:**

Our recently elected incoming Mayor Steve Wright, along with our City Manager Spencer Kyle, *are pleased to include the following in this RFP*:

- 1. Welcome gift or bag
- 2. Hosted reception:
  - The city will work with the OMA Event Coordinator to plan the reception. *Please note that City of Seaside policy does not allow for the use of public funds for the purchase of alcohol.*
- 3 Tours

The city would like to offer 2 tours. One of the tours will be a Mayor's Tour, most likely consisting of downtown Seaside/history. The other will likely be of the local area in some capacity. The city will work with the OMA Event Coordinator to plan the tours as it gets closer to the event. It is recognized that OMA will need to know if there will be a transportation related cost to the tours. Once the planning begins, please contact Mayor Steve Wright and City Manager Spencer Kyle directly to coordinate details of the tours/transportation costs. Please allow enough advanced notice prior to publishing conference costs to attendees, to allow for the finalization of what those tours will consist of so that the Mayor/City Manager can project any transportation costs.

(please include Kim Jordan, City Recorder, who may be assisting in the planning process, in any communication regarding the above items)

### Parking:

The majority of hotels that event attendees utilize are within an easy 1-3 block walking distance of SCCC. A significant number of people leave their vehicles at their hotel and walk to SCCC for their event. For those who



prefer to drive, there is a large public parking lot to the west of SCCC, street parking, and a smaller public parking lot to the north of SCCC that all currently provide free parking.

### **Lodging:**

Although there are approximately 405 lodging rooms within one block of our facility, with an additional 482 within a 2-4 block range, the Seaside Civic & Convention Center is a stand-alone meeting facility. We do not have an affiliated hotel. Clients renting SCCC work directly with local hotels to arrange lodging details. To view lodging options, please visit the "Amenities" tab on our website, then click "Places to Stay". Hotels can then be sorted according to distance from the Convention Center. <a href="https://seasideconvention.com/places-to-stay/">https://seasideconvention.com/places-to-stay/</a>

Hotels located within approximately 1-block:

Inn At Seaside

Saltline

Holiday Inn Express & Suites

**Rivertide Suites** 

Kathrn Riverfront Inn

Ashore

Hillcrest Inn

Hotels located within approximately 3-4 blocks:

River Inn At Seaside

The Seashore Inn on the Beach

Ocean Front Motel

Ebb Tide

Hi-Tide Oceanfront Inn

Best Western Plus Ocean View Resort Shilo Inn Suites Hotel Seaside Oceanfront

Inn At The Prom

An RFP request was issued to local hotels for your event, I have attached the responses received. Please contact hotels directly to follow up on RFP details. In addition, please reach out to any other hotels that look like a good fit for your event! If a hotel did not respond to the RFP request, it may be that they are still interested in providing room space, but are hesitant to quote a room rate this far out from the event given that the OR Mayors Association Summer Conference takes place during the peak of summer tourism in Seaside. I have additionally attached RFP responses for dates in September, should OMA like to take that into consideration.

### **Concessions:**

- 1. Please see Lodging RFP responses for any room-related concession requests
- 2. Complimentary meeting space use for negotiated food & beverage minimum:

Unfortunately, we are not able to offer complimentary meeting space. Our meeting space prices are tailored to be lower in cost, as our facility is subsidized by lodging tax dollars. In addition, all of our catering is performed through a contracted catering company and is not managed by the Seaside Civic & Convention Center. In light of this, all meeting space pricing is freestanding, separate from food & beverage services.

3. Option to use government per diem menu:

Oregon Fine Foods offers a limited per diem menu of a small subset of items to attendees who qualify for per diem rates. ORFF per diem menu items/pricing will be determined closer to event. Per diem menu will be offered at per diem rates that are current at the time of the conference. The service fee is factored in to the per diem price for any items ordered off the per diem menu. Please see attached sample per diem menu at end of regular menu.

### 4. Locked in service charge rate:

If per diem menu is used, the service fee would not apply as the per diem rate will be all inclusive. For food & beverage services ordered off the regular menu, service fee will be guaranteed to not exceed 20%.



### 5. Not to exceed menu price increase:

Menu pricing is consistent with all events renting the Seaside Civic & Convention Center.

### 6. Complimentary standard wi-fi/negotiated, fixed rate for enhanced wi-fi:

High speed fiber optic wi-fi is offered complimentary to all event organizers and attendees. Upload/download speeds are 300Mbps.

### 7. Complimentary use of electronic signage:

SCCC has 1 large reader board outside the building. We post the current event taking place at SCCC on any given day. We have several digital signs on the interior of our building. A few of them are dedicated to wayfinding, but there are others dedicated for use by our client. Incoming event coordinators work with our staff on digital signage content, and generally send the information ahead of time for our staff to post. Use of this signage is complimentary.

### 8. Locked in parking rate:

SCCC does not have an affiliated parking lot, and therefore no parking fees. Most attendees who are staying in local hotels are within walking distance and oftentimes leave their vehicles at the hotel. For those who would like to drive, there is a large public parking lot to the west of our building, along with several street parking spaces across the street from our NE Entrance. The public parking in Seaside currently has no fee.



### The Fun Stuff!:

Located just 2 blocks from the Pacific Ocean, we describe our venue as the spot "Where Work Meets Play"! The beach at Seaside offers opportunities for clamming, crabbing, surfing, and hosting bonfires. Our local coastal community is perfect for hiking, biking, kayaking, golfing, shopping, or taking a helicopter tour over the north Oregon coast! If you prefer more of a challenge, a local adventure park has 2 different locations that offer zip-lining and challenge courses. In addition to the catering services offered by Oregon Fine Foods, there are several restaurants and breweries within a 5-minute walk of SCCC. Many of our clients find themselves returning to Seaside for a family vacation at other times during the year.

In addition to the 2 tours that will be offered as host-city, I have attached a list of other ideas for OMA to consider in their planning process. I also recommend visiting the Seaside Visitors Bureau website as an introduction to the area! <a href="https://www.seasideor.com/">https://www.seasideor.com/</a>

Please feel free to reach out if you have any questions, we would be happy to be a part of the process of bringing the Oregon Mayors Association to Seaside!!



# Hotel Information and Room Rate Submittal Seaside Civic and Convention Center (SCCC) Groups/Conventions

RFP DUE: 8:00AM Monday November 7, 2022

# **Event: OR Mayors Association Conference July 31-August 2, 2025**

All RFP's submitted by Seaside OR hotels will be included in the proposal package from the SCCC. RFP's must be emailed to the SCCC within the timetable provided in the solicitation. SCCC staff will NOT share any hotel's RFP with any other hotel. Only the SCCC client will receive the Hotel RFP submittals.

1. My Hotel ( <u>Eldo-Tide</u>		) sı	ubmits the following h	otel information:
Local Contact Name; Contact Information: Hotel Amenities: Indoor Pool/Spa: Bar:  1. Wy hotel submits the following room in the submits with the subm	#Suites: Meeting Rooms: Business Ctr.	<del>- 0</del>	Restaurant: <u>No</u> Other:	<u> </u>
Guest Room Requirements	# Requested by Client	Single Available	Double Available	Other:
Day	# Requested by Client	(1 Bed)	(2 Beds)	
Thur, July 31, 2025 Rooms Available by Property: RATE:	80+	0 \$00	0 \$00	0 \$00
Fri, August 1, 2025 Rooms Available by Property: RATE:	80+	0 \$00	0 \$00	0 \$00
Sat, August 2, 2025 Rooms Available by Property: RATE:	80+	0 \$00	\$00	0 \$00
				1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
Check-O	In Date: Thurs, July 31, ut Date: Sun, August 3,			
Client Concession Requests:YesNo 1. Able to provide Per D	iem pricing for standard gue		rates as premium room	types require?
✓YesNo 2. Complimentary suite				
YesNo 3. Complimentary room				and a second pight for
Yes 4. Opportunity to earn c every 50 actualized?	omplimentary rooms based	on block performance	e. Standard request is 1	comp room night for
Name of Authorized Hotel Representative	e (Print) Signature		1104/2022 Date	

# Hotel Information and Room Rate Submittal Seaside Civic and Convention Center (SCCC) Groups/Conventions

RFP DUE: 8:00AM Monday November 7, 2022

# **Event: OR Mayors Association Conference July 30-August 1, 2026**

All RFP's submitted by Seaside OR hotels will be included in the proposal package from the SCCC. RFP's must be emailed to the SCCC within the timetable provided in the solicitation. SCCC staff will NOT share any hotel's RFP with any other hotel. Only the SCCC client will receive the Hotel RFP submittals.

1. My Hotel ( Elob - Tide		) sı	ubmits the following h	otel information:
2 6 6	business ou	UD TO SCAPELLA	Restaurant: 100 Other:	<u> </u>
Guest Room Requirements	# Requested by Client	Single Available	Double Available	Other:
Day	# Requested by Client	(1 Bed)	(2 Beds)	
Thur, July 30, 2026 Rooms Available by Property:	80+	0 \$00	0 \$00	\$00
RATE: Fri, July 31, 2026 Rooms Available by Property:	80+	0 \$00	0 \$00	0 \$00
RATE: Sat, August 1, 2026 Rooms Available by Property: RATE:	80+	\$00	\$00	\$00
Check-In D	ate: Thurs, July 30,	2026		
Check-Out D	ate: Sun, August 2,	2026		
Client Concession Requests:	poard president for Thursevent lead for Thurs-Sat	s-Sat nights? nights? on block performance		l comp room night for
Name of Authorized Hotel Representative (F	Print) Signature	and a	Date	

Oregon Mayors Association Conference July 30th-August 1st 2025 or July 31st-August 2nd 2026

### Ebb-Tide:

- 2 queen beds w/ ocean view @ \$389 + tax
- 2 queen beds w/ partial view @ \$349 + tax
- 1 king bed w/ ocean view @ \$389 + tax
- 1 king bed/ partial oceanfront @ \$349 + tax
- 2 queen beds kitchenette w/ ocean view @ \$399 + tax

# **Rivertide Suites**

102 N. Holladay Dr. Seaside, OR 97138 | 503-717-1100 | sales@rivertidesuites.com

### 11/5/2022

I would like to thank you all for allowing us to create this RFP for you and the client. We are looking forward to working with you!

We would like to bring to your attention that our hotel is unique to Seaside as we are an all-suite hotel. All of our suites have a full kitchen, in-suite washer and dryers, dish washers, a 6ft jetted tub, fireplace, and private balcony. We offer junior studio suites with a queen bed and a queen sleeper sofa, a 1bedroom/1bath suite with a king bed and queen sleeper sofa, and a 2bedroom/2 bath suite with 1 king bed, 1 queen bed, and queen sleeper sofa. Our hotel lobby is undergoing a remodel and we will be adding a wine and beer bar open in the evenings that is great for groups to gather and connect with before events at the convention center.

Sincerely,

Andrena Little Sales Manager Rivertide Suites

Anchena XIII

## **Hotel Information and Room Rate Submittal** Seaside Civic and Convention Center (SCCC) Groups/Conventions

RFP DUE: 8:00AM Monday November 7, 2022

# **Event: OR Mayors Association Conference July 31-August 2, 2025**

All RFP's submitted by Seaside OR hotels will be included in the proposal package from the SCCC. RFP's must be emailed to the SCCC within the timetable provided in the solicitation. SCCC staff will NOT share any hotel's RFP with any other hotel. Only the SCCC client will receive the Hotel RFP submittals.

1. My Hotel (Rivertide Suites) :	submits the following hotel information:
----------------------------------	--

Local Contact Name, A	narena Little	Address:102 N Holladay Drive	
Contact Information:	Phone: 503-717-1100	Email: sales@rivertidesuites.com	
Hotel Amenities:	#Rooms: 70	#Suites: 70	
Indoor Pool/Sna: you	Eversies Deserves	Wouldes. 70	

Exercise Room: yes Meeting Rooms: yes, one Bar: yes, wine & beer Wi-Fi: yes Business Ctr. Yes

Restaurant: no Other:

2. My hotel submits the following room rate information by room type.

Day	# Requested by Client	Single Available (1 Bedroom- 1 King w/ Queen Sofa Sleeper)	Double Available (2 Bedroom- 1 King, 1 Queen & Queen sofa sleeper)	Other: Studio (1 Queen Bed w/ Queen sofa sleeper)
Thur, July 31, 2025 Rooms Available by Property: 20 RATE:	80+	5 \$369	5	10
Fri, August 1, 2025 Rooms Available by Property: 20 RATE:	80+	5 \$369	\$389 5 \$389	\$359
Sat, August 2, 2025 Rooms Available by Property: 20 RATE:	80+	5 \$369	5 \$389	\$359 10 \$359

Check-in Date: Thurs, July 31, 2025

Check-Out Date: Sun, August 3, 2025

** annual increase every year
Client Concession Requests:
Yes _x_No 1. Able to provide Per Diem pricing for standard guest rooms, increasing rates as premium room types require?
Yes _xNo 2. Complimentary suite for board president for Thurs-Sat nights?
We would be happy to offer a complimentary room upgrade for the board president.
Yes _xNo 3. Complimentary room for event lead for Thurs-Sat nights?
We would be happy to offer a complimentary room upgrade for the event lead.
_x_YesNo 4. Opportunity to earn complimentary rooms based on block performance. Standard request is 1 comp room night fo every 50 actualized?

Name of Authorized Hotel Representative (Print)

# Hotel Information and Room Rate Submittal Seaside Civic and Convention Center (SCCC) Groups/Conventions

RFP DUE: 8:00AM Monday November 7, 2022

# **Event: OR Mayors Association Conference July 30-August 1, 2026**

All RFP's submitted by Seaside OR hotels will be included in the proposal package from the SCCC. RFP's must be emailed to the SCCC within the timetable provided in the solicitation. SCCC staff will NOT share any hotel's RFP with any other hotel. Only the SCCC client will receive the Hotel RFP submittals.

<ol> <li>My Hotel (Rivertide Suite:</li> </ol>	s) submits the	following hot	el information:
--	----------------	---------------	-----------------

none: 503-717-1100 Rooms: 70 kercise Room: Yes	#Suites: 70 Meeting Rooms: Yes, one	Restaurant: no	
		Other:	
2	none: 503-717-1100 Rooms: 70 Rercise Room: Yes Reri: Yes	inone: 503-717-1100 Rooms: 70 Recruise Room: Yes Fi: Yes Email: sales@rivertideuites.com #Sultes: 70 Meeting Rooms: Yes, one Business Ctr. Yes	ione: 503-717-1100 Email: sales@rivertideuites.com   #Sultes: 70 #Sultes: 70   Restaurant: no

2. My hotel submits the following room rate information by room type.

Day	# Requested by Client	Single Available (1 Bedroom- 1 King w/ Queen Sofa Sleeper)	Double Available (2 Bedroom- 1 King, 1 Queen & Queen	Other: Studio (1 Queen Bed w/ Queen sofa sleeper)
Thur, July 30, 2026 Rooms Available by Property: 20 RATE:	80+	5 \$387	sofa sleeper)	10
Fri, July 31, 2026 Rooms Available by Property: 20 RATE:	80+	5 \$387	\$407 5 \$407	10
Sat, August 1, 2026 Rooms Available by Property: 20 RATE:	80+	5 \$387	5 \$407	\$377 10 \$377
HAPPEN THE TOWN THE TOWN	III KETE WAS			
Check-Ir Check-Our			Commence data Commence de Comm	

*The listed rates above are based off of 2023 rates with no more than a 5% annual increase every year*
Client Concession Requests:
Yes _x_No 1. Able to provide Per Diem pricing for standard guest rooms, increasing rates as premium room types require?
Yes _xNo 2. Complimentary suite for board president for Thurs-Sat nights?
We would be happy to offer a complimentary room upgrade for the board president.
Yes _xNo 3. Complimentary room for event lead for Thurs-Sat nights?
We would be happy to offer a complimentary room upgrade for the event lead.
x_YesNo 4. Opportunity to earn complimentary rooms based on block performance. Standard request is 1 comp room night for every 50 actualized?
Name of Authorized Hotel Representative (Print)  Andrena Little US 22  Date

# Hotel Information and Room Rate Submittal Seaside Civic and Convention Center (SCCC) Groups/Conventions

RFP DUE: 1:00PM Friday March 3, 2023

**Event: OR Mayors Association Conference September 4-6, 2025** 

or or country of a	litted by Seaside OR hotels will be included in the proposal package from the SCCC. RFP's must be emailed to the e timetable provided in the solicitation. SCCC staff will NOT share any hotel's RFP with any other hotel. Only the Il receive the Hotel RFP submittals.
4.16.11.4.19	Glab Tada

1. My Hotel ( COO NOTE ) submits the fol					hotel information:	
Local Contact Name;	oder Edary	Address: 30	N. Prom			
Contact Information:	Phone: 971-601 · (	7772 Email: locool	L Descape los	dairon ariah		
Hotel Amenities:	#Rooms:	#Suites:	The state of the s	gajing com		
	Exercise Room: V		: ND	Restaurant:	00	
Bar: NO	Wi-Fi: yes	Business Ctr.	00_	Other:		
2. My hotel submits the fo		Information by room	type.			
	ents					
Day		# Requested by Client	Single Available (1 Bed)	Double Available (2 Beds)	Other:	
Thur, September 4, 2025	et all the second	80+	ESSENTED STREET	(Z Doub)	AN INCOMES DE LA COMPANION.	Tel year
Rooms Available by Proper RATE:	ty:		\$00	0 \$00	\$00	
Fri, September 5, 2025		80+		900	-\$0U	
Rooms Available by Proper	ty:		0	0	0	
RATE:		1	\$00	\$00		
Sat, September 6, 2025	NO ET L'INDESSE	80+		\$00	\$00	-
Rooms Available by Proper	ty:		0.	0		
RATE:	COMPANY OF THE PARTY		\$00	\$00	0	
			900	200	\$00	
			Here was a state			
	Check-In Date	, , , , , , , , , , , , , , , , , , , ,				
Client Concession F						
YesNo 1. Able to p	rovide Per Diem pr	icing for standard guest	rooms, increasing ra	tes as premium room ty	/pes require?	
_Yes ✓ No 2. Complim	entary suite for boa	ard president for Thurs-S	et nights?			
YesNo 3. Complim	entary room for eve	ent lead for Thurs-Sat nig	ghts?			
YesNo 4. Opportur every 50	nity to earn complimactualized?	entary rooms based on	block performance. §	Standard request is 1 co	omp room night for	
Brook Ed	CX	RES	26 1	03-01-2073		
ame of Authorized Hotel Re	epresentative (Print	) Signature		ate		

# Hotel Information and Room Rate Submittal Seaside Civic and Convention Center (SCCC) Groups/Conventions

RFP DUE: 1:00PM Friday March 3, 2023

# **Event: OR Mayors Association Conference September 10-12, 2026**

1. My Hotel ( Scho Tid-

All KFP's submitted by Seaside OR hotels will be included in the proposal package from the SCCC. RFP's must be emailed SCCC within the timetable provided in the solicitation. SCCC staff will NOT share any hotel's RFP with any other hotel. Only SCCC client will receive the Hotel RFP submittals.	to the y the

1. My note! COO-1101-		)	submits the following	hotel information:	
Local Contact Name; Brooke Rooms: Contact Information: Phone: 911-167. Hotel Amenities: #Rooms: Exercise Room:	#Suites:	ON. from	odesting com		
Bar: no Wi-Fi: 465	Business Ctr. 10	110	Restaurant: C	10	
2. My hotel submits the following room rate			Outer:	)	
Guest Room Requirements					
Day	# Requested by Client	Single Available (1 Bed)	Double Available	Other:	
Thur, September 10, 2026	80+	(1 bed)	(2 Beds)		
Rooms Available by Property:		0	0	0	THE REAL PROPERTY.
RATE:		\$00	\$00	\$00	
Fri, September 11, 2026	80+		No.		
Rooms Available by Property:		0	0	0	
Sat, September 12, 2026		\$00	\$00	\$00	
Rooms Available by Property:	80+		E CYLLIA STATE	BELLINE VI	
RATE:		\$00	0	0	
PACE DC Street Company Street		900	\$00	\$00	
					mein.
Check-In Date Check-Out Date	· · · · · · · · · · · · · · · · · · ·				
Client Concession Requests:YesNo 1. Able to provide Per Diem pi			tes as premium room ty	pes require?	
YesNo 2. Complimentary suite for box	ard president for Thurs-S	at nights?			
Yes No 3. Complimentary room for every	ent lead for Thurs-Sat nig	phts?			
YesNo 4. Opportunity to earn compline every 50 actualized?	nentary rooms based on	block performance. \$	Standard request is 1 co	mp room night for	
Brooks Edgar lame of Authorized Hotel Representative (Print	BEDZ Signature	8 5	301/2003		
· · · · · · · · · · · · · · · · · · ·	,				

# Ebb-Tide OR Mayors Association Conference September 4-6, 2025 or Ebb-Tide OR Mayors Association Conference September 10-12, 2026

- 2 queen beds w/ ocean view @ \$209 + tax
- 2 queen beds w/ partial view @ \$190 + tax
- 1 king bed w/ ocean view @ \$209 + tax
- 1 king bed/ partial oceanfront @ \$190 +tax
- 2 queen beds kitchenette w/ ocean view @ \$229 + tax

# Hotel Information and Room Rate Submittal Seaside Civic and Convention Center (SCCC) Groups/Conventions

RFP DUE: 1:00PM Friday March 3, 2023

# **Event: OR Mayors Association Conference September 4-6, 2025**

All RFP's submitted by Seaside OR hotels will be included in the proposal package from the SCCC. RFP's must be emailed to the SCCC within the timetable provided in the solicitation. SCCC staff will NOT share any hotel's RFP with any other hotel. Only the

is any riotes		submits the following hotel information:				
Local Contact Name; Scolu & Contact Information: Phone: 911- Hotel Amenities: #Rooms: Exercise Roo	Email: local #Suites:	Address: 30 Ave 4 Email: brooks acceptation com #Suites:				
Indoor Pool/Spa: 46 Exercise Roo Wi-Fi: 46		: NO	Restaurant:	<u>of</u>		
2. My hotel submits the following roor			Other: NO			
Guest Room Requirements						
Day	# Requested by Client	Single Available (1 Bed)	Double Available (2 Beds)	Other:		
Thur, September 4, 2025	80+		(2 D908)	I Residence of the second		
Rooms Available by Property: RATE:		\$00	0 \$00	500		
Fri, September 5, 2025	80+			The state of the s		
Rooms Available by Property:		0	0	0		
Sat, September 6, 2025		\$00	\$00	\$00		
Rooms Available by Property:	80+					
RATE:		0	0	0		
Part Wallette Co On Commence Co.		\$00	\$00	\$00		
	SIN SEEMS TO THE					
		The state of the s				
Check-In	Date: Thurs, September	4, 2025				
Check-Out	Date: Sun, September 7	, 2025				
lient Concession Requests:						
YesNo 1. Able to provide Per Die	em pricing for standard guest i	rooms, increasing rat	es as premium room ty	pes require?		
Yes Vo 2. Complimentary suite fo						
YesNo 3. Complimentary room for						
YesNo 4. Opportunity to earn con			tandard request is 1 co	MO MOM night for		
every 50 actualized?	301	,		p . oom mgm to		
me of Authorized Hotel Representative (	Print) Signature	Da	3-01-2023 te			

# Hotel Information and Room Rate Submittal Seaside Civic and Convention Center (SCCC) Groups/Conventions

RFP DUE: 1:00PM Friday March 3, 2023

# **Event: OR Mayors Association Conference September 10-12, 2026**

All KFP's submitted by Seaside OR hotels will be included in the pr SCCC within the timetable provided in the solicitation. SCCC staff v SCCC client will receive the Hotel RFP submittals.	oposal package from the SCCC. RFP's must be emailed to the will NOT share any hotel's RFP with any other hotel. Only the
1. My Hotel ( Hi - Tide	Combinate the following botal information

The state of the s			) submits the following hotel information:		
Local Contact Name; Cooke Cooker Contact Information: Phone: Hotel Amenities: #Rooms: Exercise Room: Wi-Fi: 46  2. My hotel submits the following room rate	Address: 30 Email: Vocas #Suites: Meeting Rooms Business Ctr.	keescape lo	Restaurant: 10 Other: 100	<u></u>	
Guest Room Requirements	o miornadon by 100m	type.			
Day	# Requested by Client	Single Available (1 Bed)	Double Available	Other:	
Thur, September 10, 2026	80+	(1 Bed)	(2 Beds)		
Rooms Available by Property: RATE:		0 \$00	0 \$00	9 \$00	
Fri, September 11, 2026	80+	1	900	200	
Rooms Available by Property: RATE:		\$00	0	0	
Sat, September 12, 2026	80+			400	
Rooms Available by Property: RATE:		0 \$00	\$00	0 \$00	
Check-In Date Check-Out Date Client Concession Requests:YesNo 1. Able to provide Per Diem por	e: Sun, September 1 ricing for standard guest and president for Thurs-S	3, 2026 rooms, increasing rates at nights?	tes as premium room ty	pes require?	
Yes No 3. Complimentary room for every Yes No 4. Opportunity to earn complimentary 50 actualized?			Standard request is 1 co	mp room night for	
lame of Authorized Hotel Representative (Print	i) Signature	Da	ate		

# Hi-Tide OR Mayors Association Conference September 4-6, 2025 or Hi-Tide OR Mayors Association Conference September 10-12, 2026

- 1 king bed w/partial oceanfront @ \$190 + tax
- 1 king bed w/ balcony & oceanfront \$249 + tax
- 2 queen beds w/ balcony & oceanfront 2nd or 3rd floor @ \$249 + tax
- 2 queen beds w/ balcony & oceanfront 1st floor @ \$215 + tax

# Hotel Information and Room Rate Submittal Seaside Civic and Convention Center (SCCC) Groups/Conventions

RFP DUE: 1:00PM Friday March 3, 2023

## **Event: OR Mayors Association Conference September 4-6, 2025**

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My Hotel (_Inn at Seaside) submi	its the following hotel infor	mation:		
Local Contact Name: Sherry or Ashley Contact Information: Phone: 503-73 Hotel Amenities: #Rooms: 43 Indoor Pool/Spa: Pool Exercise Room: No Bar: No Wi-Fi: Yes, Business Ctr. \( \)	#Suites: 5 Meeting Rooms: Yes	@seasidelodgingli.d	Restaurant: No	
. My hotel submits the following room	rate information by room f		.mry = Oddiseot	
uest Room Requirements				
Day	# Requested by Client	Single Available	Double Available	Other:
Thur, September 4, 2025	80+	(1 Bed)	(2 Beds)	
Rooms Available by Property:		15	27	5
RATE:		\$149	\$179	\$159-\$199
Fri, September 5, 2025	80+			
Rooms Available by Property:		15	27	5
RATE:		\$199	\$209	\$189-\$199
Sat, September 6, 2025	80+			
Rooms Available by Property:		15	27	5
(A)E		\$199	\$209	\$189-\$199
Check-In	Date: Thurs, September	4 2025		
	•			
Check-Out	Date: Sun, September 7	, 2025		
Lient Concession Requests:  _YesNo 1. Able to provide Per Die  _YesNo 2. Complimentary suite fo  _YesNo 3. Complimentary room for	or board president for Thurs-S	Sat nights?	tes as premium room ty	/pes require?
_YesNo 4. Opportunity to earn con every 50 actualized?	nplimentary rooms based on	block performance.	Standard request is 1 co	omp room night for
shlev Powell	TOVUL AND	Juliu	12/20	
ame of Authorized Hotel Representative (	(Print) Signature (	Da	ake	

### **Event: OR Mayors Association Conference September 10-12, 2026**

All RFP's submitted by Seaside OR hotels will be included in the proposal package from the SCCC. RFP's must be emailed to the SCCC within the timetable provided in the solicitation. SCCC staff will NOT share any hotel's RFP with any other hotel. Only the SCCC client will receive the Hotel RFP submittals.

1. My Hotel (Inn at Seaside) submits the following hotel information:

Local Contact Name: Sherry and Ashley

Address: 441 1st Ave

Contact Information:

Phone: 503-738-9581

Email: apowell@seasidelodginglic.com

Hotel Amenities: Indoor Pool/Spa: Pool eraise Room: No Meeting Rooms: Yes

Restaurant: No

Bar: No Wi-Fi: Yes,

Exercise Room: No Business Ctr: Yes

Other: Complimentary breakfast

2. My hotel submits the following room rate information by room type.

Day	# Requested by Client	Single Available (1 Bed)	Double Available (2 Beds)	Other:
Thur, September 10, 2026 Rooms Available by Property: RATE:	80+	15 \$149	27 \$179	5 \$199- \$209
Fri, September 11, 2026 Rooms Available by Property: RATE:	80+	15 \$199	27 \$209	5
Sat, September 12, 2026 Rooms Available by Property: RATE:	80+	26 \$199	<b>27</b> \$209	\$209- \$219 5 \$209- \$219

Check-in Date: Thurs, September 10, 2026

Check-Out Date: Sun, September 13, 2026

Client	Concession	Rea	uests:
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YesNo	1. Able to provide Per Diem pricing	g for standard guest rooms, increasi	ng rates as premium room types require?
YesNo	2. Complimentary suite for board p	president for Thurs-Sat nights?	
YesNo	3. Complimentary room for event l	ead for Thurs-Sat nights?	
YesNo	4. Opportunity to earn compliment every 50 actualized?	ary rooms based on block performan	ce. Standard request is 1 comp room night for
Ashley Powell Name of Author	ized Hotel Representative (Print)	Signature Sully	3/2/23 Date

## **Event: OR Mayors Association Conference September 4-6, 2025**

All RFP's submitted by Seaside OR hotels will be included in the proposal package from the SCCC. RFP's must be emailed to the SCCC within the timetable provided in the solicitation. SCCC staff will NOT share any hotel's RFP with any other hotel. Only the SCCC client will receive the Hotel RFP submittals.

1. My Hotel (River Inn at Seaside) submits the following hotel information:

Local Contact Name: Sherry or Ashley

Address: 531 Ave A

Contact Information:

Phone: 503-739-5744

Email: apowell@seasidelodgingll.com

Hotel Amenities:

#Rooms: 43

#Suites: 6

Restaurant: No

Indoor Pool/Spa: Yes Exercise Room: Yes Meeting Rooms: No Bar: No Wi-Fi: Yes Business Ctr: Yes

Other: Complimentary Breakfast

2. My hotel submits the following room rate information by room type.

Day	# Requested by Client	Single Available (1 Bed)	Double Available	Other:
Thur, September 4, 2025 Rooms Available by Property: RATE:	80+	15 \$129	(2 Beds) 27 \$169	6 \$179-189
Fri, September 5, 2025 Rooms Available by Property: RATE:	80+	15 \$169	27	6
Sat, September 6, 2025 Rooms Available by Property: RATE:	80+	15 \$169	\$179 27 \$179	\$239-\$249 6 \$239-\$249
				Carelle UNI

Thurs, September 4, 2025

Check-Out Date: Sun, September 7, 2025

	Client	Concession	Requests:
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YesNo 1. Able to provide Per Diem pricin	ng for standard guest rooms, increasi	ng rates as premium room types require?
YesNo 2. Complimentary suite for board	president for Thurs-Sat nights?	
YesNo 3. Complimentary room for event	lead for Thurs-Sat nights?	
YesNo 4. Opportunity to earn compliment every 50 actualized?	tary rooms based on block performar	nce. Standard request is 1 comp room night for
Ashley Powell Name of Authorized Hotel Representative (Print)	Signature	3 2 23 Date

## **Event:** OR Mayors Association Conference September 10-12, 2026

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Email: apowell@seasidelodgingllc.com

Address: 531 Ave A

1. My Hotel (River Inn at Seaside) submits the following hotel information:

Local Contact Name: Sherry and Ashley Contact Information:

Phone: 503-738-5744

Indoor Pool/Spa: Yes Bar. No Wi-Fi: Yes,

Hotel Amenities:

#Rooms: 43 #Suites: 6

Exercise Room: Yes Meeting Rooms: No Business Ctr: Yes

Restaurant: No Other: Complimentary breakfast

2. My hotel submits the following room rate information by room type.

# Requested by Client	Single Available	Double Available	Other:
80+	Calle Calle		digital messa
	\$129		\$189- \$199
80+	15	27	6
80+	\$169	\$179	\$199- \$209
	15 \$169	27 \$179	6 \$199- \$209
	80+	(1 Bed)  80+  15  \$129  80+  15  \$169  80+	(1 Bed) (2 Beds)  15 27 \$129 \$169  80+  15 27 \$169  80+  15 27 \$169 \$179

Thurs, September 10, 2026

Check-Out Date: Sun, September 13, 2026

Client	Concession	Requests
--------	------------	----------

YesNo 1. Able to provide Per Diem pricing	for standard guest rooms, increasing rates as premium room types require?
YesNo 2. Complimentary suite for board pr	resident for Thurs-Sat nights?
YesNo 3. Complimentary room for event lea	ad for Thurs-Sat nights?
YesNo 4. Opportunity to earn complimental every 50 actualized?	ry rooms based on block performance. Standard request is 1 comp room night for
Ashley Powell Name of Authorized Hotel Representative (Print)	Signature 3 2 23

## Hotel Information and Room Rate Submittal Seaside Civic and Convention Center (SCCC) Groups/Conventions

RFP DUE: 1:00PM Friday March 3, 2023

**Event: OR Mayors Association Conference September 4-6, 2025** 

All RFP's submitted by Seaside OR hotels will be included in the proposal package from the SCCC. RFP's must be emailed to the SCCC within the timetable provided in the solicitation. SCCC staff will NOT share any hotel's RFP with any other hotel. Only the SCCC client will receive the Hotel RFP submittals.

<ol> <li>My Hotel (SaltLine Hote</li> </ol>	submits the following	hotel information:
---	-----------------------	--------------------

Local Contact Name; Ashley or Sherry

Address 250 1st Ave

Contact Information:

Phone: 971-601-1082 Email: apowell@seasidelodginglic.com

Hotel Amenities:

#Suites: 6 #Rooms: 59

Meeting Rooms: No

Restaurant: No

Indoor Pool/Spa: Yes Bar: No Wi-Fi: Yes

Exercise Room: Yes

Business Ctr. Yes

Other: Complimentary Breakfast

My hotel submits the following room rate information by room type.

Day	# Requested by Client	Single Available (1 Bed)	Double Available (2 Beds)	Other:
Thur, September 4, 2025 Rooms Available by Preperty: RATE:	80+	26 S169	34 \$179	6 \$209/\$229
Fri, September 5, 2025 Rooms Available by Property: RATE:	80+	26 5209	34 \$229	6 \$249/\$259
Sat, September 6, 2025 Rooms Available by Property: RATE:	80+	26 5209	34	6 6249/\$259
		70.00		

Thurs, September 4, 2025

Check-Out Date: Sun, September 7, 2025

YesNo 1	. Able to provide Per Diem pricing	for standard guest rooms, increasing rates as premium r	oom types require?
YesNo 2	. Complimentary suite for board pr	esident for Thurs-Sat nights?	
YesNo 3	. Complimentary room for event le	ad for Thurs-Sat nights?	
YesNo 4	. Opportunity to earn complimenta every 50 actualized?	ry rooms based on block performance. Standard request	is 1 comp room night for
Ashley Powell Name of Authorize	d Hotel Representative (Print)	Signature Date 3/2/2	3

## **Event: OR Mayors Association Conference September 10-12, 2026**

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1. My Hotel (Saltline) submits the following hotel information:

**Local Contact Name: Sherry and Ashley** 

Phone: 971-601-1082

Address: 250 1st Ave

Contact Information:

Email: apowell@seasidelodglngllc.com

Hotel Amenities: Indoor Pool/Spa: Yes.

#Rooms: 59 #Suites: 6

Exercise Room: Yes, Meeting Rooms: No

Restaurant: No

Bar: No Wi-Fi: Yes Business Ctr: Yes

Other: Complimentary breakfast

2. My hotel submits the following room rate information by room type.

# Requested by Client	Single Available	Double Available	Other:
80+	26	34	4
80+	26	34	\$209-\$219
80+	26 \$199	34 \$219	\$239- \$249 4 \$239- \$249
	80+	80+ 26 \$179 80+ 26 \$199 80+	(1 Bed) (2 Beds)  26 34 \$179 \$100  80+  26 34 \$199 \$219

Check-Out Date: Sun, September 13, 2026

Client	Concession	Reg	uests:
--------	------------	-----	--------

YesNo 1. Able to provide Per Diem pricing	g for standard guest rooms, increasi	ng rates as premium room types require?
YesNo 2. Complimentary suite for board p	president for Thurs-Sat nights?	
YesNo 3. Complimentary room for event le	ead for Thurs-Sat nights?	
YesNo 4. Opportunity to earn compliments every 50 actualized?	ary rooms based on block performan	nce. Standard request is 1 comp room night for
Ashley Powell Name of Authorized Hotel Representative (Print)	Signature PULL	3/2/23 Date

# **Event: OR Mayors Association Conference September 4-6, 2025**

All RFP's submitted by Seaside OR hotels will be included in the proposal package from the SCCC. RFP's must be emailed to the SCCC within the timetable provided in the solicitation. SCCC staff will NOT share any hotel's RFP with any other hotel. Only the SCCC client will receive the Hotel RFP submittals.

1. My Hotel ( Rivertide Suites	) submits the	following hotel informa	tion:
--------------------------------	---------------	-------------------------	-------

Local Contact Name; Andrena Little

Address: 102 N Holladay Drive

**Contact Information:** 

Phone: (503) 717-1100

Email: sales@rivertidesuites.com

Hotel Amenities:

#Rooms:70

#Suites: 70

Indoor Pool/Spa: Yes

**Exercise Room: Yes** 

Meeting Rooms: Yes, one

Restaurant: no

Other:

Bar: Wine Bar 4pm-9pm Wi-Fi: Yes

**Business Ctr: Yes** 

2. My hotel submits the following room rate information by room type.

Day	# Requested by Client	Single Available (1 Bedroom- 1 King w/ Queen Sofa Sleeper)	Double Available (2 Bedroom- 1 King, 1 Queen & Queen	Other: Studio (1 Queen Bed w/ Queen sofa sleeper)
Thur, September 4, 2025 Rooms Available by Property: RATE:	80+	5	sofa sleeper)	10
Fri, September 5, 2025 Rooms Available by Property: RATE:	80+	5	5	10
Sat, September 8, 2025 Rooms Available by Property: RATE:	80+	\$379 5 \$479	\$449 5 \$549	\$349 10 \$449

Check-In Date:

Thurs, September 4, 2025

Check-Out Date:

Sun, September 7, 2025

Client Concess	ion Requests:
----------------	---------------

\_Yes \_x\_\_No 1. Able to provide Per Diem pricing for standard guest rooms, increasing rates as premium room types require?

Yes \_x\_No 2. Complimentary suite for board president for Tue-Thurs nights? We would be happy to do a complimentary upgrade for board presidents.

\_x\_No 3. Complimentary room for event lead for Tue-Thurs nights? We would be happy to do a complimentary upgrade for event leader.

\_x\_Yes \_\_\_No 4. Opportunity to earn complimentary rooms based on block performance. Standard request is 1 comp room night for every 50 actualized?

Name of Authorized Hotel Representative (Print)

<sup>\*</sup>The listed rates above are based off of 2023 rates with no more than a 5% annual increase every year\*

# **Event: OR Mayors Association Conference September 10-12, 2026**

All RFP's submitted by Seaside OR hotels will be included in the proposal package from the SCCC. RFP's must be emailed to the SCCC within the timetable provided in the solicitation. SCCC staff will NOT share any hotel's RFP with any other hotel. Only the SCCC client will receive the Hotel RFP submittals.

<ol> <li>My Hotel ( Rivertide Suites</li> </ol>	) submits the	following hote	l information:
---	---------------	----------------	----------------

Local	Contact	Name;	Andrena	Little
Canta	at Infa.		69.1	

Address: 102 N Holladay Drive

ontact information:

Phone: (503) 717-1100

Email: sales@rivertidesuites.com

Hotel Amenities: Indoor Pool/Spa: Yes

#Rooms:70

#Suites: 70

**Exercise Room: Yes** 

Meeting Rooms: Yes, one

Restaurant: no

Other:

Bar: Wine Bar 4pm-9pm Wi-Fi: Yes

**Business Ctr: Yes** 

2. My hotel submits the following room rate information by room type.

Day	# Requested by Client	Single Available (1 Bedroom- 1 King w/ Queen Sofa Sleeper)	Double Available (2 Bedroom- 1 King, 1 Queen & Queen	Other: Studio (1 Queen Bed w/ Queen sofa sleeper)
Thur, September 10, 2026 Rooms Available by Property: RATE:	80+	5   \$259	sofa sleeper)	10
Fri, September 11, 2026 Rooms Available by Property: RATE:	80+	5 \$389	5	10
Sat, September 12, 2026 Rooms Available by Property: RATE:	80+	5 \$489	\$459 5 \$559	\$359 10 \$459

Check-In Date:

Thurs, September 10, 2026

Check-Out Date:

Sun, September 13, 2026

### **Client Concession Requests:**

\_\_\_Yes \_x\_\_No 1. Able to provide Per Diem pricing for standard guest rooms, increasing rates as premium room types require?

Yes \_x\_No 2. Complimentary suite for board president for Tue-Thurs nights? We would be happy to do a complimentary upgrade for board presidents.

\_x\_No 3. Complimentary room for event lead for Tue-Thurs nights? We would be happy to do a complimentary upgrade for event leader.

\_\_x\_Yes \_\_\_No 4. Opportunity to earn complimentary rooms based on block performance. Standard request is 1 comp room night for every 50 actualized?

Name of Authorized Hotel Representative (Print)

molrona XXX 3/3/23

<sup>\*</sup>The listed rates above are based off of 2023 rates with no more than a 5% annual increase every year\*



### To convene, network, train, and empower Mayors

**TO:** OMA Board of Directors

**FROM:** Angela Speier, OMA Staff Liaison & LOC Project & Affiliates Manager

**SUBJECT:** Membership Directory App

**DATE:** April 13, 2023

The OMA Board of Directors requested staff research the possibility of moving towards a directory app and budgeted \$4,000 for this purpose. Currently the LOC uses iMIS for its membership database for the app to be feasible it must be able to integrate with our current system so staff does not have to duplicate data entry. An iMIS representative recommended Clowder and Mosaic as compatible applications. Staff reached out to both companies and worked with Clowder to present a proposal to the OMA Board of Directors. Mosaic did not return the staff's request for additional information and a demo.

Clowder is excited to work with the OMA and within its budget, attached to this staff report is an executive summary about the company, an overview of the services they provide, and their proposal. If the board is agreeable to the proposal staff could begin working with Clowder and the app could be rolled out for the OMA Summer Conference. The app has an events feature that would allow the OMA to move to a paperless conference.

### **Proposed Motion:**

I authorize staff to proceed with the purchase of a mobile app through Clowder and authorize President Lenahan to sign the order form included in the packet.



# **Executive Summary**

**Prepared for:** 

**Oregon Mayors Association** 



#### Dear Angela,

We look forward to the opportunity to work with you and your team on this exciting initiative. We are here to provide your community with the on-hand connectivity and convenience that will meet today's engagement expectations.

At Clowder, our mission goes well beyond developing apps - it's always been about transforming the way organizations communicate and deliver value to their members. We aim to serve as partners, *not just vendors*, in order to create the most successful tool for your unique community.

Clowder's solution helps organizations to:

- Grow their membership base while also attracting younger demographics
- Generate greater member interactions and collaboration
- Increase member satisfaction, retention and renewals
- Improve resource offerings
- Create new revenue streams
- Enhance event support
- Modernize & more!

A great way to think of our solution is to consider your Clowder app as **your own private social network**.

As you view this outline, we want to pose the following questions to you and your team to keep in mind as they involve your current digital initiatives:

- 1. How are your members currently accessing the resources you provide them?
- 2. How often are your members engaging with one another?
- 3. On a scale of 1-5, how innovative would your members rate your organization?
- 4. With so much competition for your members' attention, how is your organization remaining relevant/standing out?
- 5. What steps has your organization taken to attract the Millennial & Gen Z generations?

This executive summary includes an overview of today's mobile landscape, a look at our features, a breakdown of how our service works, insightful client experiences and pricing information. We hope this document captures the picture of who we are as a company and how we can have a true impact on your community. Please do not hesitate to reach out with any questions.

Best,

#### **Paige Mathey**

**Account Executive** 

e: paige@clowder.com

**p**: 815.901.1668

w: www.clowder.com

# The current landscape.

Less than 1% of association members are aged 18-24 years old. Only 1% are aged between 25-34 years old

45% of associations reported declines in member renewals this year, almost double from the previous year.

From Marketing General's 2020 Membership Marketing Benchmarking Report, only **12%** of members found their association to be very innovative. **42%** answered moderately innovative. **35%** answered **slightly innovative**.

# Millennials + associations

Millennials make up the largest generation in today's workforce.

"Understanding this generation's values, addressing their concerns and pain points, and communicating in a way that resonates with them is important to **win them over**." - Heather Nolan, Sidecar

"The recent rise of modern-day communities, or "**tribes**" – often called "tribalism" – has helped to elevate the appeal of associations. Research has shown that millennials, with their affinity for **social networks**, are the generation quickest to join such tribes." – Octavio B. Peralta, PCMA









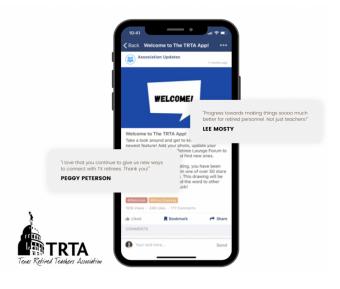






# "But my older members won't use an app..."

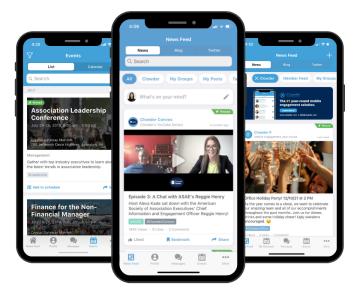
According to Pew, **72%** of 50 to 64-year-olds use **Facebook**. Facebook has the highest number of users in these age ranges. **98.3%** of user accounts access the platform via **mobile phone**.



# Meeting the moment + Bridging the gap

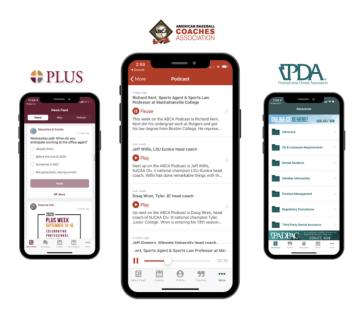
The **FOMO** (fear of missing out) effect is present in so much of today's world. People want to feel part of purposeful communities. How will your organization **break through the noise** of all that is available to your members and potential members?

Clowder takes that "tribe" mentality and makes it **mobile** through your own private social network. Fellow members, news, resources, forums, events + more become available **on demand** and within **constant reach**.



# Access is everything.

You put effort into the **resources** you provide your members. Now make them as accessible as **possible**. **Convenience** is the greatest value you can offer your community. **A lack of convenience = a lack of engagement**.



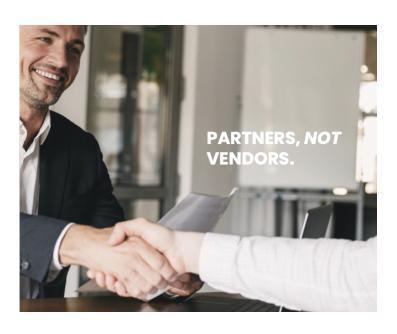


# A new revenue stream.

Garner greater results and data for your sponsors through in-app advertising. Apps provide the most **targeted** and engaging ad real estate.

**87%** of Facebook's advertising revenue comes from mobile.

# What you get with Clowder:



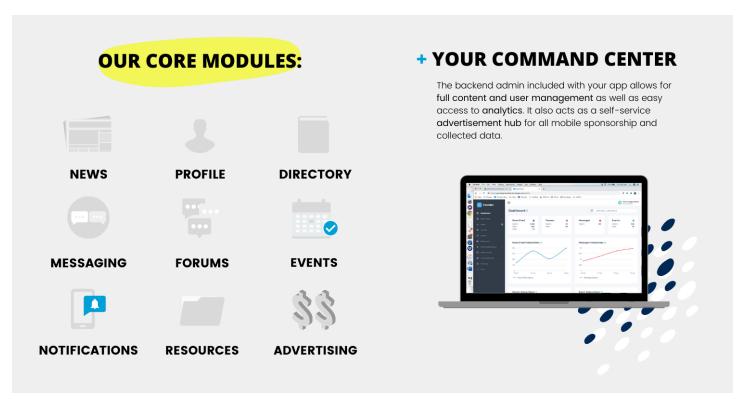
**\$0** implementation, regular app updates + ongoing support.

A native iOS app, Android app and web-based admin with our top modules.

Unlimited app users accommodated.

Assigned a **dedicated Client Success Manager** that takes the time to onboard, understand your business, your team and goals - all from the top down.

# **Our top modules:**



# **Integration specialists:**

We welcome a multitude of integrations in order to create **seamless** user experiences & expand capabilities.



# It's all about our service.

Ongoing check-ins post-launch | Client-exclusive updates | Best practices + mobile guide libraries







# **How it works:**

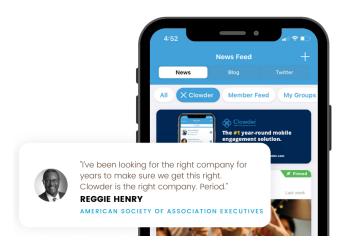
Our development team operates in (2) 2-week sprints per month.

**Clear, structured and 2-way interactive project plan** detailing what's needed from both the client and Clowder teams in each sprint.

Onsite event support to help drive maximum app adoption. Includes formal post-trip summary.

Post-launch service includes: **Unlimited admin training**, sharing of a growing list of **40+ best practices and promotion playbooks**, and **business reviews** to ensure app success.

# Hear straight from our clients:





"I'm **extremely impressed** with what the app can do. I knew Clowder would deliver, but I'm overwhelmed at how far the technology has come on apps since we have developed our own. I'm just very pleased with the product."

- Joe Gamaldi, National VP, NFOP



"NABE originally decided to implement an app for our in-person events as a way to make the Q&A portion of sessions more efficient. We have since turned the app into a year-round engagement tool, which has made all the more easier by the fact that it integrates with our AMS. We appreciate the **quick turnaround** we receive on support issues with our client manager, as well as Clowder's **commitment to feature enhancements** based on client feedback."

- Chris Jonas, Director of Communications & Programs



"PDA Go has been instrumental in communicating information to our members during this health crisis. Although we disseminate information on multiple platforms, the app has served as the members' hub for **quick access to reliable information**. It's also provided members with a valuable avenue to ask questions and share advice with one another during this uncertain time. Many members have expressed gratitude for the timely information and the ability to connect with local colleagues directly through the app. Staff at our national organization also recognized PDA for being **ahead of the curve** with getting information out to members about COVID-19.

- Andrea Castillow, Component & Membership Coordinator, PDA



# Thank you!

We look forward to earning your business.



# **Next steps:**

Visit www.clowder.com

Download the <u>Clowder Demo App</u> to experience our features right from your phone!







#### **MEMBER ENGAGEMENT**

# The App Advantage



NOFR

Talking Career Resources





# "Mobile isn't a luxury for your members, it's a necessity for your members."

Reggie Henry, CIO, ASAE





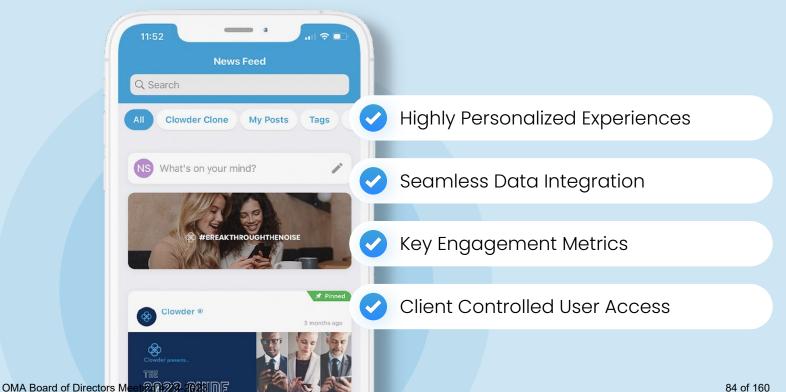
# How do we...

- **Break through** our world of information overload?
- **Capture the attention** of our core audience?
- Connect where they are with what matters to them?





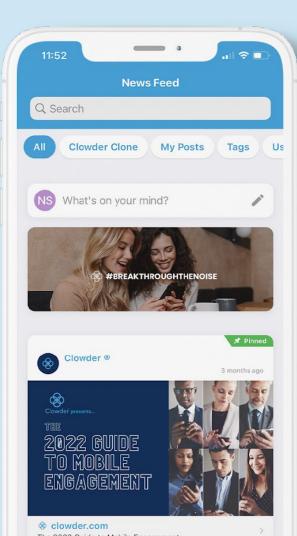
# Clowder improves the reach and effectiveness of member engagement through our industry-leading app-based solutions.





# **Core Features**

- News
- Profile
- App User Directory
- Messaging
- Forums
- Events
- Notifications
- Resources
- Advertising



## **Additional Features**

- Integrated sub-groups
  (gated communities
  within the app)
- Integrated member or company directory
- Integrated podcast feed
- Partnership with Higher Logic
- Onsite event support
- & more!

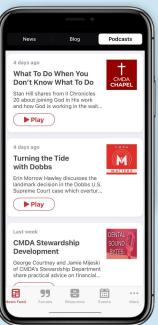


# A view from (some of ) Clowder's Clients:

## **News Updates**







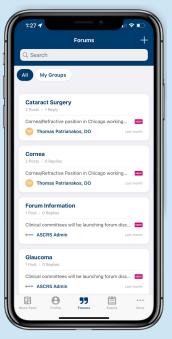


#### **Events**





## Collaboration



## & More... on the go















# **Integration Specialists**































## **Profile & SSO**

Single Sign On for ease of login

2-way real-time API between AMS and Clowder

Recognize member & non-member status

20 standard profile fields and up to 6 custom

## **Event Integration**

One-way (read only) integration with AMS/EMS

Saves time with event input

Maps to basic event details, agendas/ sessions, speakers, exhibitors and more

# **Our Packages**

**Connect: \$12,000** 

- News Feed
- Push Notifications
- App Users
- Messaging
- Events/My Schedule
- Webviews
- User Profile Integration

**Engage: \$19,680** 

## **Connect offerings plus:**

- Integrated Subgroups
- Resources OR Forums
- RSS Feed OR Twitter Feed

Engage+: \$26,000

## **Engage offerings plus:**

- Resources
- Forums
- RSS Feed
- Twitter
- Advertisements



# **What You Get**

**\$0** implementation, regular app updates + ongoing support.



A native iOS app,
Android app and
web-based admin
with our top modules.



Unlimited app users accommodated.



Dedicated **Client Success Manager** that takes the time to onboard, understand your business, your team and goals.



# Thank you.



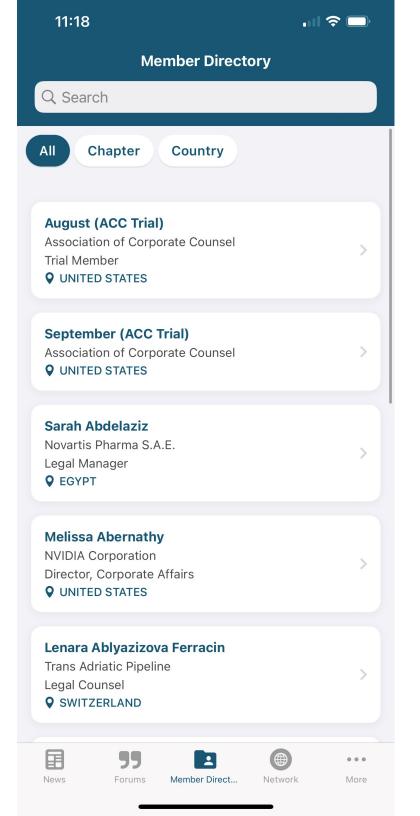






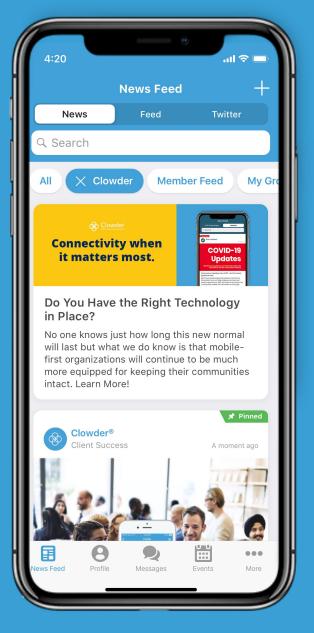








# Sponsorship Guide



OMA Board of Directors Meeting 4-24-2023 92 of 160

# **Advertising Through Clowder Apps**

Clowder offers a variety of options for in-app sponsorship. Our apps allow sponsors to reach your network in ways that are not disruptive but instead present opportunities for effective interaction and engagement. Advertising in this dedicated environment helps sponsors place themselves in front of a highly targeted audience in order to gain greater results.







# **Sponsored Content**

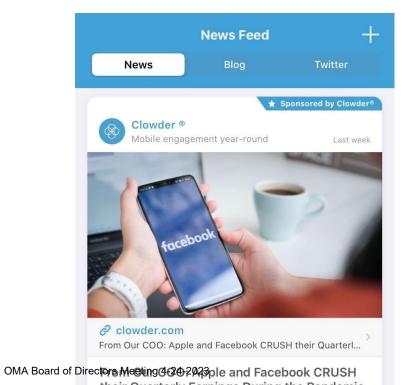
This content can include any articles, links, videos, photos and documents placed within the news feed.

# **Optional:**

- Pin to the top

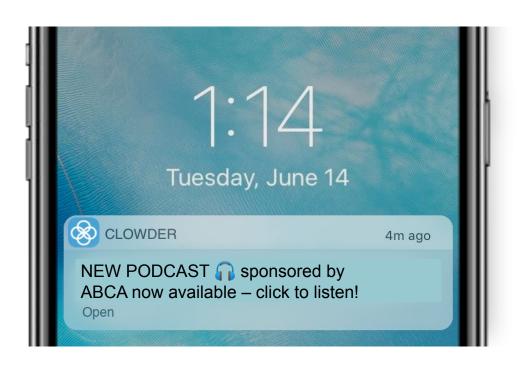
Remain at the top of the news feed for a period of time.

- Coordinating Push Notification



# **Sponsored Push Notifications**

Place a message inside a push notification deployed network-wide that will direct users to a specific location in the app.





# **Sponsored Polls**

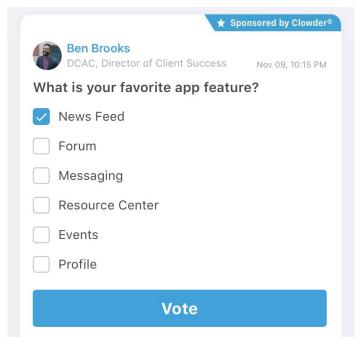
Post a question or topic with 2-6 answer options users can select from in order to generate feedback and engagement.

# **Optional:**

# Pinned to the top

Remain at the top of the news feed for a period of time.

# **Coordinating Push Notification**





# **Splash Screen**

Placement on the opening screen of the app. The sponsor is continually viewed each time the app is opened.

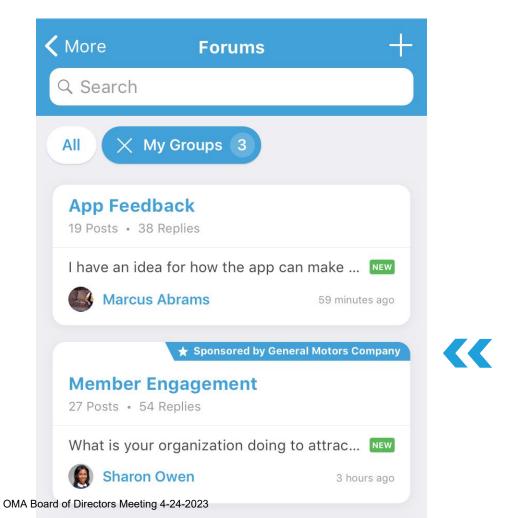






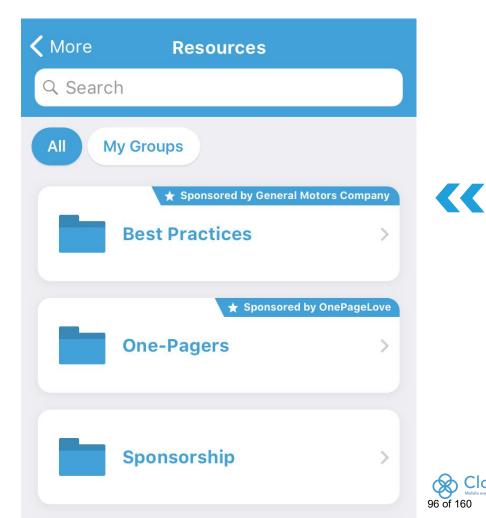
# **Sponsored Forums**

Sponsors can utilize forum posts to create interactions around relevant topics.

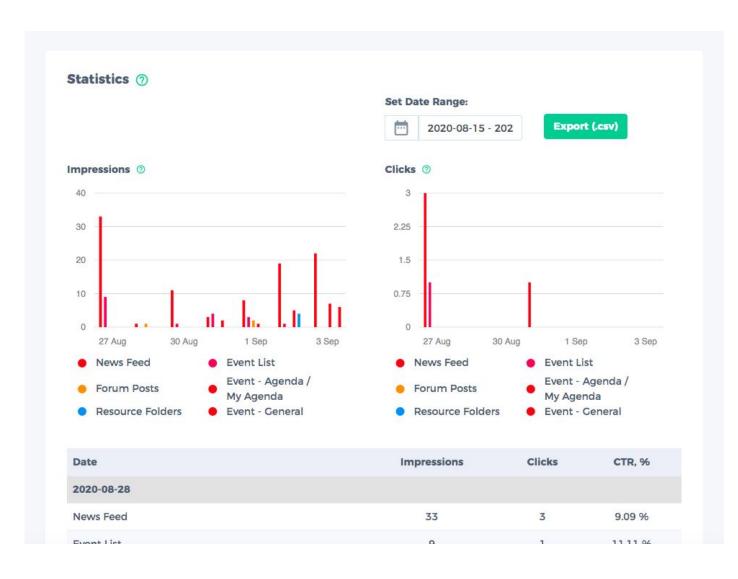


# **Sponsored Resources**

Resource folders can be presented by sponsors as valuable information offerings.



# **Analytics**



In order to analyze progress or measure success of a campaign, analytics are also provided in the admin.

Impressions showcase an ad's reach while clicks represent engagement. Together these calculate an overall click-through rate for each ad.

This valuable feedback can then be exported and shared with current and potential sponsors.

97 of 160



# Thank You.

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OMA Board of Directors Meeting 4-24-2023 98 of 160



#### **ORDER FORM**

Oregon Mayors Association, with principal offices at: 1201 Court St NE Ste 200 Salem OR, 97301 and Clowder with principal offices at: 277 S. Washington St. Ste 210 Alexandria VA, 22314. The following SaaS subscriptions and services included in the order are governed by the terms and conditions of our <u>Online License Agreement</u>, which License Agreement is accepted by the customer by entering into this order.

Services & Solutions				
Clowder Connect:				
Provides an iOS App, Android App, a Web-based CMS and the below modules:				
New Feed		<ul> <li>Webviews x3</li> </ul>		
Push Notification	ils below)	<ul> <li>User Integration (details below)</li> </ul>		
App Users				
<ul> <li>Messaging</li> </ul>				
Events & My Schedule				
User Integration - iMIS				
Two-way integration with iMIS' standard member profile modules per the API				
documentation. Includes 20 standard profile fields and up to 6 optional fields as				
provided in iMIS.				

Subtotal	\$12,000
April Signing Discount	(\$8,000)
Total Cost Per Year	\$4,000

The below parties hereto have executed and made effective this Agreement as of _	•

Oregon Mayors Association	Clowder
ву:	ву:
Name: Teri Lenahan	Name:
Title: 2023 OMA President	Title:
Billing Contact	Sales Representative
Name: Angela Speier	Paige Mathey
Email: aspeier@orcities.org	Paige@clowder.com



**TO:** OMA Board of Directors

**FROM:** Angela Speier, OMA Staff Liaison & LOC Project & Affiliates Manager

**SUBJECT:** Membership Update

**DATE:** April 13, 2023

Staff opened the 2023 OMA membership drive on Wednesday, December 21. Information was sent to mayors, city recorders, and the chief administrative officials with each city. On February 15 staff sent the OMA board contact lists and asked the board members to do personal outreach to mayors who have yet to join and/or renew their membership. These outreach efforts were successful and as of April 11 LOC staff has processed 168 applications. Last year at this time the OMA had 170 members, staff will continue to recruit members and encourage the board members to do so also.

The 2023 OMA Directory has been completed by LOC staff and mailed to OMA members along with a letter from President Lenahan reminding members about the 2023 events planned and lapel pins for the mayors who requested them.



**TO:** OMA Board of Directors

**FROM:** Angela Speier, OMA Staff Liaison & LOC Project & Affiliates Manager

**SUBJECT:** OMA Newsletters

**DATE:** April 13, 2023

The OMA Board of Directors are responsible for writing articles for the Quarterly Newsletter. In an effort to plan the newsletters for 2023, staff has listed the dates when articles will be due and offered several suggestions for topics and spotlight cities. Some articles were also identified during the January board meeting and are included below.

#### **Quarter 2 Newsletter – Articles Due on Monday, May 15**

- Spotlight article: Hood River
- Other article ideas:
  - o Preliminary program and hotel information for the Summer Conference
  - o Fun things to do around Hood River
  - Working with the media
  - o AARP Age Friendly Cities
  - o Highlight summer festivals Sherwood Robin Hood Festival
  - The Dalles Mural Festival
  - Update on OMA Homelessness Taskforce Proposal
  - Update on TLT legislation to expand a city's ability to use the tax for other purposes –
     Mayor Martell and Mayor Wahlke
  - o How cities can remain competitive in retaining and recruiting employees Mayor Cross

#### Quarter 3 Newsletter – Articles Due on Monday, August 28

- Spotlight article: Banks, King City, Eugene, Milwaukie, Salem, Keizer, Madras, Silverton, Grants Pass, Albany, The Dalles, and Philomath
- Other article ideas:
  - o Conference wrap-up
  - o If I Were Mayor Award Winners
  - Leadership Award Winners
  - o Legislative wrap-up
  - Mayor Batey/Beaty we have three mayors in Oregon that share the same last name (Mayors of Beaverton, Maupin, Milwaukie) could be a quirky article

1201 Court St. NE #200 \* SALEM, OREGON 97301 \* 503.588.6550 \* 1.800.452.0338

## Quarter 4 Newsletter – Articles Due on Monday, November 13

- Spotlight article:
- Other article ideas:
  - o Fun holiday events
  - o Save the date for 2024 Summer Conference
  - o 2025 Membership Drive

## **Attachment:**

1. Past City Spotlights

# **Past City Spotlights**

#### 2023

- North Plains
- Hood River

#### 2022

- Cottage Grove
- Newport
- Vale
- Fossil

#### 2021

- Detroit
- Coos Bay
- Umatilla
- Beaverton

#### 2020

- Seaside
- Portland
- Elgin
- Hermiston

#### 2019

- Medford
- Springfield
- Mt. Angel
- Yachats

#### 2018

- Florence
- Baker City
- Hillsboro
- North Plains

#### 2017

- Prineville
- Eagle Point
- Siletz

#### <u>2016</u>

- Redmond
- Lincoln City
- Tualatin
- Scappoose

#### <u>2015</u>

- Amity
- Dallas
- Tigard
- Prineville

#### 2014

- Manzanita
- Prineville
- Cave Junction

#### 2013

- Amity
- Cave Junction
- Scappoose
- McMinnville

#### 2012

- Newport
- Boardman
- Gervais
- Hillsboro

## 2011

- Troutdale
- Turner
- Lebanon
- Central Point

#### 2010

- Prineville
- Metolius
- Sherwood
- Maupin

#### 2009

- Lebanon
- Forest Grove
- Cottage Grove

#### 2008

- Lebanon
- Island City
- Depoe Bay
- Prineville



**TO:** OMA Board of Directors

**FROM:** Angela Speier, OMA Staff Liaison & LOC Project & Affiliates Manager

**SUBJECT:** Committee Updates – Student Contest Committee

**DATE:** April 13, 2023

The deadline for entries to be submitted to LOC staff for the If I Were Mayor Contest was Friday, April 7. Staff received the following entries per category:

- 22 Posters
- 17 Essays
- 7 Digital videos

There were 26 cities represented, including: Albany, Baker City, Cottage Grove, Dallas, Elgin, Forest Grove, Gold Beach, Halsey, Happy Valley, Hillsboro, Keizer, Lafayette, Lake Oswego, Manzanita, McMinnville, Philomath, Redmond, Scappoose, Seaside, Sherwood, Springfield, St. Helens, Stanfield, Sublimity, Tigard, and Vale

The Student Contest Selection Committee will be meeting on Friday, April 28 to determine the first, second and third place winners. The winners in each category will be invited to attend the Awards Luncheon during the OMA Summer Conference in Hood River on Saturday, August 12.



**TO:** OMA Board of Directors

**FROM:** Angela Speier, OMA Staff Liaison & LOC Project & Affiliates Manager

**SUBJECT:** Committee Updates – Mayors Leadership Committee

**DATE:** April 13, 2023

Staff opened the nominations for the 2023 Mayors Leadership Awards on Monday, March 27. An email was sent to OMA members directly, posted on the OMA listserv, and included in the March 31 Bulletin. Staff will continue to send reminders via email and the bulletin until the deadline of Wednesday, May 31. Staff will also work on getting a committee meeting scheduled in June to review the nominations and determine the award winners.



**TO:** OMA Board of Directors

**FROM:** Angela Speier, OMA Staff Liaison & LOC Project & Affiliates Manager

**SUBJECT:** Committee Updates – Conference Planning Committee

**DATE:** April 13, 2023

The OMA Conference Planning Committee has met twice since the board approved the committee appointments in January. The committee has developed a draft program that includes four general sessions and 10 breakout sessions. In addition, the committee has selected a preferred keynote speaker and is working to secure that individual to speak during lunch on Friday, August 11. Session leads have been identified and the committee also reviewed and recommended changes to the 2023 sponsorship form. Staff and committee members have started doing outreach to potential sponsors. Staff has monthly check-in meetings scheduled with the city of Hood River staff and Visit Hood River through July to make sure we are on track with tours and social activities.



**TO:** OMA Board of Directors

FROM: Angela Speier, OMA Staff Liaison & LOC Project & Affiliates Manager

**SUBJECT:** Committee Updates – Constitution & Bylaws Committee

**DATE:** April 13, 2023

The first attempt to find a meeting date for this committee was not successful. Staff will work to get a meeting scheduled for the committee to review the current Bylaws and Policies after the Spring Conference.



#### To convene, network, train, and empower Mayors

**TO:** OMA Board of Directors

**FROM:** Angela Speier, OMA Staff Liaison & LOC Project & Affiliates Manager

**SUBJECT:** Committee Updates – Nominating Committee

**DATE:** April 13, 2023

LOC staff will begin soliciting applications to serve on the OMA Board of Directions on Monday, July 31. Applications will be due by 5:00 pm on Tuesday, September 5. Staff will be soliciting for three director positions and for the position of president-elect. The following directors have terms expiring on December 31, 2023:

- Mayor Chas Jones appointed to fill Mayor Cross's position when he was elected to serve as president-Elect.
- Mayor Meadow Martell
- Mayor Jim Trett

The committee will meet in September to review the applications and develop a recommendation to be given to the OMA Board of Directors during the October 11 meeting. The slate will then go before the membership for approval at the annual membership meeting on October 12.



#### To convene, network, train, and empower Mayors

**TO:** OMA Board of Directors

**FROM:** Angela Speier, OMA Staff Liaison & LOC Project & Affiliates Manager

**SUBJECT:** Committee Updates – Resource Committee

**DATE:** April 13, 2023

The Resource Committee has met twice since the board appointment in January. At their April 6 meeting the committee provided feedback on the New Mayor's Workshop materials that were used during the training that took place with the LOC Elected Essentials classes. They decided to keep those materials as is and created a subcommittee made up of Mayor Cross, Mayor Martell, and Mayor Balensifer to work on drafting an OMA Code of Ethics.

Staff also provided a draft of the newly created Oregon Mayor's Handbook for the committee to review. Mayor Cross suggested adding "Don't lie" to the practical advice section on page 9. With this change the committee unanimously recommended forwarding the handbook to the OMA Board of Directors for review and approval to use as a resource for mayors.

Lastly, the committee discussed the idea of starting an OMA Mentorship Program for new mayors. The committee unanimously agreed this should be a board function. They are recommending the board rules be clarified that the OMA Board of Directors are responsible for mentoring new mayors and that the committee should be getting information from the board as to common themes they are hearing from their conversations so it can continue to work on refining the resource materials to ensure they are still relevant.

#### **Proposed Motion:**

I move to approve the Oregon Mayors Handbook to be used as a new resource for mayors.



# Oregon Mayors

# Handbook





DRAFT









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# **CHAPTER I: INTRODUCTION**

In 2021 the Oregon Mayors Association (OMA) Board of Directors created the Resource Committee. The purpose of this committee is to assist the board in fulfilling its responsibilities to serve as a resource and point of contact for new Oregon mayors. This handbook is to serve as a reference guide for mayors in Oregon.

As mayor you will wear many different hats. When chairing council meetings and public hearings, or when dealing with the press, you will have to choose your words carefully, deciding when an appropriate time is to be tactful or more direct. The office of mayor requires commitment to service and a willingness to take on sometimes significant challenges for the benefit of the city.

The OMA hopes this publication serves as both a basic primer on the role of a mayor and as a resource with answers to some frequent problems. Use this publication to learn how to get information, assistance, and advice. When your questions are not answered by the text, it will hopefully guide you to either the relevant statutes and publications, or to the people who can best answer questions.

Being an effective leader is not something that just magically happens when you are elected to office. Leadership skills must be learned. Mayors and councilors need to listen to residents of the city, develop goals, and then work effectively with each other to achieve objectives.

# CHAPTER 2: KNOW YOUR FORM OF GOVERNMENT

Oregon is a home rule state, which gives voters the authority to establish their own form of local government. Cities possess general authority over local matters pursuant to the Oregon Constitution.<sup>1</sup> All 241 cities in Oregon have their own charters. With a charter in place, cities govern through orders, resolutions, and ordinances adopted by a city council or commission. Cities administer policies through hired staff, the leader of which generally is a city manager or city administrator; although, in smaller cities, oftentimes the administration of a city is delegated to a city recorder or an appointed council member. All cities have an elected official with the title of "mayor," but the authority of the mayor depends upon the form of government. Mayors in mayor-council cities are sometimes referred to as "strong-mayors" because they have considerably more authority than mayors in council-manager cities. The distinction is explained further below.

# **Three Forms of Government**

A city's form of government defines its internal organizational structure, relations along its electorate, its legislative body, and its executive officials, and the respective roles of each in the formal decision-making process. The form of government is often said to be less important to the quality of a city's performance than the personal qualities and abilities of its city officials and employees. Although there are three basic forms of city government, rarely does the organization of a city adhere completely to one form.

# Council-Manager Form

Most cities with populations above 2,500 have a council-manager form of government. The council retains the decision-making authority of the city, but the charter creates an office of city manager (or administrator or recorder). The appointed city manager takes charge of the daily supervision of the city's operations and serves at the pleasure of the council. The council sets policy, and the manager carries it out. This type of form works best when the council exercises its responsibility for policy leadership and respects the manager's leadership role and

<sup>&</sup>lt;sup>1</sup> See generally Or Const, Art XI, § 2; see also Or Const, Art IV, § 1(5).

responsibility for administration. Council-manager charters commonly include specific provisions that prohibit individual councilors from giving orders to city employees or from attempting to influence or coerce the manager with respect to appointments, purchasing, or other matters.

#### **Mayor-Council Form**

Within the mayor-councilor are both the "weak mayor" and "strong mayor" forms of the mayor-council form of government. Under a weak mayor, the elected council is the basic policy making body in the city. The mayor has no formal authority outside the council, and unless, specified by charter, has no veto power over council decisions. Under a strong mayor, the mayor essentially serves as the head administrative manager of the city. While there is no appointed city manager, the mayor may appoint an assistant to oversee the general supervision and control over appointed city officers and employees. Rather than reporting directly to the city council, as may be the case under the council manager form of government, the mayor's assistant reports directly to the mayor.

#### **Commission Form**

Only the city of Portland has a true commission form of government. Voters directly elect the city's major department heads who collectively function as a city council. In the November 2022 election Portland voters approved Ballot Measure 26-228 changing their form of government to a modified Mayor-Council by 2026.

# **CHAPTER 3: GETTING STARTED**

Congratulations you got elected or appointed to office! The community has given you a vote of confidence and trusts you to act in their best interest. Whether you are elected after years of service to the city or were elected with no prior background in city government, there's still a lot to learn about providing leadership and governing. But remember to take time to enjoy your new role. It should be a fun and rewarding experience.

#### Your First Days on the Job

The role of mayor varies from city to city, depending on the form of government. The mayor serves on the council but is generally limited to the role of presiding officer in council meetings and is the city's ceremonial head. In some cities, the mayor only votes to break a tie and in others, the mayor votes along with the rest of the council.

First on the agenda should be a thorough orientation session with city staff. This includes a broad overview of the functions of the city to include finance, public works, public safety, and other departments. Take the time to sit down with the city manager, city recorder/clerk and key department heads to learn about current projects, how the city operates and its financing.

Your orientation should also include a tour of the physical facilities of the city. A firsthand inspection is often the best way to acquaint yourself with the city's operations.

# **Review Key Documents**

The following is a list of key city documents you will want to review. When meeting with city staff ask them if there are other useful documents you should familiarize yourself with.

- Current budget and capital projects
- Information on key programs and services
- Audit
- Organizational chart
- Development code and other planning documents
- Map showing city and urban growth boundaries, buildings, and facilities
- Mission statement and council goals
- Council rules/meeting procedures
- Council packets from the last 12 months
- Human resource policies and other administrative policies
- Facts about your city:
  - Population
  - Form of government

- Incorporation date
- Number of employees
- Total budget
- List of governmental agencies providing services or impacting your organization
- Calendar of important dates

Don't be afraid to ask questions. You are not expected to know all the answers immediately.

#### **Legal Restrictions**

Your city's adopted ordinances, typically codified as your municipal code, must be followed until the council takes action to amend them. There are also a number of federal and state laws and regulations that govern local governments. If you are unsure of your responsibilities or authority in certain areas, seek clarification from city staff and your city attorney.

#### **Working with Staff**

If your city is fortunate enough to have experienced staff, recognize these individuals as a valuable resource – don't take them for granted or casually replace them.

A good city manager, administrator, and/or recorder can be your lifeline, helping you fulfill legal requirements and ensure the city functions smoothly. Staff with some longevity can offer historical perspectives and help "fill in gaps" for new mayors.

Encourage your staff to attend trainings and keep up with their field. These trainings are well worth the investment and staff can learn from their peers around the state, in turn not reinventing the wheel and share challenges as well as solutions.

Resist the urge to drastically change the organization before you know how it really works. Many of your city's policies have evolved over the years through trial and error. Take time to watch operations and policies in action before overhauling them. Give yourself at least six months to learn the fundamentals of the task you have undertaken.

DON'T SEEK CHANGE SIMPLY TO DO THINGS DIFFERENTLY!

#### **Public and Private Sector Differences**

A word of caution: You may have run for office with the pledge to "run the city more like a business." While there are similarities between the public and private sector there are also some important differences mayors need to be aware of.

#### Here are a few of those differences:

Much of the city council's work will be done in the public eye. Consequently, things may
move slower and take more time. All decisions of council are done in public meetings and
most public records are available to anyone.

- City revenues are limited by laws.
- There are more unions in the public sector. Salaries are compared to employees in other cities and it is common for employees to expect an annual cost of living increase.
- Public employees have different constitutional rights and more legal protections. With additional laws governing city actions you can expect more grievances, claims, and litigation.
- Some things you consider just "good business sense" could run afoul of Oregon's ethics laws.
- Public works projects and contracting often must go through a public bidding process.
   This takes more time and can cost more.

#### Building a Diverse, Equitable, and Inclusive City

As the government closest to the people, cities and their leaders should make efforts to foster an inclusive community and city hall. Being the government closest to the people it is important for local governments to reflect the community it serves. This enables the community's wisdom to make government more effective and responsive to people's needs, with services more closely matched to the people who make up the community.

Mayors can be change agents and should listen to residents, work to translate community concerns into actionable policy ideas, and then collaborate to find potential solutions. Review policies and practices in place at your city and consider how each might impact every resident of your city. Start community conversations and intentionally include and collaborate with people from all backgrounds.

Every community has underrepresented populations who can be unintentionally left out of policies and practices. Take time to research your city's historical disparities and then use that information to generate ideas for future improvements – no matter your city's size and location.

#### **DEI On-Demand Library**

Visit the League of Oregon Cities (LOC) DEI On Demand Library to view several free videos aimed to provide the listener with an opportunity to hear candid conversations among your Oregon peers, with examples of DEI strategies used in communities of all sizes.

The LOC's DEI Committee is committed to fostering a greater understanding and awareness of diversity, equity, and inclusion matters within the LOC organization and its overall membership. This library helps to honor that commitment.

# **Practical Advice**

Helpful pointers from other elected officials.

#### **Initial Words of Wisdom**

- **Listen.** Listen to everyone and soak it up. After six months in office, you will round out the picture of the complexities of city government and your role.
- **Make people feel heard.** Remember the five behaviors for better listening: clarify, empathy, attending, paraphrasing, and asking open-ended questions.
- **Don't lie.** Don't be afraid to say "I don't know" but make sure to follow up with once you do get the answer. Or direct questions to city staff.
- Don't make promises you can't deliver! Remember you are just one piece of the governing body. Most major decisions and actions require approval of the council.
- Gear your mind to process a tremendous amount of information.
- **Don't enter office with an unmovable set agenda.** Learn as much as possible before taking on a major program or effort. Don't be strangled by campaign promises that were made without sufficient information.
- If you come on board as a big critic of the "way things have been done," you may be surprised to find how hard the job really is. You'll soon gain a better appreciation for those who came before you.
- The job can be very complex. Try to stay focused on the big issues.

### Mayors will want to...

- **Meet with each department head.** Learn all you can and try and spend time with the previous mayor, if feasible.
- Ask for help when you need it. Don't be afraid to use outside resources (OMA listserv, LOC, your attorney, a neighboring city).
- **Don't be intimidated by larger cities.** Bigger cities have many of the same problems and may be willing to lend expertise or staff resources.
- **Network with other mayors in your region.** Have monthly lunches with mayors in neighboring cities. They can provide support, new ideas, and give you an opportunity to vent.
- Find an experienced mentor from another city.
- **Ask opinions and listen.** Spend time with individuals who have different opinions than yours. Listen, don't argue the points, then rethink your positions.
- Don't reinvent the wheel. Someone has probably done it elsewhere. Use the OMA listserv to ask questions of peers. Attend OMA and LOC Workshops and Conferences.

# CHAPTER 4: THE MAYOR'S LEADERSHIP ROLE

The mayor occupies the highest elective office in municipal government and is expected to provide the leadership necessary to keep the city moving in a proper direction. Effective mayors see themselves not only as leaders staking out policy positions, but also as facilitators of effective teamwork.

The mayor serves as the ceremonial head of the city. As the head of the city, the mayor often has certain responsibilities not found in statute but based on custom or tradition. For instance, the mayor may represent the city before other governmental bodies such as the legislature. The public and media usually regard the mayor as the official spokesperson for the city and its policies.

The mayor serves as the presiding officer at council meetings. Though not a legal requirement, the presiding officer has a responsibility to be impartial and objective in conducting a meeting. To maintain this objectivity, many mayors choose to minimize making or seconding motions to allow other members of council to speak prior to the mayor expressing their opinion.

#### **Ceremonial Role**

The mayor's participation in local events is a never-ending responsibility. On a daily basis mayors are asked to cut ribbons, attend groundbreaking ceremonies, and regularly appear at fairs, parades, and other community events. The mayor issues proclamations, as well as serves as a speaker at professional clubs such as Rotary, Chamber of Commerce, school assemblies, and neighborhood groups.

# **Intergovernmental Relations**

Mayors may take a lead in representing their cities with neighboring cities, regional organizations, and federal and state government agencies. Mayors must promote a favorable image of their local government and pursue resources that will benefit the community.

# Public Relations and Working with the Media

The media is a mayor's best contact with the public – it informs the community about what is happening and why. Below are 10 best practices to follow when working with the media:

1. **Establish good relationships with the media.** Develop relationships with news agencies and reporters who cover your city before you need them and maintain those relationships by checking in periodically for casual talks in non-breaking news times.

- Internally identify who talks to the media. Meet with all relevant subject matter experts
  from your city to get their help in crafting your message. This will ensure your message
  does not contradict the city's message or city policy. Practice how to respond to a variety
  of questions with the experts in advance of talking to the media.
- 3. **Inform all stakeholders.** Take the time to inform all city and other governmental stakeholders before a press release is issued or an interview with the media is conducted. City staff might be asked follow-up questions and its important they have the correct information before they are contacted by the media and/or the public.
- 4. Get on the record ASAP. Social media has resulted in rapidly spreading information. If your city doesn't get the facts out first, it may be seen as trying to hide something, resulting in inaccurate information growing out of control. Whoever speaks first frames the story and owns it.
- 5. **Never wing it.** Being truthful goes without saying, but there are times when you might be pressured to provide answers you don't have, or you can't share. If you don't know something don't hesitate to say you will get back to the reporter with an answer.
- 6. **Be professional, but relaxed.** Stay calm and professional, not stiff, and uncooperative. Act natural and be aware that body language, tone, and word choice could send the wrong message. During a tragic or frightening event, it's the mayor's job to calm the public as well as inform them. How you look and move are important. Stand at ease with your arms by your side and move them only to gesture or emphasize a point but do this in an open armed and inclusive way. Avoid pointing fingers, shifting your feet, or crossing your arms.
- 7. **Know who you are speaking for, the city or yourself.** If you are speaking on behalf of the city, make sure you are in line with official city positions. If you are speaking for yourself, make it clear your opinion may differ from the city's.
- 8. **Make it memorable.** Make your story as simple and brief as possible while providing important information and details. Your audience will only recall up to three key facts, which should be repeated to reinforce them. Too much information can overwhelm listeners or readers and the main points can be lost.
- 9. **Speak to people, not to cameras.** Assume the camera is always on and beware of the "hot mic" left on when you think it is off. Look at the questioner when you reply, not at the camera.
- 10. When it's good news, share it. Social media is ideal for publicizing your story or event, and if it's newsworthy, it may be picked up by the local media. Important community news, humorous stories, or events that tug on the heartstrings are most likely to be covered. Send a news brief, a one-page description with the Who, What, When, Where and an attention-getting headline to your paper's city editor or the TV station's assignment editor.

Mention you have photos and/or video. If you want TV coverage of an event, keep the timing of the news cycle in mind when planning it.

#### **Working with Residents**

It's important to make sure people feel heard and to be an active listener when working with residents. Psychologist Gary W. Lewandowski Jr. has identified five behaviors for better listening:

- 1. **Clarify.** Don't assume you know what a person has intended when they've expressed themselves, remove all doubt, and ask clarifying questions.
- 2. **Empathy.** Identify and acknowledge the nuanced feelings involved when someone else is expressing themselves.
- 3. **Attending.** Attend to your non-verbal signals, it's not just about actually listening, it's about showing the person you are listening.
- 4. **Paraphrasing.** Recap what the person said to you, in your own words, so you both know what was said was heard.
- 5. **Open-Ended Questions.** By asking open-ended questions, you show that person that you want to hear more from them.

## **Goal Setting**

A clear set of goals provides the framework within which nearly all city activities can be accomplished. Goals provide direction, reduce crisis management environments, develop cohesiveness among council members, allow managers and staff to manage their time and activities effectively, and permit periodic evaluation of progress to manage any necessary midcourse corrections.

Without goals, a council cannot distinguish between movement and progress. Individuals and groups can spend tremendous effort and resources performing activities that, in retrospect, were not necessary. Often the reason for this wasted effort is the absence of a clear set of priorities and specific plans for accomplishing them.

Typically, council goals are developed for a one to two-year period. They are a tool for focusing the council's efforts; communicating priority issues to the community; and providing clear direction to city staff. Council goals should be articulated in such a way that they are specific, realistic, outcome-based, within the city's control, and measurable. Once goals have been set and adopted by the council, they can be used as a measure for evaluating staff performance, guiding budget decisions, and managing unanticipated issues that arise during the year.

# CHAPTER 5: HOME RULE AND CITY CHARTERS

The term "home rule" refers to the extent to which a city may set policy and manage its own affairs without the need to obtain authority from a state legislature, except where preempted. Voters who reside in home rule cities have the authority to establish their own form of local government and empower that government to self-regulate for the protection of the public health, safety, and welfare as well as to license, tax and incur debt. In other words, cities have local control, except for where expressly or impliedly preempted by the state or federal government.

Oregon today is considered a "home rule" state, but this wasn't always the case. Up until 1906, only the Oregon state legislature had the authority to incorporate a city, adopt a city charter, and define the city's form of government. In 1906, Oregon voters approved two initiatives to amend Articles XI and IV of the Oregon Constitution. Together, these two amendments granted the authority for cities to incorporate, enact and amend their charters, and pass local laws. Today, all of Oregon's 241 cities operate under a home rule charter.

"The Legislative Assembly shall not enact, amend or repeal any charter or act of incorporation for any municipality, city or town. The legal voters of every city and town are hereby granted power to enact and amend their municipal charter; subject to the Constitution and criminal laws of the state of Oregon[.]"

Oregon Constitution, Article XI, § 2

# Preemptions: Show me where I can't

As noted above, however, home rule authority is not without limits. Cities are still subject to the state and federal constitutions and preemptions. Additionally, the state retains primary control over "substantive social, economic, or other regulatory objectives." There are two types of preemptions.

An **expressed preemption** is when the legislature has unambiguously expressed an intention to preclude local regulation. For example, ORS 323.030 expressly preempts all local cigarette taxes: "The taxes imposed by [state statute] are in lieu of all other state, county or municipal taxes on the sale or use of cigarettes."

An **implied preemption** occurs when in the absence of expressed intent, compliance with state and local law is impossible. It should be noted that the Oregon courts presume all local criminal laws to be preempted—local laws may not criminalize conduct that state law allows, or permit conduct that state law prohibits.

# **CHAPTER 6: JOB OF A COUNCILOR**

The principal job of a city council is to develop policy and legislation – with little to no authority vested in any individual councilor. Individual councilors bring their unique skills and learned experience to the table, but must work with one another to effectuate city policy and legislation. Policymaking often means passing ordinances and/or resolutions.

#### **Adopting Policy**

When deciding on implementing new policies or updating old policies, city councils rely on ideas from many sources, including staff, community groups, advisory boards/committees, the chamber of commerce, and others. It is the council's job to decide on the merit of each idea and then approve, modify, or reject them. When making decisions, councilors should analyze

**Resolution**: a less permanent enactment than an ordinance often dealing with matter of a special or temporary character.

**Ordinance**: is a local law, prescribing general, uniform, and permanent law.

community needs, alternative programs, and other available resources. The decisions often take the form of an ordinance or resolution, but it can also be a rule, regulation, formal motion, or order. There are many adopted documents that can also help guide decision making including budgets, the comprehensive plan, and various system master plans.

# So, Who Actually Runs the City?

It is important to recognize that it is not the role of a city councilor to administer city affairs. The council sets policy, but in most cities it is a city manager, administrator, or recorder who actually implements the policies. This means it is not the role of city councilors to supervise city employees or to become involved with the day-to-day operations of a city. This can be a source of conflict between the executive and legislative branches of city government.

### **Responding to Constituent Complaints**

Residents often contact city councilors when they have a problem, whether it involves a land use matter, code violation, or roadway safety. Don't hesitate to send them to the appropriate city staff person to help get their problem resolved. Keep in mind city councilors lack authority to take action on administrative matters.

### Relationship with the City Attorney

A city may appoint an attorney to oversee the city's legal affairs. The type of employment arrangement between a city and its attorney can vary. A city may appoint in-house legal counsel in which the attorney serves as a city employee and the city is not billed separately for the attorney's services. In other instances, a city may employ the use of contract counsel in which the city retains the services of an attorney or law firm, and the attorney bills the city for legal services provided. A city may also employ a contract attorney on retainer in which a flat fee is paid for basic defined services. All services provided in addition to the agreed upon basics will typically be billed to the city at an hourly rate. There may be instances where due to the type of litigation, or subject matter of a legal matter, the city may wish to employ outside counsel in addition to the regularly appointed attorney to handle complex matters.

A city attorney, regardless of the employment arrangement, may be called upon to attend all city council meetings, receive and respond to requests for advice from city council and staff, draft and review ordinances and resolutions, prepare and review contracts, and represent the city in litigation. In cities with municipal courts, the city attorney may serve as the municipal prosecutor. The city attorney may not represent individual councilors or staff members. The attorney's client is the city itself, not an individual councilor, the mayor, or city staff. Regardless of the type of legal counsel the city wishes to employ, the city should keep the city attorney appraised of all issues and concerns. Please note that some cities have rules surrounding who, how, and when a member of council can contact the city attorney for legal advice.

# **Personnel Management**

Most often the city manager is the only city staff member who is supervised by the council. As the city's "CEO," the city manager oversees all city staff, and the council should respect the manager and not overstep and attempt to manage staff who are not under their direct supervision. Regardless of the size of the city or its form of government, communication between the council and city staff must be made with the recognition of two facts:

- The city employee is responsible to their immediate supervisor and cannot take orders from an individual councilor; and
- Each councilor has authority in administrative matters only to the extent delegated by the council as a whole. This delegation is often formally contained in an ordinance or charter provision.

Misunderstandings may arise when a councilor intends only to ask for information. The employee receiving a direct request from a councilor can easily jump to erroneous conclusions or misinterpret the councilor's intent. For example, if a councilor contacts the Public Works Director to report a pothole on their street, as other residents do, the Public Works Director may wrongly assume the councilor is ordering the director to fix the pothole immediately, in violation

of city policy or programmatic funding. The best way for councilors to get information about administrative matters is to make the request during a regular council meeting or to the city manager or administrator.

#### **Labor Relations**

Most public employees are guaranteed the right to form, join and participate in the activities of labor organizations of their own choosing for the purpose of representation and collective bargaining with their public employer on matters concerning employment relations. Collective bargaining includes the mutual obligation of public employees and their employers to meet at reasonable times and to bargain in good faith.

## **Oregon Public Meetings Law (OPML)**

Oregon law sets the policy for open decision-making at various levels of government. These laws ensure that the public is aware of the deliberations and decisions of governing bodies, as well as the information that forms the basis of the governing bodies' decisions.<sup>2</sup> The key requirements of the OPML include:

- Conducting meetings that are open to the public unless an executive session is authorized;
- Giving proper notice of meetings being held within their jurisdiction; and
- Taking minutes or another record of meetings.

Further, the OPML imposes other requirements regarding location, voting, and accessibility to persons with disabilities.

#### **QUESTION & ANSWER**

Q. What is the role of city council regarding employee discipline, and what input can the council have concerning performance appraisals of employees.

A. Though the council may be concerned about employee discipline and how certain employees are performing their duties, the council should not be involved in any individual situations. While the council can establish personnel policies and voice their concerns to the city manager, it is the city manager's job to discipline and supervise city employees.

Q. Is the city manager required to inform city councilors prior to terminating or discipling a city employee?

No. Disciplinary and termination decisions should be reviewed with the city attorney and City/County Insurance Services (CIS) prior to acting.

<sup>&</sup>lt;sup>2</sup> ORS 192.260 establishes Oregon's policy of open decision-making through public meetings.

# **CHAPTER 7: LEGISTLATIVE ADVOCACY**

Many city officials don't realize just how much influence they have to help make changes at the state level. As mayor you are one of your legislators' constituents, and the experiences and city stories you share can yield positive results. Legislators need to know how the policies they are evaluating will impact communities in their district. Building good relationships and having strong communication with your legislators is key to being a good advocate for your city.

#### **Effective Advocacy Begins with You:**

It is essential that you work with legislators both at home (during the interim) and while they are in the Capitol. Let them know how the issues they are deciding in the Capitol impact your shared constituents. Meet with your legislators regularly and remain in contact with them during the legislative session—become a valuable resource. Make sure that they are invested in what is important to your community and that local government concerns are at the forefront of their agenda. Cities are strong when they speak with a unified voice. Working together, we will ensure that the voice of cities is heard. To support city advocacy efforts and ensure that your community is getting the most out of your efforts:

- ✓ Read the LOC Bulletin sent by e-mail every Friday. The Bulletin provides you with the information you need to most effectively communicate with your legislators about priority issues during session.
- ✓ **Listen in on the Weekly Legislative Report** join the LOC Executive Director and the LOC's Intergovernmental Relations Department for weekly virtual updates during legislative sessions.
- ✓ Visit the League's Legislative Web Page Often go to the LOC's website at www.orcities.org and navigate to "Advocacy" then "Legislative Advocacy." This page has the most up-to-date news and information from the Capitol about issues that impact your community.
- ✓ Sign up on the Oregon Legislative Site and track bills of interest on the Oregon Legislative Information System portal (OLIS).
- ✓ **Utilize the League's Bill Tracker System** on the "Legislative Advocacy" section of the LOC website. The tracker has the latest information on the bills of interest to you.
- ✓ **Check Social Media** follow the LOC both on Twitter (@OregonCities) and Facebook (@League of Oregon Cities). Check these platforms for legislative updates.
- ✓ Provide the LOC with Feedback send an e-mail, copy LOC on communications with legislators, or call. To advocate for your community most effectively, the LOC needs to hear from you about your interactions with legislators and what is happening in your community.

### **Communicating with Elected Officials:**

Your entry point for contact with your legislator is through their staff. Whether it's field staff in Oregon for a member of Congress, or the office staff in Salem or D.C., your first impression is critical because staff hold the initial key to access. If you treat them with respect and patience, chances are you will have more success in future contact. Once you get your meeting scheduled you need to make sure you make the most of it. Come prepared and consider the following:

#### Do:

- Arrive on time.
- Email materials to staff in advance if possible, but be sure to bring hard copies of materials to leave, including a business card.
- Be respectfully tenacious and do not get discouraged. Lobbying takes time and patience and sometimes you must walk before running.
- Make the appointment convenient, such as setting it up at the elected official's office.
- Ask to meet directly with the elected official. If they are unable to meet with you, schedule an appointment with the staff handling the issue. This often happens with our congressional delegation. If you meet with staff, be clear that you want them to get back to you with the position of the elected official.
- Know what you want to say and be brief. Cover your main points early in the conversation.
- Leave your name, city, and telephone number. This will make it easier for staff to get back to you with information on the issue.
- Ask the elected official for their position on the issue. If you talk with staff, let them know that you need them to get back to you with the elected official's position.
- Thank them for their time and ask if you can provide additional information or be helpful in any way.
- Follow up your meeting with a brief thank you note, a concise summary of your position, and additional information if needed.
- Give feedback to LOC about what you learned.

#### Don't:

 Bluff. If you are asked a question that you cannot answer, say that you will get back to them and then follow up in a timely manner. Bluffing won't build a relationship, which is the goal.

#### **Communicating with Your Constituents**

If you aren't communicating with your constituents about your legislative agenda, then who is? You and your legislators have the same constituents. Make sure your residents know how decisions made at the Capitol impact them at home.

- It is your responsibility to tell the public how their legislators are supporting your community. No one else will do it.
- Communicate with your residents through city council meetings, public access TV, social media, and newsletters.
- Use your influence with community groups to make sure they know the full story.

# If You Lobby, You May Need to Report to the Oregon Government Ethics Commission

Public officials who lobby on behalf of the public body they represent, must register as a lobbyist within three business days of exceeding either of the following time and expenditure limits:

- Aggregate of 24 hours spent on lobbying in any calendar quarter.
- Aggregate of more than \$100 spent on lobbying during any calendar quarter.

You are not required to register if you are any of the following:

- News media who directly or indirectly urge legislative action.
- Individuals who receive no payment for lobbying, who limit lobbying to formal testimony before public sessions of committees or state agency public hearings, and who, when testifying, register an appearance in the records of the committees or agencies.
- Legislative officials acting in an official capacity.
- The Governor or any of the other senior level public officials identified in ORS171.735 (5).

# **CHAPTER 8: BUDGET BASICS**

A city's adopted budget is one of the most important and informative documents city officials use. This budget is prepared for each fiscal period and serves as a city's financial plan. Cities in Oregon may operate within a fiscal year, beginning on July 1 and concluding the following June 30; or cities may use a biennial budget, covering a 24-month period, beginning July 1 of the first fiscal year and ending on June 30 of the second fiscal year.

The adopted budget is a legal document establishing the authorization for the city to receive and spend money, and limits how much money can be spent for a specific activity or program. The budget presents the estimated costs of expenditures—goods or services the city plans to purchase in the coming fiscal year—and other budget requirements—contingency for unanticipated expenses—that must be planned for but may not actually be spent. The budget also presents the anticipated and actual revenues that will be available to pay for those expenditures.

Preparing a budget allows a city to look at its needs in light of funds available to meet those needs. In Oregon, all local governments must plan a balanced budget, meaning that the resources and requirements are equal. A city cannot plan to purchase more items or services than it has money to pay for them.

# **A City's Budget Process**

# Appoint a Budget Officer

The budget officer—who is either appointed by the city council or defined in the city charter—prepares the proposed budget in a format that meets the requirements set out in state statutes. The budget officer develops the budget calendar, which maps out all the steps that must be followed for the legal adoption of the city budget. A budget calendar is not required by law but is highly recommended.

## Appoint Electors to the Budget Committee

The budget committee is an advisory group comprised of the city council and an equal number of appointed members. The appointed members of the budget committee must be electors of the city. Budget committee members are appointed for staggered three-year terms, and cannot be employees, officers, or agents of the city. All members of the budget committee have the same degree of authority and responsibility.

# **Budget Officer Prepares a Proposed Budget**

After the budget calendar is set, the budget officer begins to develop the estimates of resources and requirements for the coming fiscal year or biennial cycle.

Every city budget will have at least one fund—the general fund—which accounts for daily operations. In practice, a city budget will have a number of funds, each designed to account for a specific purpose. A budget should include enough different types of funds to clearly show what services and programs a local government is providing and how it is paying for expenditures. However, it is advisable not to have too many funds, as this makes the budget harder to read and understand.

There are seven types of funds used in most city budgets:

- General Fund records expenditures needed to run the daily operations of the local government.
- 2. Special Revenue Fund accounts for money that must be used for a specific purpose.
- **3.** Capital Project Fund records the money and expenditures used to build or acquire capital facilities, such as land, buildings or infrastructure.
- **4. Debt Service Fund** records the repayment of general obligation and revenue bonds and other financing obligations.
- 5. Trust and Agency Fund accounts for money that is held in trust for a specific purpose as defined in a trust agreement or when the government is acting as a custodian for the benefit of a group.
- **6.** Reserve Fund functions as a savings account to pay for any service, project, property, or equipment that the city can legally perform or acquire in the future.
- 7. Enterprise Fund records the resources and expenditures of acquiring, operating, and maintaining a self-supporting facility or service—such as a city water or wastewater utility.

Oregon budget law requires a city's budget to provide an annual financial history of each fund. The financial history must include:

- The actual revenues and expenditures for the prior two years;
- The budgeted revenues and expenditures for the current year;
- The estimated balanced budget, as proposed by the budget officer, for the coming year which includes columns for the budget approved by the budget committee; and
- The final budget adopted by the governing body.

The budget also includes a column for the descriptions of expenditures and resources.

#### **Public Notice of the Budget Meeting**

The budget committee must hold at least one public meeting for the purpose of receiving the budget message and the budget document, and to provide the public with an opportunity to ask questions about and comment on the budget.

The city must give public notice for the budget meeting(s) either by: (1) printing notice two times in a newspaper of general circulation; or (2) once in the newspaper and posting it on the city's website. If the budget committee does not invite the public to comment during the first meeting, the committee must provide the opportunity for public comment in at least one subsequent meeting. The notice of the meeting(s) must tell the public at which meeting comments and questions will be taken.

#### **Budget Committee Meets**

The budget message is prepared in writing so it can become part of the budget committee's records. It is delivered at the first meeting of the budget committee by the budget officer, the chief executive officer, or the governing body chair.

A quorum—more than one-half of the committee's membership—must be present for a budget committee to conduct an official meeting. Any action taken by the committee first requires the affirmative vote of the majority of the membership.

# **Budget Committee Approves the Budget**

#### The Budget Message

The budget message gives the public and the budget committee information that will help them understand the proposed budget. It is required by statute to contain:

- A brief description of the financial policies reflected in the proposed budget and in connection with the financial policies.
- An explanation of the important features of the budget.
- An overview of any proposed changes from the prior year's budget.
- A description of any major changes in financial policies.

One of the budget committee's most important functions is to listen to comments and questions from interested citizens and consider their input while deliberating on the budget. The budget committee can revise the proposed budget to reflect changes it wants to make in the city's fiscal policy, provided that the revisions still produce a balanced budget.

When the committee is satisfied, it approves the budget. When approving the budget, the budget committee must also approve a property tax rate or the tax amounts that will be submitted to the county assessor. The budget committee should make a motion to approve the property tax so that the action is documented in the committee meeting minutes. Upon approval of the budget by the budget committee, the budget officer completes the budget column labeled "approved by budget committee," noting any changes from the original proposed budget.

Any action by the budget committee requires approval by a majority of the entire committee. For example, if the budget committee has 10 members, six are present at a meeting (a quorum), but only five of the six present agree with a motion to approve the proposed budget, then the motion does not pass. It is up to the budget committee to negotiate a budget and tax that is acceptable to a majority of its members.

# **Budget Summary and Notice of Budget Hearing are Published**

A summary of the approved budget, which includes a narrative description of prominent changes to the budget from year to year, is published in the local newspaper with the notice of a public hearing to adopt the budget five (5) to thirty (30) days before the budget hearing date.

#### **Hold Budget Hearing**

The city council must conduct a budget hearing by June 30 to receive the budget committee's approved budget, conduct deliberations, and consider any additional public comments. The council can make any adjustments it deems necessary (with some restrictions) to the approved budget before it is adopted by June 30. The budget hearing and the resolutions or ordinances necessary to adopt the budget and impose taxes can be conducted at the same public meeting.

# Adopt Budget, Make Appropriations, Impose Taxes, Categorize Taxes

The city council may adopt the budget at any time after the budget hearing so long as it is adopted by June 30. It is not a requirement that the budget be adopted at the hearing.

# don'ts

**Budget do's and** 

#### Do:

- Find good basic training.
   LOC offers Budgeting 101 annually.
- Evaluate materials and data carefully.
- Show your appreciation for staff and respect their experience.
- Explore creative ways to meet your city's needs.

#### Don't:

- Expect to be an instant expert.
- Drown in details.
- Criticize previous budgets until you know all the facts and can correctly interpret them.
- Try to immediately change traditional budget practices.

To adopt the budget, the city council enacts a resolution or ordinance which provides the legal authority to:

- Establish or dissolve funds:
- Make appropriations for expenditures;
- Adopt a budget; impose and categorize taxes; and

 Perform all other legal actions pertaining to budgeting and authorizing tax levies.

All enacted statements can be combined into one resolution (or ordinance), which must be signed by the mayor before submission to the county assessor's office.

#### **Certify Taxes**

Any property taxes must be certified to the county assessor annually, even if the city adopts a biennium budget. By July 15 of each year, a city must submit two copies of the resolution (or ordinance) to the county tax assessor. In addition, the notice of property tax certification (form LB-50) and successful ballot measures for local option taxes or permanent rate limits must be submitted.

In addition to the county tax assessor's copies, a copy of the resolutions required to receive shared revenue must be submitted to the Oregon Department of Administrative Services by July 31. Finally, a copy of the published adopted budget document, including the publication and tax certification forms, must be submitted to the county clerk's office by September 30.

### **Post-Adoption Budget Changes**

While it is possible for changes to be made to an adopted budget once the fiscal year begins, this can only happen under specific circumstances. Two such examples are council-approved resolution transfers of funds, and supplemental budgets that make changes to adopted expenditure appropriations and estimated resources. These are actions that must be taken before more money is spent beyond what is

#### **ONLINE RESOURCES**

Oregon Department of Revenue Resources are available online at oregon.gov/dor under property taxes and local budget law.

#### **Local Budgeting Manual**

An introduction to the requirements of Local Budget Law, including information on biennial budgets.

#### **Local Budgeting in Oregon**

A supplement to the Local Budgeting Manual, covering the requirements of Oregon's Local Budget Law.

#### **Local Budget Law Webpage**

A webpage dedicated to helping local governments prepare and adopt their budgets. The page contains forms, glossary of terms, sample budgets and information on free training sessions.

#### **LOC Public Budgeting 101**

Part of the LOC's On-Demand
Trainings in this recording the speaker
provides attendees with a high-level
understand of the budgeting process,
roles and responsibilities, and
information on Oregon Budget Law.

appropriated in the adopted budget. Any changes made to the adopted budget require that the budget remain in balance after the change.

# CHAPTER 9: RESOLVING AND PREVENTING MAYOR-COUNCIL CONFLICT

It is essential that mayors and city councilors understand their roles and how they relate to each other and staff. Many conflicts in city government happen due to role confusion, resulting in overstepping the boundaries between the respective roles.

#### The Role of Mayors

The mayor is generally recognized as the civic leader in the eyes of the community. Unlike city councilors who are elected, the mayor may be either elected by the people or appointed by the council from among its own members. Many cities have two-year terms for the mayor, even though the councilors serve for four years.

The mayor is the presiding officer and calls city council meetings to order; announces the order of business as provided in the agenda; states motions; puts them to a vote; announces the result of the vote; prevents irrelevant or frivolous debate or discussion; maintains order and decorum; and otherwise enforces the council's rules and appropriate parliamentary procedures. In addition to the general policy role of a council member, in most cities, the mayor also signs all ordinances and their records of proceedings approved by the council, and in small cities, they may sign all orders to disburse funds.

"If everyone is moving forward together, than success takes care of itself."

-Henry Ford

Generally, the mayor, with consent of the council, may appoint members of commissions, boards, and committees established by ordinance or resolution. Within cities who adopt a weak mayor form of government, the mayor does not appoint administrative personnel, has no special administrative responsibility, and has no power to veto ordinances adopted by the council. However, depending on charter provisions, the mayor may appoint certain staff members, such as the city manager, city attorney, and chief of police, subject to council approval. Within cities which adopt a strong mayor form of government, the mayor is the chief executive of the city. In addition to being the ceremonial head of the city and presiding at council meetings, the mayor has the power to appoint all or most administrative personnel of the city and has the general responsibility for proper administration of city affairs.

As with other members of the city council, the mayor may serve as a liaison on local, state, and federal boards. Similar to other city councilor liaison roles, the mayor will not have authority to commit the city to any course of action, but may make recommendations to the rest of the council regarding proposed actions.

#### The Role of Elected City Councilors/Commissioners

Oregon cities have councils of fewer than 10<sup>3</sup> members, although there is variation in council size – from five to nine members. Most councilor terms are four years, but a few cities have two-year terms. A few city charters provide a limit for the number of terms that one individual may serve as a councilor.

City councils and commissions usually have major responsibilities in both their policy and administrative roles. Understanding these responsibilities will increase the ability of the council, councilors, and staff to get their job done. Two primary functions of city councils are policy and administration. Councils also have limited quasi-judicial powers. Policy is the process of deciding what is to be done, while administration is the process of implementing the policy. Quasi-judicial powers allow the council to act like a court of law.

The city council clearly has the dominant voice in policy matters, but this responsibility is shared with the city administrator, other city employees, and private citizens. The unique role of the council in the policy-making process is to serve as the decision maker within city government in resolving issues of policy. Although the administrator and city employees may be involved in policy formulation, only the council may pass an ordinance or adopt a comprehensive plan. In addition, the budget is a major vehicle for making city policy decisions – and only the council may adopt the budget.

For the council to be successful in bringing issues forward for discussion and in setting policy, each councilor must have a clear understanding of the policy process and the stages at which council intervention is most effective. The policy process may be viewed as a series of steps or phases: 1) identification of problems and needs; 2) establishment of community goals; 3) determination of objectives; 4) development of analysis of alternative means for achieving objectives; 5) establishment of priorities; 6) development of programs; 7) implementation of programs; 8) monitoring and evaluation of programs; and 9) feedback.

These steps usually do not occur as separate actions or decisions, but they may occur more or less in sequence, as in the adoption and periodic review of the comprehensive plan, a capital improvement plan, or an annual budget.

<sup>&</sup>lt;sup>3</sup> Beginning in 2026 the city of Portland will have 12 commissioners under their modified Mayor-Council form of government.

Councilors may be involved in each of these steps, but their most important contributions are likely to be in identifying needs, establishing goals and objectives, choosing among alternatives, setting priorities, and providing feedback.

Once policies are established, they must be implemented through administration. Administrative actions are generally those types of decisions that are internal and relate to city operations. These decisions normally implement requirements of city ordinances and state statutes and deal with matters that are special or temporary.

There are several ways in which city councils can, and do, influence city administration. The most common actions taken by a council that affect administration are the passage of resolutions and motions, special investigations, approval of appointments, public hearings, the budget process, legislative audits, review of administrative rules, and agency reporting requirements. Resolutions are generally written and deal with matters of temporary importance. A motion is similar to a resolution, except that motions are generally not presented to the council in writing. It should be noted that motions are not limited to administrative decisions and may often be a mechanism by which a council will adopt an ordinance or other decision. Through these actions, the council exercises significant control over administration, even if the day-to-day administration of the city business is conducted separately from the council.

The extent in which the city council is involved in administration depends on the size of the city and its form of government. The council is collectively responsible for the oversight of administration in most cities, but the roles that individual city councilors play in city administration vary considerably, depending on the size of the city and its form of government. Some small cities have no full-time employees and as a result, councilors for those cities may be deeply involved in administration. Often small cities rely upon part-time employees or contracted professional services to assist with various issues and volunteers. Somewhat larger cities have full-time employees. Even so, councilors may still perform

# COUNCIL CONDUCT IN PUBLIC MEETINGS

- Use formal titles. It is preferred the councilors refer to one another formally during public meetings as Mayor or Councilor followed by the individual's last name.
- Practice civility and decorum in discussions and debate.
- Honor the role of the chair in maintaining order. Councilors should honor the efforts by the chair to focus discussion on current agenda items.
- Demonstrate effective problem-solving approaches. City councilors have a public stage to show how leaders with disparate points of view can find common ground and understanding, negotiating solutions that benefit the community as a whole.

administrative functions or oversee projects, usually though council committees. As cities grow and the complexity of their operations increase, councils often employ a city manager or a city administrator. Councils in these cities seldom retain any significant involvement in day-to-day supervision of city employees and departments, although the extent to which they may seek to exercise supervision may vary depending on the size of the city the abilities of the councilors, and language in the city's charter.

#### **Quasi-Judicial Power**

In some instances, the council will sit much like a court of law to hear a matter and make a decision that affects a person's rights. These "quasi-judicial" decisions always involve a specific set of rules or policies that will be applied to a specific situation in which the council must make a decision. Typical quasi-judicial decisions include land use applications and appeals of licensing decisions. A person affected by a quasi-judicial decision has certain rights such as the right to be

# COUNCIL CONDUCT IN PRIVATE ENCOUNTERS

- Continue respectful behavior in private.
- Treat written notes, voicemail messages, and emails as potentially public communication.
- Remember even private conversions can have a public presence.

informed of the decision, a right to address the decision maker at a hearing before the decision is made, and a right to an impartial decision maker.

#### **Decision Making**

City council action is taken by vote and that action is typically referred to as a decision. A decision may be made with respect to formal documents such as ordinances, resolutions, orders, and contracts. A decision may also be made to direct city staff to take certain action or made on a question of motion before the council.

Councils adopt laws in the form of ordinances. Ideally, councils have adopted rules that help implement the ordinance process and provide for an orderly discussion. For example, charters will often require, subject to some exceptions, that an ordinance be "read" by the council at two meetings. By comparison, the council rules will state when those meetings are to occur, whether the council will get copies of the ordinance in advance, and whether the public may speak on the proposed ordinance.

The city charter specifies the quorum and voting requirements for a decision. A quorum is the minimum number of councilors required to be in attendance to transact business and is usually the majority of the council. City charters may impose different voting requirements for certain actions. For example, a city charter may require approval of two-thirds of the members for passage of ordinances with emergency clauses, or unanimous approval for a combined first and second reading of a non-emergency ordinance.

The council's authority to adopt law cannot be delegated to anyone else within city government. However, under the Oregon Constitution, the people have reserved unto themselves the power of initiative and referendum. An initiative is when the voters gather enough signatures to put a law on the ballot for a vote. A referendum is when the voters gather enough signatures to put a law that the council has already adopted on the ballot. A referendum is different from a referral. A referral is when the council elects to send a matter to the ballot for a vote, rather than exercising its authority to adopt the law.

Councilors serve as liaisons on local, state, or even federal boards. They may also serve on commissions or committees, such as the chamber of commerce, economic development groups, selected interest groups (such as the League of Oregon Cities or National League of Cities), and civic groups. The councilor will not have the authority to commit the city to any course of action, but can make recommendations to the council regarding proposed actions. A councilor may also serve on an intergovernmental body, such as a council governments, joint city/county board or commission, or any other entity created by intergovernmental agreement. The type of body may have its own independent policymaking and administrative authority. Appointment to these kinds of bodies is usually made by the mayor with council approval, but individual councilor appointees may receive more direction from the council to guide their actions on behalf of the city.

## The Role of City Staff

#### City Manager

Most Oregon cities have a council-manager form of government. In this form, the city council appoints a qualified professional person as city manager or administrator to take charge of the daily supervision of city affairs. The manager or administrator serves at the pleasure of the council. In theory, the city council sets policy, and the city manager carries it out. However, managers may take part in the policy-making process when they make recommendations to the council, and many city charters require them to do so.

# COUNCIL CONDUCT WITH CITY STAFF

- Treat all staff as professionals. Clear, honest communication that respects the abilities, experience, and dignity of everyone is expected. Poor behavior towards staff is not acceptable.
- Direct staff issues and assignments to the city manager.
- Never publicly criticize an individual employee.
   Comments about staff should be directed to the city manager through private correspondence.
- Allow staff to handle administrative functions.
- Check with staff on correspondence before taking action.
- Limit requests for staff support.
- Do not solicit political support from staff.

Managers also set policy when they make decisions on specific matters that are not clearly covered by existing ordinances or regulations.

The position of city manager is typically set out in the city charter and includes specific provisions that prohibit individual councilors from giving orders to city employees or from attempting to influence or coerce the manager with respect to appointments, purchasing, or other matters. However, charters do not prohibit the council from discussing administrative matters with the manager in open meetings.

Many small cities have established a position of the city administrator instead of a city manager position. This is typically accomplished by ordinance rather than by charter, and occasionally a city sets up such a position merely by budgeting for it. The duties and responsibilities of city administrators vary. In some cities, they are indistinguishable from those of a city manager. In others, the administrator may share administrative duties with the council or its committees, including hiring and firing department heads.

#### City Recorder

The city recorder plays a number of invaluable roles within the city and in smaller cities even serve as the administrator/manager. While the primary responsibility of the city recorder is to serve as the city's records custodian and elections officer, city recorders also provide routine and complex administrative support to the council, city manager, and department heads. The city recorder's roles are typically outlined in the city charter, and usually include the duty to serve as the city council clerk. Under this role, the recorder prepares meeting agendas, meeting notices, and is responsible for keeping accurate council meeting minutes. As the city's records custodian, the recorder serves as a liaison with the secretary of state's archivist to ensure that the city's records are being maintained in accordance with record retention laws. The recorder also responds to public records requests, performs record certifications, and maintains city records. As the elections officer, the recorder processes petitions, prepares required notices and forms for the city, county clerk, and the public, and arranges for the placement of measures on the ballot. In the recorder's role as administrative support, the recorder may be asked to draft correspondence, coordinate events, and administer oaths of office to public officials.

#### Public Safety Officials

As part of the city's responsibility to provide for the safety of its citizens, cities may either employ or contract for police and fire protection services. Many small cities rely upon the Sheriff for law enforcement services, and in many areas of the state, fire protection services are provided by fire districts or volunteer fire departments.

# CHAPTER 10: COUNCIL MEETING MANAGEMENT

The mayor, as presiding officer, holds the key to an effective council meeting that runs smoothly and produces results. They not only participate in the meeting but also manage the process, the agenda items, and the people involved.

In Oregon, many city charters require a city council to establish rules of procedure for how council meetings will be governed, how appointments will be made and how council members are to interact with city employees. Although those charters direct the council to create rules, the charters don't provide substance or guidance on how to do so.

Establishing rules of procedure for council meetings has several benefits. First, it allows for meetings to be run in an efficient and consistent manner. Second, it allows for the council and residents to debate matters of public concern in a courteous and respectful manner that lessens the likelihood of discontent and friction. Third, rules provide guidance to council members on how they are to interact and engage with city employees and members of the public. Fourth, rules of procedure ensure continuity and stability during transition years when new members of the council are elected to office.

# **Parliamentary Procedure**

Parliamentary procedure is the set of rules or customs that regulates the procedure of legislative bodies. It governs how councilors make, amend, approve, or defeat motions. A mayor doesn't need to be a certified parliamentarian to effectively use the basic rules of procedure. Observing parliamentary procedures makes council meetings more efficient and reduces the chances of council actions being challenged for procedural issues. (See Appendix D for a quick summary of parliamentary procedure).

# The Role of the Presiding Officer

As the presiding officer, the duties of the mayor are to:

- Open the meeting on time and call the meeting to order.
- Review the agenda in the order the agenda items will be heard so everyone is on the same page.
- Recognize members for motions and statements and allow audience participation at the appropriate times.
- State and vote on all necessary items.

- Enforce council rules and procedures, make sure speakers limit their remarks to the item being considered.
- Treat everyone equally, ensure everyone is allotted the same amount of time for public testimony.
- Before adjourning the meeting, the mayor should communicate the next steps so the council, staff, and the public know what is expected and staff can manage expectations.
- Declare the meeting adjourned.
- After the meeting make sure to follow up with the public or staff if they need further clarification.

#### **Oregon Public Meetings Law**

The mayor should become familiar with legal meeting requirements imposed by state law. For more information about OPML please refer to <u>Chapter 9 of the Oregon Municipal Handbook</u> or refer to the <u>Oregon Attorney General's Manual on Public Records and Public Meetings</u>.

#### **Motions**

Business is brought before the council by motions, which are formal procedures for taking action. To make a motion, a councilor must first be recognized by the presiding officer. After the member makes a motion, it needs to be seconded, the chair should then restate the motion and then call for discussion. After the discussion concludes a call for the vote can be made. The mayor's ability to vote on and veto motions varies, according to the city's form of government and council rules and procedures.

# **Balancing Mayoral Duties and Meeting Participation**

The mayor must balance the benefits for efficient meetings with the importance of involving all members in the meeting. To be effective, the mayor needs to support councilors and build trust by showing evenhandedness and fairness to all participants. Trust also requires that the mayor not use powers of the chair unfairly to win a point or argument.

In addition to maintaining order and decorum at council meetings, the mayor must ensure that all motions are properly dealt with when they are made. A simple majority vote is all that is required to overrule the mayor's decision on procedural issues.

In some cities the mayor is allowed to vote, in other cases the mayor is only allowed to vote when there is a tie. The mayor may wish to join the council in its discussion and deliberations. When mayors choose to participate, they have two competing goals: 1) as moderator, to make sure the group achieves its goal; and 2) as an elected official, to both participate in the debate and help determine policies. Participation requires a balancing act between the moderator role

and active engagement in debate. When the mayor decides to participate, they should exercise restraint. Overly forceful participation can hurt council discussion and can result with members deferring to the mayor's comments.

### **Council Meeting Agendas**

Your council rules will guide you on who sets the agenda and the format or order of business. At the start of a regular council meeting, a council can typically, by motion, change the agenda, order of business, and/or add a new item of business. The agenda is one of the most crucial tools for orderly meetings and needs to be well-organized and well-prepared. The agenda ensures councilors will receive adequate information in advance on items for consideration.

The OPML requires public attendance, it doesn't require public participation. Generally, meetings of a governing body are open to the public unless provided by law. Yet while the law guarantees the right of public attendance, the law does not guarantee the right of public participation. However, most cities do allow for public comment during their regular city council meetings. The mayor must remember to apply the rules of public comment, such as testimony length consistently for all individuals. OPML requires that notice be provided of the time and place of public meetings, including regular, special and emergency meetings.<sup>4</sup> For regular

For additional information on public notice requirements, visit the LOC Reference Library to read a FAQ on Notice Requirements for Public Meetings.

meetings, notice must be reasonably calculated to provide actual notice to the persons and the media that have stated in writing that they wish to be notified of every meeting. Special notice requirements apply to executive sessions.

Items on the agenda should be prioritized and organized as efficiently as possible, allocating enough time for major issues and minimizing time spent on noncontroversial issues.

#### **Executive Sessions**

Governing bodies are permitted to meet in executive (closed) sessions in certain circumstances.<sup>5</sup> An "executive session" is defined as "any meeting or part of a meeting of a

<sup>&</sup>lt;sup>4</sup> ORS 192.640 provides for both regular and executive session notice requirements.

<sup>&</sup>lt;sup>5</sup> ORS 192.660

governing body which is closed to certain persons for deliberation on certain matters." Executive sessions are not exempt from the OPML. An executive session is a type of public meeting and must conform to all applicable provisions of the OPML. Importantly, the authority to go into executive session does not relieve a governing body of its duty to comply with other requirements of the OPML.

A governing body may only hold an executive session in certain circumstances set forth in ORS 192.660. These permissible purposes include:

- Employment of public officers, employees and agents;
- Discipline of public officers and employees;
- Performance evaluations of public officers and employees;
- Labor negotiation consultations;
- Real property transactions;
- Discussion of public records exempt from disclosure; and
- Discussions with legal counsel.

The OPML provides: "No executive session may be held for the purpose of taking any final action or making any final decision." Although a governing body may reach a final consensus in an executive session, the purpose of the final-decision prohibition is to allow the public to know of the result of any such consensus. A formal vote in a public session satisfies the requirement, even if the vote merely confirms the consensus reached in executive session.

# **Streamlining Council Meetings**

Even the best planned meetings can deteriorate and become endurance contests. These are not the most productive meetings, because people don't make the best decisions when they are tired, and the meeting runs into the early morning hours. Below are some tips on things you can do to try and "shorten" meetings.

<sup>&</sup>lt;sup>6</sup> ORS 192.192(2)

<sup>&</sup>lt;sup>7</sup> ORS 192.660(6)

### Regulating Talk

Too much talking is the most common cause of lengthy meetings. Mayors should make sure they enforce the time limit set in your council rules regarding public comment. Cities can also try to include an approximate starting time for each agenda item. This information may be useful to city residents attending the meeting. If the problem is created by a talkative councilor, a simple statement such as "it's getting late and we must move along" usually will work, though a private conversation later may be needed to handle chronic talkers.

## Shorten the Agenda

An important consideration in making the agenda manageable is to keep it short as possible. The council agenda is the place for formal actions on the part of the governing body. In general, every regular meeting agenda item should include a staff recommendation with a recommended motion. Items that are solely for the information and advice of the council could be placed on a work session agenda.

## "Consent" Agenda

The consent agenda helps streamline council meetings. Routine, noncontroversial items are listed collectively on the agenda and are passed with a single motion and vote. Commonly, there is no debate allowed on the consent agenda or on any item included in it. Any councilor can have an item pulled from the consent agenda for deliberation and consideration. If this happens, the remaining items on the consent agenda can be voted on, omitting the challenged items.

Setting up a consent agenda system may require preliminary action by the council in the form of adopting an ordinance, resolution, or amending the council rules.

#### **Council Work Sessions**

Informal council work sessions may be needed to study certain matters in detail. Work sessions are useful when major policy questions must be decided, or when a complicated ordinance comes before the council. These meetings are still open to the public and need to be noticed in accordance with OPML, but typically public participation is not provided in this meeting format.

#### Utilization of Boards and Commissions

Consider using standing and ad/hoc committees to study issues and bring formal recommendations to the city council for their consideration.

## Do your Homework

It is important that all councilors read their packet before the meeting. If you have questions, ask staff so they can do additional research prior to the meeting.

## **Voting**

#### Quorum

By law, a meeting cannot take place without a "quorum" of the governing body. The term "quorum" is not defined in the OPLM. For cities, quorum requirements often are set by charter, council rules, or ordinance. If your city doesn't have a definition, the general definition of "quorum" under state law is a majority of the governing body.

## Accessibility

In three main ways, the OPML requires accessibility for persons with disabilities. First, meetings must be held in places accessible to individuals with mobility and other impairments. Second, the public body must make a "good-faith effort" to provide an interpreter at the request of deaf or hard-of-hearing persons. Third, due to the coronavirus pandemic, the government—state and local—were forced to adapt to virtual public meetings to meet the strict standards of allowing public access to the elected official and public policy decision-making process. The Oregon Legislature passed House Bill 2560 in the 2021 session, requiring those remote options to continue. This amendment became effective January 1, 2022 and requires government agencies, whenever possible, to allow the public and council members to remotely attend public meetings — through telephone, video or other electronic means — as well as give the public the ability to testify remotely.

# CHAPTER II: COMMUNITY PARTICIPATION AT COUNCIL MEETINGS

Although OPLM does not require governments to allow public participation, it is often required by other state laws or local ordinances. For example, state law requires a city to hold a public hearing before adopting its budget. State law also requires city councils to hold public hearings when making certain land use decisions. In addition, many cities have adopted rules of procedure for their city council meetings that allow the public to speak on certain matters of public concern at a council meeting.

Even though it isn't required by state law, most cities do allow for public comment. The public comment period on the agenda allows residents the opportunity to address the city council on any subject not just items on the agenda. Councils will often put the public comment period toward the beginning of the agenda, so residents can address the council early and not have to stay for the entire meeting. Your council rules will describe where your city allows for public comment. Consider using a sign-up sheet where residents can indicate when and what they would like to speak on. This list will be given to the mayor to call on the public at the appropriate time on the agenda.

## Time, Place, and Manner Restrictions

Under the both federal and state constitutions, it is clear that city councils may impose content neutral time, place and manner restrictions. Time, place and manner restrictions are simply that: a rule regulating the specific time in which a person may speak, the location from which a person can speak, and the manner in which the speech can be made. For example, a city council may choose to limit public comment to certain points in a proceeding and (subject to any state law) limit the amount of time a person may speak. For example, a rule that "the public may provide testimony only during that time noted as 'Public Comment' on the agenda, with said testimony being provided from the designated podium, and shall be limited to no more than three minutes per speaker" has been upheld by the Oregon Court of Appeals and the Ninth Circuit Court of Appeals.

It is good practice to not allow a verbal exchange between residents and the council. Public comment should be reserved for individuals to voice their concerns or opinions, but debate between the public and council is not a productive use of time.

## Managing Controversial Issues During a Public Meeting

At some point as a mayor, you will find yourself in a situation involving conflict and public hostility. It's important the mayor sets the stage by explaining the issue and the possible outcomes. Ensure public decorum is followed by using your gavel to restore order. If needed, consider

calling for a recess for people to cool down. If the disruption continues after a recess the city council can consider adjourning the meeting for a later date or reconvening in a virtual format.

Disruptive people can be removed from public meetings (public officials often refer to this removal as "trespassing"). However, the person must actually be disrupting the meeting. The Ninth Circuit has specifically stated, "Actual disruption means actual disruption. It does not mean constructive disruption, technical disruption, virtual disruption, nunc pro tunc disruption, or imaginary disruption." A nunc pro tunc disruption is one where the speech could cause a disruption after the fact.

To that end, individuals who refuse to sit down when their allotted speaking time has ended can be removed from the public meeting. Persons who interrupt a meeting's proceeding by repeatedly shouting out and yelling can also be removed. Even individuals located in a different room than an actual public meeting who are protesting so loudly that it interferes with the meeting can be removed from the area. On the other hand, a person who rolls his or her eyes, repeatedly sighs, shakes their head or guffaws is probably not actually interrupting the meeting. A person who is merely a distraction is not necessarily an actual disruption, and thus, should be ignored.

Because the requirement is that an actual disruption of the proceedings occurs, it is not appropriate to remove a person because of some type of symbolic expression that does not interrupt or halt the meeting itself. For example, the Ninth Circuit found that while a person giving a Nazi salute may be offensive, giving the salute did not interfere with or interrupt the public meeting itself. And because the actual meeting was not interfered with by the salute, the removal of the person giving the salute from the meeting amounted to "viewpoint discrimination" by the governing body. Having a person removed from a public meeting because his view on a matter is offensive to some or all of the other people in attendance at the meeting is not legally permissible.

<sup>&</sup>lt;sup>8</sup> Norse v City of Santa Cruz, 629 F3d 966, 976 (9th Cir 2010).

## CHAPTER 12: ETHICS

Public official ethics are governed by various constitutional provisions, the common law, state statutes, and occasionally, charter or ordinance provisions. Government ethics law is administered and enforced by the Oregon Government Ethics Commission. State law requires mayors, city councilors, planning commissioners, judges, and the chief administrative official to file a statement of economic interest each year with the Oregon Government Ethics Commission. State law also requires that public officials not use their official position or office to obtain financial

For more information and guidance on government ethics for public officials, see <u>Chapter 8 of the LOC Municipal Handbook</u> and the Oregon Government Ethics Commission's <u>Guide for Public Officials</u>.

gain other than their official salary, honorariums or reimbursements of expenses. The law limits the value of gifts that officials, candidates or members of their families may solicit or receive, or which any person may offer, and prohibits public officials from soliciting or receiving offers of future employment in return for their influence. The law prohibits public officials from furthering their personal gain by use of confidential information gained through their position with the city.

Public officials must also avoid a conflict of interest relating to taking official action that may or will result in financial benefit or detriment to the public official, the public official's relative, or a business with which the public official or their relative is associated. When a conflict of interest exists, the public official must take certain steps such as announcing the conflict and potentially recusing themselves from any participation in the discussion or vote on the issue.

## **APPENDIX A: PUBLIC RECORDS**

Oregon law protects the public's right to information regarding the business of public bodies such as cities. Under these laws, the records of a public body's business are available for review by any person regardless of the person's identity, motive, or need. All public records are subject to disclosure unless an exemption to disclosure under the OMPL applies. Through the Archives division of the Oregon Secretary of State's office, the state provides guidelines for records management. Public bodies must follow the records management and disclosure laws in order to appropriately manage records, maintain records, and respond to requests for disclosure.

State law defines a public record as: "[A]ny writing that contains information relating to the conduct of the public's business\* \* \* prepared, owned, used or retained by a public body regardless of physical form or characteristics." The term "writing" is defined broadly and includes any "handwriting, typewriting, printing, photographing and every means of recording, including letters, words, pictures, sounds or symbols, or combination thereof, and all papers, maps, files, facsimiles or electronic recordings." When determining whether a record is public, the question is whether the record relates to the business of the public, not the format of the record. This often means that emails, text messages and social media posts—even those created, delivered and stored on a personal device—could be considered a public record. If a record has a relationship to a city's business, then it is a public record.

## **Frequently Asked Questions**

## Q. How soon must a city respond to a request for public records?

**A.** Once received, a city must acknowledge receipt of the public records request or provide a copy of the requested record within five business days. <sup>10</sup> Within 10 business days of the date it was required to acknowledge the request, the city must either complete its response to the request or provide a written statement that it is still processing the request, along with an estimated completion date. These timeframes do not apply if the compliance would be impractical. Such reasons where compliance would be impractical include staffing, performance

<sup>&</sup>lt;sup>9</sup> Generally public records law is covered by ORS Chapter 192.

<sup>&</sup>lt;sup>10</sup> Generally public records request timeline covered by ORS 192.324 and ORS 192.329.

of other necessary services, or the volume of other simultaneous public records requests. A city must still complete the request as soon as practicable and without unreasonable delay.

## Q. Can a city impose fees for responding to public records requests?

**A.** Yes, ORS 192.341(4) allows a city to impose a fee for responding to a public records request, but the fee must be one that is "reasonably calculated" to reimburse the city for its actual cost of making the public records available to the requestor. A city's fee, according to ORS 192.341(4)(a)-(b), may include reimbursement for any of the following:

- The actual cost of making the public records available;
- Costs to reimburse staff's time in locating the requested records;
- Costs incurred for summarizing the public records;
- Costs incurred for compiling the public records;
- Costs incurred for tailoring the public records to the request that was made;
- Cost incurred by a person responsible for supervising a person's inspection of original documents (so the originals are protected from damage, destruction, or theft);
- Costs incurred for certifying public records as true copies of the original documents;
- Costs incurred in sending requested records by special methods like FedEx; and/or
- Costs incurred for the city attorney's time in reviewing the public records, redacting material from the records, or segregating the public records into exempt and nonexempt records.

ORS 192.341(4)(c) prohibits a city from assessing a fee which is greater than \$25 unless the city first provides the requester with a written notification of the estimated amount of the fee, and the requester then confirms that it still wishes the city to proceed in making the requested records available.

## Q: Is a city allowed to provide reduced fees for certain record requests?

**A:** ORS 192.341(5) allows a city to produce documents pursuant to a public records request at no charge, or at a reduced fee, if the city believes it is in the public interest to do so. The Oregon Court of Appeals has determined that the public interest test outlined in ORS 192.341(5) is satisfied "when the furnishing of the record has utility – indeed, its greatest utility – to the

community or society as a whole."<sup>11</sup> Note that a person who believes that a city has unreasonably denied a fee waiver or reduction is authorized by ORS 192.341(6) to petition the attorney general or the district attorney for redress

## Q: What public records are exempt from disclosure?

**A:** Prior to responding to a records request, a public body must review the records for exempt materials – those records that are not subject to disclosure. Often a record will contain both exempt and nonexempt material. A public body may redact or otherwise separate records that are exempt. A public body should notify the requester when it exempts information. ORS 192.345 provides for 40 conditional exemptions. These include, but are not limited to records pertaining to litigation, trade secrets, social security numbers, criminal investigatory material, personnel disciplinary actions, residence address of an elector, and others.

## Q: Are public bodies required to create a document in order to fulfill a public records request?

**A:** No, public bodies are not required to create records in response to a public record request.

### Q: Are notes and memos subject to retention and disclosure?

**A:** Yes, notes taken by public employees and officials that relate to the publics body's business are subject to proper retention and disclosure.

## Q: Are draft records subject to retention and disclosure?

**A:** Yes, the fact that a document is a draft form does not by itself warrant a basis to withhold from disclosure.

## Q: Is the public body obligated to disclose the personal addresses, or personal telephone numbers of public employees?

**A:** No, ORS 192.355(3) exempts public employee and volunteer residential addresses, residential and personal telephone numbers, personal email addresses, driver license numbers, employer issued identification card numbers, emergency contact information, Social Security numbers, and dates of birth. The exemption does not apply to certain elected officials, substitute teachers, or in cases where the requester shows by a clear and convincing evidence that the public interest requires disclosure.

<sup>&</sup>lt;sup>11</sup> In Defense of Animals v. OHSU, 199 Or App 160, 189 (2005).

## **APPENDIX B: PUBLIC HEARINGS**

With the exception of elections, public hearings and public comment are the most traditional and prevalent ways for resident involvement in local government decisions. State law defines a "meeting" as the convening of any of the "governing bodies" subject to the law "for which a quorum is required in order to make a decision or to deliberate toward a decision on any matter." The right of public attendance is guaranteed at public meetings by the OPML, but the OMPL does not include the right to participate by public testimony or comment. However, if a public hearing is on the city council agenda, then council is seeking the input from residents on the subject. Most common public hearings occur before land use decisions, budget adoption, and in some cases prior to adopting ordinances. While state law provides certain minimum criteria for public meetings, <sup>12</sup> local law governs how these meetings are conducted, including how much time is given to citizens for public testimony. By and large, state law leaves it to public bodies to establish their own rules of procedure for hearings and regularly scheduled meetings. These rules of procedure are often required by a city's charter.

Public hearings in particular often benefit from an opening statement by the presiding officer that explains the subject that is being considered and makes clear the rules that are in place at the hearing. City staff can provide the mayor with a written script outlining the public hearing procedures. While city staff and the public body may be aware of the rules of procedure, the same cannot be said for most members of the public; therefore, an opening statement that explains relevant rules can lower the likelihood of discontent or friction during public testimony. Similarly, many members of the public are not always aware of past deliberations or decisions that a city has made on an issue. By providing a summary of factual information related to a subject at the start of a hearing, a city can promote a broader understanding of the issue and prevent rumors or other misunderstandings from taking hold.

Likewise, hearings should close with the presiding officer making a closing statement that explains what further actions, if any, need to be taken by the public body or its staff. These conclusory remarks give everyone in attendance a better idea of where matters stand on a particular subject.

<sup>&</sup>lt;sup>12</sup> ORS 192.610 to ORS 162.690

On controversial matters, except for quasi-judicial hearings, a prehearing conference with the issues' chief proponents and opponents may be useful. Questions of fact may be resolved at such conferences and time may be saved at the hearing. To preserve the impartiality required for quasi-judicial hearings and to avoid violation of the open meeting law, prehearing conferences should be conducted by city staff members rather than councilors.

## **APPENDIX C: MEETING TIPS**

Source: Elected Official's Little Handbook. Len Wood.

## **Meeting Savvy**

Consider these pieces of advice when preparing for a meeting.

- Give colleagues time to assimilate things. You'll notice that an idea rejected one day
  may be presented by the one who opposed it earlier.
- Don't try to please everyone. This simply does not work and makes you look weak and indecisive.
- Confront meeting disrupters immediately. Don't let them take control of the meeting or set its tone.
- "We've always done it this way." Don't become so enamored with precedent that it keeps the council from moving forward.
- Don't waste quality meeting time dealing with routine complaints that can be resolved by staff outside the meeting.
- **Apply rules equally with all participants.** Don't strictly enforce a time limit for one person and be lax with another.
- Be careful about using first names of audience members you know and last names
  of those you don't. It may be interpreted as bias.
- Alert staff before the meeting if you intend to bring up an important issue. This simple courtesy will help staff prepare background information and avoid embarrassment.
- Be sensitive to audience perceptions regarding your neutrality during a recess, especially during hot meetings. If you meet with one group and not with another, you may be perceived as favoring that group.
- If you disagree with a significant statement or proposal made by a colleague or staff member at a meeting, express that disagreement. Silence may be interpreted by staff as agreement, and they may take action based upon that assumption.

## **Chairperson Faux Pas**

Acting as the chair for a group is a demanding task. Here are some common mistakes:

Failing to remain impartial during a heated discussion.

- Forgetting to relinquish the gavel when the chair becomes emotionally involved in an issue.
- Treating members unevenly.
- Cutting off discussion before members are ready.
- Failing to close discussion in a timely manner.
- Failing to establish or follow the agenda.
- Allowing the meeting to become too informal; letting the meeting drift.
- Neglecting to explain the process being followed.
- Failing to restate audience questions so all in the audience can hear.
- Failing to recognize and deal with a councilor objection to procedures or process.
- Failing to protect members of staff from verbal attack.
- Losing track of amendments to motions.
- Failing to restate motions before they are voted upon.
- Forgetting to call recesses during long meetings.
- Neglecting to reconvene the meeting at the specified time after a recess.

## The Art of Asking Questions: How to Aid Discussion by Asking the Right Ouestions

Questions are one of the most important tools you can use to obtain information, focus the group and facilitate decision-making.

## Asking of colleagues

- How do you feel about this item?
- What do you think the proposed action will accomplish?
- Would you please elaborate on your position?
- What results are we looking for?

## Asking of staff

- What other alternatives did you consider?
- Why has this item come to be on the agenda?

- What are we trying to accomplish with this law/policy?
- What are the benefits and drawbacks?
- Will you please explain the process?
- Have we ever made an exception to this policy?
- What would it take for you to support this?
- What type of feedback have you received from the residents?

## Asking of the public

- How will this proposal affect you?
- What do you think about the proposed action?
- What are your concerns?
- What other ways can you suggest for solving the problem?

## To broaden participation

- We've heard from some of you.
   Would others who have not yet spoken like to add their ideas?
- How do the ideas presented thus far sound to those of you who have been thinking about them?
- What other issues related to this problem should we discuss?

## To limit participation

- We appreciate your contributions.
   However, it might be well to hear from some of the others.
- You have made several good statements, and I am wondering if someone else might like to ask a question or make a statement.
- Since all of the group have not yet had an opportunity to speak, I wonder if you could hold your comments until a little later?

#### To focus discussion

- Where are we now in relation to the decision we need to make?
- Would you like to have me review my understanding of what's been said and where we are?

- Your comment is interesting.
   However, I wonder if it relates to the problem before us?
- As I understand it, this is a problem.

  Are there additional comments
  before we come to a decision?

## To help the group move along

- I wonder if we've spent enough time on this and are ready to move along to...?
- Have we gone into this part of the problem far enough so that we can shift our attention to...?
- In view of the remaining agenda items, would it be well to go to the next question before us?

## To help the group reach a decision

- Do I sense an agreement on these points...?
- What have we accomplished up to this point?
- Should we look at our original objective and see how close we are to it?
- Would someone care to sum up our discussion on this issue?

## To lend continuity

- At our last meeting we discussed this issue. Anyone care to review what we covered then?
- Are there points that need further study before we convene again?
- Since we cannot reach a decision at this meeting, what issues should be taken up at the next one?

# APPENDIX D: PARLIAMENTARY PROCEDURE

Parliamentary procedure provides the process for proposing, amending, approving and defeating legislative motions. Many councils have chosen to adopt Robert's Rules of Order to

govern motions and related matters. Cities can also choose to adopt their own local model rules of procedure for council meetings. Under the LOC's sample Model Rules of Procedures for Council Meetings, where Robert's Rules conflict with the model rules, the model rules should prevail.

See the <u>LOC's Model Rules of</u>
<u>Procedure for Council Meetings</u>
for a starting point if your city is
in need to adopt or update its
council rules.

### Robert's rules

The following summarizes important points from Robert's Rules of Order. Your city council may have other parliamentary rules or procedures it follows.

- A quorum must be present.
- All members are equal. Each speaker must be recognized by the moderator prior to speaking.
- Only one subject may be before the group at one time. Each item to be considered is
  proposed with a motion which usually requires a "second" before it can be voted on. Once
  the motion is made the mayor places the question before the council by restating the
  motion.
- Only one person may speak at any given time. The proposer of the motion is allowed to speak first, so the council understands the basic premise of the motion. The proposer is also allowed to speak last, so the council has an opportunity to consider rebuttals to any arguments opposing the motion.
- Each item presented for consideration is entitled to a debate.
- The will of the majority prevails.
- If the vote is tied, then the motion fails.

## **Types of Motions**

Roberts Rules of Order provides for four general types of motions.

### Main motions

Main motions bring action on a subject and cannot be made when any other motions are before the group.

#### **Motion Should Include:**

What is to be done?

Who will do what needs to be done?

When is "it" to be done?

**How** much will it cost and where will the funds come from?

## Subsidiary motions

Subsidiary motions are motions which direct or change how a main motion is handled. These motions include:

- Amendment. Used to change a motion to make it more acceptable to the council. The amendment must be related to the main motion's intent and cannot be phrased in a way to defeat the main motion. Two amendments can be on the floor at one time: the first amendment modifies the main motion, and the second amendment must relate to the first amendment. Once the second amendment was voted on, the first amendment is discussed and voted on; then the final discussion and vote is taken on the main motion, as amended if an amendment was passed.
- **Tabling.** Used to postpone the discussion until the group decides by majority to resume the discussion. This motion will halt consideration of the question immediately without debate. It requires a second and is nondebatable and not amendable.
- Previous question or close debate. Used to bring the council to an immediate vote. It
  closes the debate and stops further amendments. This allows the majority to decide when
  enough discussion has occurred. The formal motion is to "call for the question." This
  motion requires a second, is not debatable and requires a two-thirds majority.
- **Limit/extend debate.** This applies to governing bodies who have adopted a rule limiting the amount of time that will be spent on a topic. This motion changes the adopted rules for debate.
- **Postpone to a definite time.** This is similar to tabling, but it directs that the matter will be taken up again at a specific date and time.
- Refer to committee. Directs that another body will study the matter and report back to the council.
- **Postpone indefinitely.** This kills the motion for the time being. It cannot be brought back up again in the same meeting and takes a two-thirds vote take the matter back up again at a future meeting.

#### Incidental motions

Incidental motions are housekeeping motions which are in order at any time, taking precedence over main motions and subsidiary motions. These motions include:

- Point of Order. This brings the council's attention to the rules being violated. A councilor
  doesn't have to wait to be recognized to make a point of order. It will require the mayor to
  make a ruling as to whether or not rules have been broken and then to correct the issue.
- Appeal from the decision of the chair. This motion is used when the mayor makes a ruling and a councilor disagrees with the decision. This motion must be seconded and

cannot be amended. Then the motion is moved and seconded, the mayor should immediately state "Shall the decision of the chair stand as the judgement of the council?" If there is a tie vote, the mayor's decision is upheld.

- Parliamentary inquiry. This is a question as to whether an action would be in order.
- **Point of Information.** A person may rise to offer information that is considered necessary for the group.
- **Division of assembly.** By saying "division" a councilor is requesting a more precise method of counting votes than by voice, such as raising hands or standing. This is not debatable, there is not a second, and no vote is required.
- Request to withdraw a motion. This request requires majority approval.
- Suspension of the rules. When matters are taken out of order, or a particular task can be better handled without formal rules in place, this motion can be approved by two-thirds vote of the group. However, until the rules are restored, only discussion can occur and no decisions can be made. This motion requires a second and is not debatable or amendable.
- Object to consideration of a question. This motion can occur when a motion is so
  outrageous it is intended to distract the council from resolving its business. If the chair
  does not rule the motion out of order, a two-thirds vote of council can block further
  consideration.

#### Renewal motions

Once the council has taken action, renewal motions require the council to further discuss or dispose of a motion. The motions include:

- Reconsider. This motion can be made by someone who voted on the prevailing side of the emotion and wants the council to revisit the same motion in the same meeting or a subsequent meeting. A majority of the council must approve taking additional time to debate the motion. This motion can be used if the councilor feels the vote was made without enough information, new information is available after the vote was taken or the vote wasn't well thought out.
- Take from the table. This motion is used to take a main motion that was tabled during
  the current or immediately previous meeting and bring it back before the council. A
  majority of the council must pass the motion to take from the table and the motion is
  nondebatable.
- Rescind. Used to cancel a motion and is in order at any time. If prior notice has been
  given to the council that this action will be considered, the motion to rescind can pass with
  a simple majority vote, however, if no prior notice has been given, the vote requires a twothirds majority.